



**Industria Nacional  
de Autopartes, A.C.**

# Statistical Outlook

*Detailed version  
Vehicles  
March 2022*

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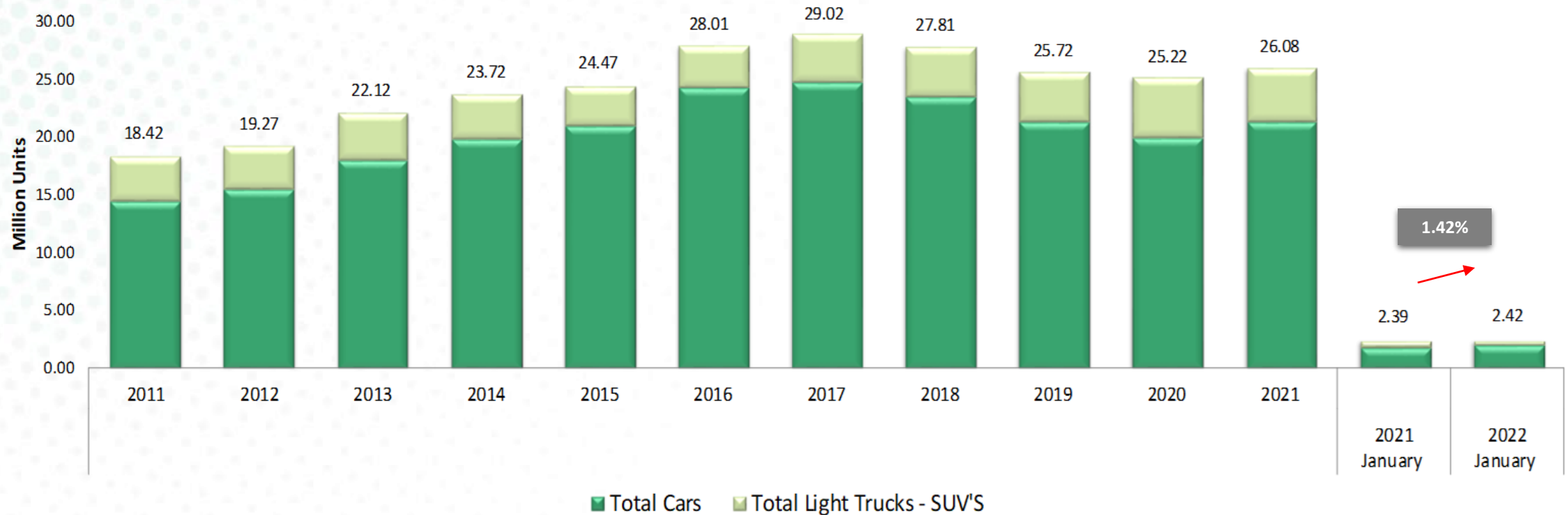


# **Top ten of the light vehicles production January 2021 vs 2022**



1st Place

# Production of light vehicles in China January 2021 vs 2022

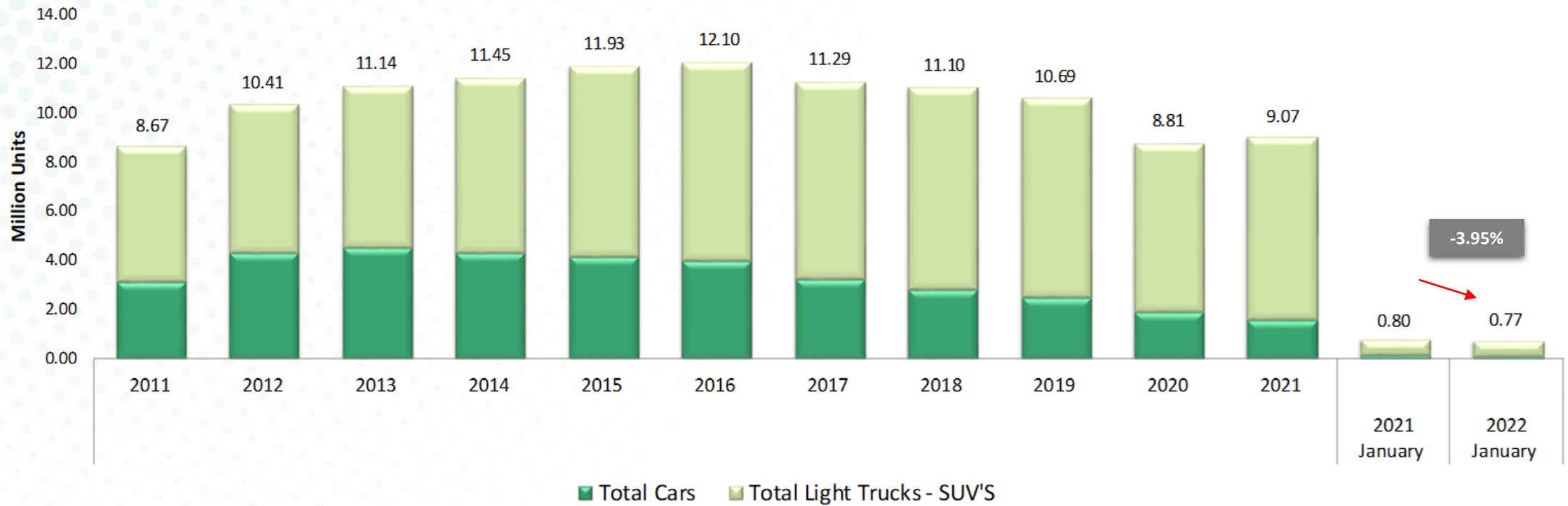


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	14.49	15.52	18.09	19.92	21.04	24.31	24.81	23.53	21.36	19.99	21.41	1.91	2.08	8.74%
Total Light Trucks - SUV'S	3.93	3.75	4.03	3.80	3.42	3.69	4.21	4.28	4.36	5.23	4.67	0.48	0.35	-27.82%
<b>Total Production</b>	<b>18.42</b>	<b>19.27</b>	<b>22.12</b>	<b>23.72</b>	<b>24.47</b>	<b>28.01</b>	<b>29.02</b>	<b>27.81</b>	<b>25.72</b>	<b>25.22</b>	<b>26.08</b>	<b>2.39</b>	<b>2.42</b>	<b>1.42%</b>



2nd Place

# Production of light vehicles in USA January 2021 vs 2022

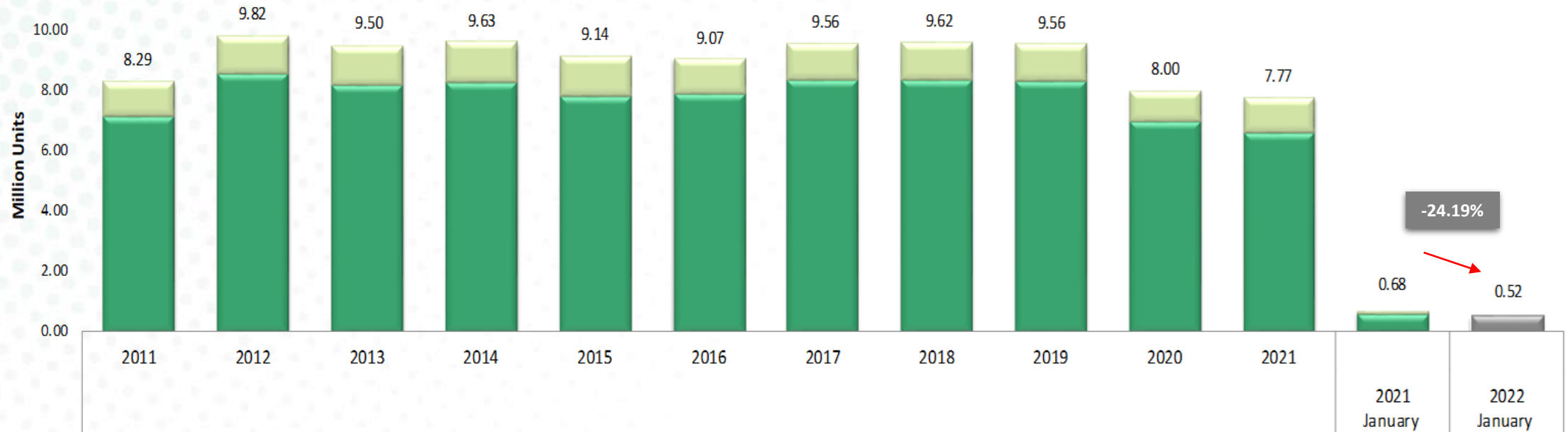


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	3.14	4.33	4.52	4.30	4.17	4.01	3.29	2.84	2.54	1.96	1.64	0.17	0.14	-15.51%
Total Light Trucks - SUV'S	5.53	6.09	6.62	7.14	7.76	8.09	8.00	8.26	8.15	6.85	7.43	0.63	0.63	-0.84%
<b>Total Production</b>	<b>8.67</b>	<b>10.41</b>	<b>11.14</b>	<b>11.45</b>	<b>11.93</b>	<b>12.10</b>	<b>11.29</b>	<b>11.10</b>	<b>10.69</b>	<b>8.81</b>	<b>9.07</b>	<b>0.80</b>	<b>0.77</b>	<b>-3.95%</b>



3rd Place

# Production of light vehicles in Japan January 2021 vs 2022



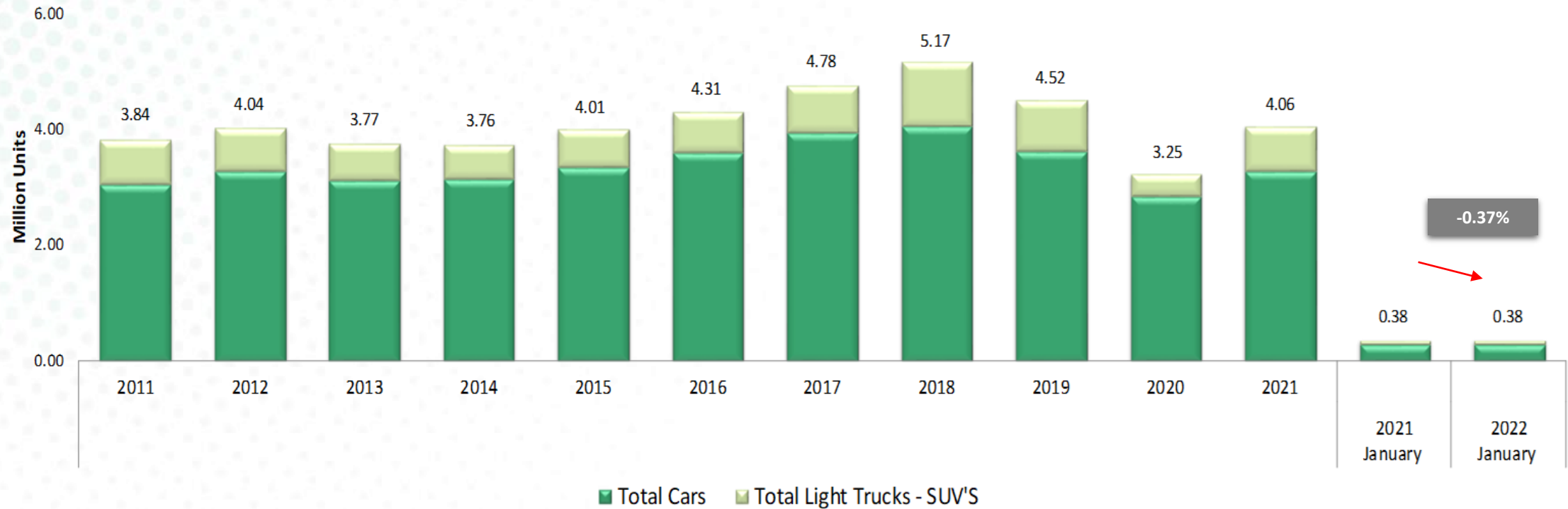
■ Total Cars ■ Total Light Trucks - SUV'S

(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	7.16	8.55	8.19	8.28	7.83	7.87	8.35	8.36	8.33	6.96	6.62	0.59	NA	NA
Total Light Trucks - SUV'S	1.14	1.27	1.31	1.36	1.31	1.20	1.21	1.26	1.23	1.04	1.15	0.09	NA	NA
<b>Total Production</b>	<b>8.29</b>	<b>9.82</b>	<b>9.50</b>	<b>9.63</b>	<b>9.14</b>	<b>9.07</b>	<b>9.56</b>	<b>9.62</b>	<b>9.56</b>	<b>8.00</b>	<b>7.77</b>	<b>0.68</b>	<b>0.52</b>	<b>-24.19%</b>



4th Place

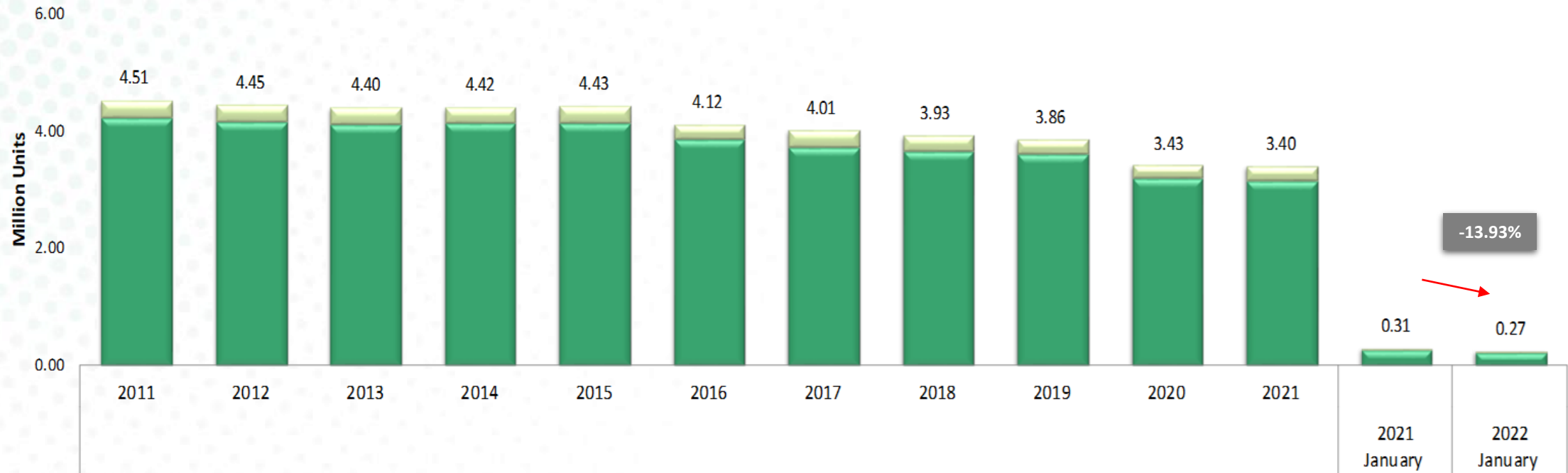
# Production of light vehicles in India January 2021 vs 2022



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	3.05	3.28	3.12	3.16	3.37	3.62	3.95	4.06	3.62	2.85	3.29	0.30	0.31	2.14%
Total Light Trucks - SUV'S	0.78	0.75	0.65	0.59	0.65	0.70	0.83	1.11	0.89	0.40	0.77	0.08	0.07	-10.12%
<b>Total Production</b>	<b>3.84</b>	<b>4.04</b>	<b>3.77</b>	<b>3.76</b>	<b>4.01</b>	<b>4.31</b>	<b>4.78</b>	<b>5.17</b>	<b>4.52</b>	<b>3.25</b>	<b>4.06</b>	<b>0.38</b>	<b>0.38</b>	<b>-0.37%</b>



# 5th Place Production of light vehicles in South Korea, January 2021 vs 2022



■ Total Cars ■ Total Light Trucks - SUV'S

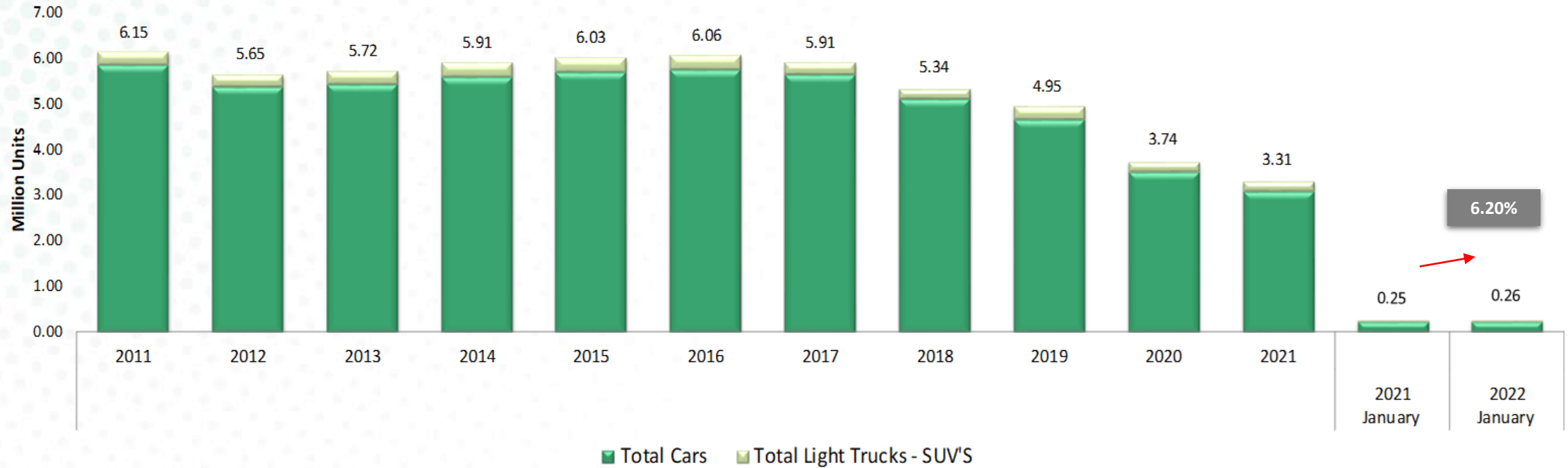
(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	4.22	4.17	4.12	4.12	4.14	3.86	3.74	3.66	3.61	3.21	3.16	0.29	0.25	-14.13%
Total Light Trucks - SUV'S	0.29	0.28	0.28	0.29	0.29	0.26	0.28	0.26	0.25	0.22	0.24	0.02	0.02	-11.06%
<b>Total Production</b>	<b>4.51</b>	<b>4.45</b>	<b>4.40</b>	<b>4.42</b>	<b>4.43</b>	<b>4.12</b>	<b>4.01</b>	<b>3.93</b>	<b>3.86</b>	<b>3.43</b>	<b>3.40</b>	<b>0.31</b>	<b>0.27</b>	<b>-13.93%</b>





6th Place

# Production of light vehicles in Germany January 2021 vs 2022

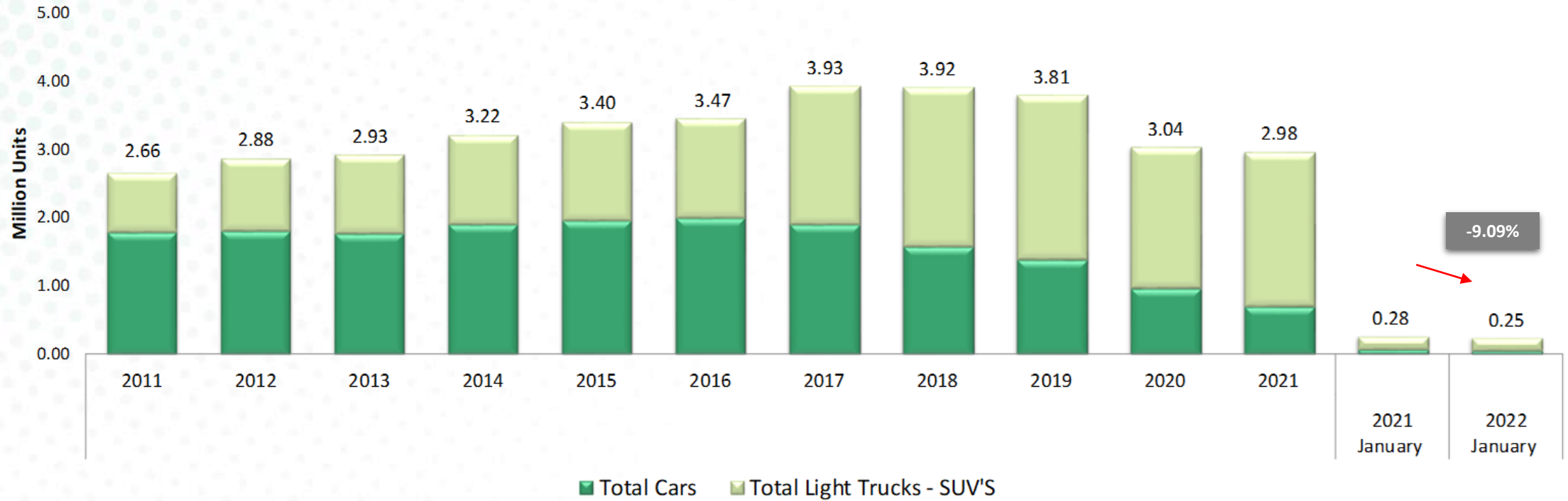


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	5.87	5.39	5.44	5.60	5.71	5.75	5.64	5.12	4.66	3.52	3.10	0.24	0.26	8.10%
Total Light Trucks - SUV'S	0.28	0.26	0.28	0.30	0.33	0.32	0.27	0.22	0.28	0.23	0.21	0.01	0.01	-32.40%
<b>Total Production</b>	<b>6.15</b>	<b>5.65</b>	<b>5.72</b>	<b>5.91</b>	<b>6.03</b>	<b>6.06</b>	<b>5.91</b>	<b>5.34</b>	<b>4.95</b>	<b>3.74</b>	<b>3.31</b>	<b>0.25</b>	<b>0.26</b>	<b>6.20%</b>



7th Place

# Production of light vehicles in Mexico January 2021 vs 2022

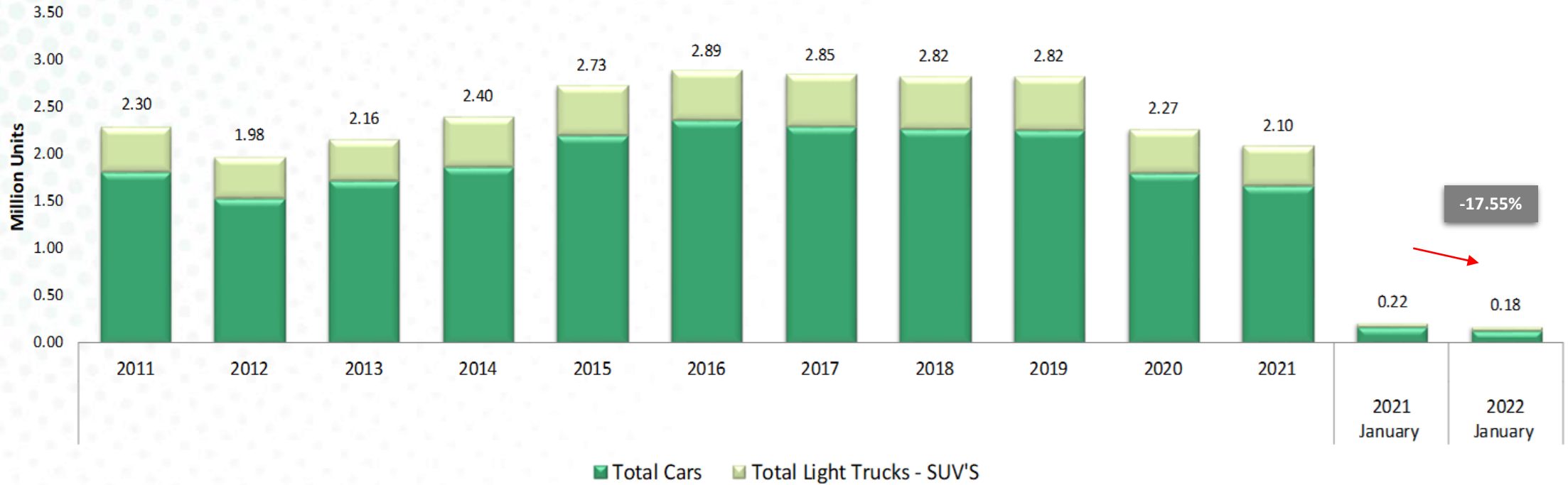


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	1.79	1.81	1.77	1.91	1.97	2.00	1.91	1.58	1.40	0.97	0.71	0.08	0.06	-17.68%
Total Light Trucks - SUV'S	0.87	1.07	1.16	1.31	1.43	1.47	2.03	2.33	2.41	2.07	2.27	0.20	0.19	-5.70%
<b>Total Production</b>	<b>2.66</b>	<b>2.88</b>	<b>2.93</b>	<b>3.22</b>	<b>3.40</b>	<b>3.47</b>	<b>3.93</b>	<b>3.92</b>	<b>3.81</b>	<b>3.04</b>	<b>2.98</b>	<b>0.28</b>	<b>0.25</b>	<b>-9.09%</b>



8th Place

# Production of light vehicles in Spain January 2021 vs 2022

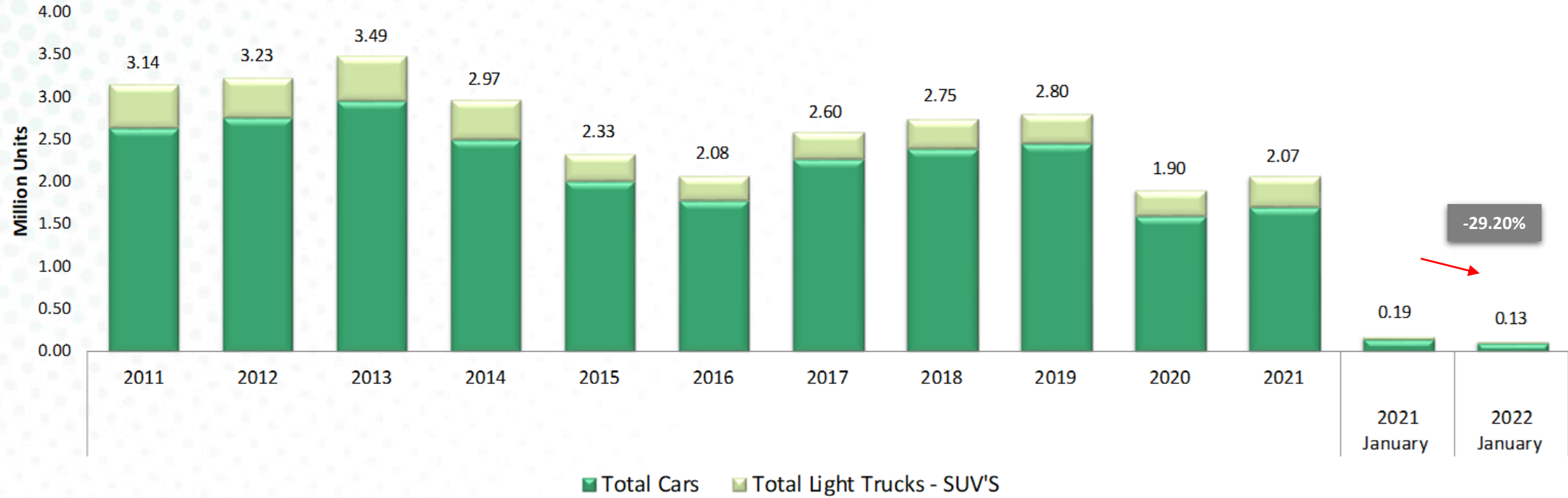


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	1.82	1.54	1.72	1.87	2.20	2.35	2.29	2.27	2.25	1.80	1.66	0.17	0.14	-19.94%
Total Light Trucks - SUV'S	0.48	0.44	0.44	0.53	0.53	0.53	0.56	0.55	0.57	0.47	0.44	0.05	0.04	-8.45%
<b>Total Production</b>	<b>2.30</b>	<b>1.98</b>	<b>2.16</b>	<b>2.40</b>	<b>2.73</b>	<b>2.89</b>	<b>2.85</b>	<b>2.82</b>	<b>2.82</b>	<b>2.27</b>	<b>2.10</b>	<b>0.22</b>	<b>0.18</b>	<b>-17.55%</b>



9th Place

# Production of light vehicles in Brazil January 2021 vs 2022

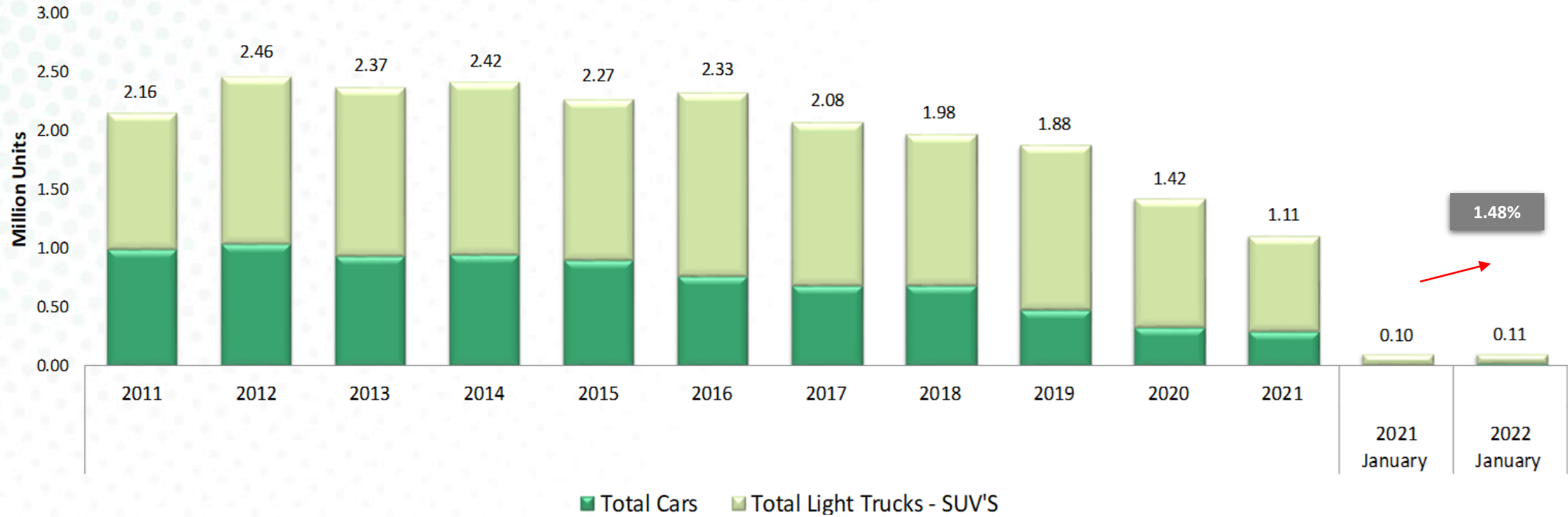


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	2.63	2.76	2.95	2.50	2.02	1.78	2.27	2.39	2.45	1.61	1.71	0.16	0.11	-28.78%
Total Light Trucks - SUV'S	0.51	0.47	0.53	0.47	0.32	0.30	0.33	0.36	0.36	0.30	0.36	0.03	0.02	-31.26%
<b>Total Production</b>	<b>3.14</b>	<b>3.23</b>	<b>3.49</b>	<b>2.97</b>	<b>2.33</b>	<b>2.08</b>	<b>2.60</b>	<b>2.75</b>	<b>2.80</b>	<b>1.90</b>	<b>2.07</b>	<b>0.19</b>	<b>0.13</b>	<b>-29.20%</b>



10th Place





# Production of light vehicles in Canada January 2021 vs 2022



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	0.99	1.04	0.94	0.95	0.91	0.77	0.68	0.68	0.49	0.34	0.30	0.01	0.03	123.48%
Total Light Trucks - SUV'S	1.16	1.42	1.43	1.47	1.36	1.56	1.40	1.29	1.40	1.09	0.81	0.09	0.08	-14.25%
<b>Total Production</b>	<b>2.16</b>	<b>2.46</b>	<b>2.37</b>	<b>2.42</b>	<b>2.27</b>	<b>2.33</b>	<b>2.08</b>	<b>1.98</b>	<b>1.88</b>	<b>1.42</b>	<b>1.11</b>	<b>0.10</b>	<b>0.11</b>	<b>1.48%</b>



# Production of light vehicles in North America, 2021 vs 2022 (1)

BRAND/SEGMENT	January		VAR.	ACCUMULATED		VAR.	Market share	
	2021	2022	%	2021	2022	%		
	USA Cars	24,262	21,281	-12.3%	24,262	21,281	-12.3%	1.9%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	2,351	1,493	-36.5%	2,351	1,493	-36.5%	0.1%
	USA Light Trucks	125,503	106,466	-15.2%	125,503	106,466	-15.2%	9.4%
	Canada Light Trucks	14,686	16,704	13.7%	14,686	16,704	13.7%	1.5%
	Mexico Light Trucks	62,535	41,533	-33.6%	62,535	41,533	-33.6%	3.7%
	<b>GENERAL MOTORS</b>	<b>229,337</b>	<b>187,477</b>	<b>-18.3%</b>	<b>229,337</b>	<b>187,477</b>	<b>-18.3%</b>	<b>17%</b>
	USA Cars	6,714	3,960	-41.0%	6,714	3,960	-41.0%	0.4%
	Canada Cars	19	18	-5.3%	19	18	-5.3%	0.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	146,192	135,437	-7.4%	146,192	135,437	-7.4%	12.0%
	Canada Light Trucks	187	9,835	5159.4%	187	9,835	5159.4%	0.9%
	Mexico Light Trucks	8,296	28,532	243.9%	8,296	28,532	243.9%	2.5%
<b>FORD MOTOR CO.</b>	<b>161,408</b>	<b>177,782</b>	<b>10.1%</b>	<b>161,408</b>	<b>177,782</b>	<b>10.1%</b>	<b>16%</b>	
	USA Cars	0	0	-	0	0	-	0.0%
	Canada Cars	4,916	15,458	214.4%	4,916	15,458	214.4%	1.4%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	117,717	130,340	10.7%	117,717	130,340	10.7%	11.6%
	Canada Light Trucks	12,779	13,101	2.5%	12,779	13,101	2.5%	1.2%
Mexico Light Trucks	28,431	21,609	-24.0%	28,431	21,609	-24.0%	1.9%	
<b>STELLANTIS</b>	<b>163,843</b>	<b>180,508</b>	<b>10.2%</b>	<b>163,843</b>	<b>180,508</b>	<b>10.2%</b>	<b>16.0%</b>	
	USA Cars	46,669	26,329	-43.6%	46,669	26,329	-43.6%	2.3%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	50,264	53,342	6.1%	50,264	53,342	6.1%	4.7%
	Canada Light Trucks	46,651	32,369	-30.6%	46,651	32,369	-30.6%	2.9%
	Mexico Light Trucks	19,030	21,249	11.7%	19,030	21,249	11.7%	1.9%
<b>TOYOTA</b>	<b>162,614</b>	<b>133,289</b>	<b>-18.0%</b>	<b>162,614</b>	<b>133,289</b>	<b>-18.0%</b>	<b>11.8%</b>	







# Production of light vehicles in North America, 2021 vs 2022 (2)

BRAND/SEGMENT	January		VAR. %	ACCUMULATED		VAR. %	Market share	
	2021	2022		2021	2022			
<b>HONDA</b> The Power of Dreams	USA Cars	20,610	25,578	24.1%	20,610	25,578	24.1%	2.3%
	Canada Cars	6,975	11,140	59.7%	6,975	11,140	59.7%	1.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	52,191	39,263	-24.8%	52,191	39,263	-24.8%	3.5%
	Canada Light Trucks	18,046	7,179	-60.2%	18,046	7,179	-60.2%	0.6%
	Mexico Light Trucks	13,956	16,003	14.7%	13,956	16,003	14.7%	1.4%
	<b>HONDA</b>	<b>111,778</b>	<b>99,163</b>	<b>-11.3%</b>	<b>111,778</b>	<b>99,163</b>	<b>-11.3%</b>	<b>8.8%</b>
	USA Cars	14,226	16,145	13.5%	14,226	16,145	13.5%	1.4%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	33,472	18,869	-43.6%	33,472	18,869	-43.6%	1.7%
	USA Light Trucks	26,661	27,750	4.1%	26,661	27,750	4.1%	2.5%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	24,145	17,956	-25.6%	24,145	17,956	-25.6%	1.6%
<b>NISSAN</b>	<b>98,504</b>	<b>80,720</b>	<b>-18.1%</b>	<b>98,504</b>	<b>80,720</b>	<b>-18.1%</b>	<b>7.2%</b>	
	USA Cars	23,942	11,527	-51.9%	23,942	11,527	-51.9%	1.0%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	21,300	24,500	15.0%	21,300	24,500	15.0%	2.2%
	USA Light Trucks	25,284	33,475	32.4%	25,284	33,475	32.4%	3.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
Mexico Light Trucks	0	0	-	0	0	-	0.0%	
<b>KIA</b>	<b>70,526</b>	<b>69,502</b>	<b>-1.5%</b>	<b>70,526</b>	<b>69,502</b>	<b>-1.5%</b>	<b>6.2%</b>	
	USA Cars	718	1,020	42.1%	718	1,020	42.1%	0.1%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	12,651	9,872	-22.0%	12,651	9,872	-22.0%	0.9%
	USA Light Trucks	8,302	10,245	23.4%	8,302	10,245	23.4%	0.9%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	20,706	4,780	-76.9%	20,706	4,780	-76.9%	0.4%
<b>VOLKSWAGEN</b>	<b>42,377</b>	<b>25,917</b>	<b>-38.8%</b>	<b>42,377</b>	<b>25,917</b>	<b>-38.8%</b>	<b>2.3%</b>	







# Production of light vehicles in North America, 2021 vs 2022 (3)

BRAND/SEGMENT	January		VAR. %	ACCUMULATED		VAR. %	Market share
	2021	2022		2021	2022		
 USA Cars	0	0	-	0	0	-	0.0%
Canada Cars	0	0	-	0	0	-	0.0%
Mexico Cars	5,777	7,526	30.3%	5,777	7,526	30.3%	0.7%
USA Light Trucks	27,859	33,980	22.0%	27,859	33,980	22.0%	3.0%
Canada Light Trucks	0	0	-	0	0	-	0.0%
Mexico Light Trucks	0	0	-	0	0	-	0.0%
<b>BMW MFG. CORP.</b>	<b>33,636</b>	<b>41,506</b>	<b>23.4%</b>	<b>33,636</b>	<b>41,506</b>	<b>23.4%</b>	<b>3.7%</b>
 USA Cars	22,200	28,830	29.9%	22,200	28,830	29.9%	2.6%
Canada Cars	0	0	-	0	0	-	0.0%
Mexico Cars	0	0	-	0	0	-	0.0%
USA Light Trucks	9,541	14,712	54.2%	9,541	14,712	54.2%	1.3%
Canada Light Trucks	0	0	-	0	0	-	0.0%
Mexico Light Trucks	0	0	-	0	0	-	0.0%
<b>TESLA</b>	<b>31,741</b>	<b>43,542</b>	<b>37.2%</b>	<b>31,741</b>	<b>43,542</b>	<b>37.2%</b>	<b>3.9%</b>
 USA Cars	0	0	-	0	0	-	0.0%
Canada Cars	0	0	-	0	0	-	0.0%
Mexico Cars	0	0	-	0	0	-	0.0%
USA Light Trucks	21,741	21,398	-1.6%	21,741	21,398	-1.6%	1.9%
Canada Light Trucks	0	0	-	0	0	-	0.0%
Mexico Light Trucks	6,570	7,364	12.1%	6,570	7,364	12.1%	0.7%
<b>MERCEDES-BENZ</b>	<b>28,311</b>	<b>28,762</b>	<b>1.6%</b>	<b>28,311</b>	<b>28,762</b>	<b>1.6%</b>	<b>2.6%</b>
 USA Cars	6,488	6,146	-5.3%	6,488	6,146	-5.3%	0.5%
Canada Cars	0	0	-	0	0	-	0.0%
Mexico Cars	0	0	-	0	0	-	0.0%
USA Light Trucks	19,090	18,416	-3.5%	19,090	18,416	-3.5%	1.6%
Canada Light Trucks	0	0	-	0	0	-	0.0%
Mexico Light Trucks	0	0	-	0	0	-	0.0%
<b>SUBARU</b>	<b>25,578</b>	<b>24,562</b>	<b>-4.0%</b>	<b>25,578</b>	<b>24,562</b>	<b>-4.0%</b>	<b>2.2%</b>






# Production of light vehicles in North America, 2021 vs 2022 (4)

BRAND/SEGMENT	January		VAR. %	ACCUMULATED		VAR. %	Market share	
	2021	2022		2021	2022			
	USA Cars	0	0	-	0	0	0.0%	
	Canada Cars	0	0	-	0	0	0.0%	
	Mexico Cars	0	0	-	0	0	0.0%	
	USA Light Trucks	0	0	-	0	0	0.0%	
	Canada Light Trucks	0	0	-	0	0	0.0%	
	Mexico Light Trucks	5,834	17,464	199.3%	5,834	17,464	199.3%	1.5%
<b>AUDI</b>	<b>5,834</b>	<b>17,464</b>	<b>199.3%</b>	<b>5,834</b>	<b>17,464</b>	<b>199.3%</b>	<b>1.5%</b>	
	USA Cars	0	0	-	0	0	0.0%	
	Canada Cars	0	0	-	0	0	0.0%	
	Mexico Cars	3,240	2,471	-23.7%	3,240	2,471	-23.7%	0.2%
	USA Light Trucks	0	0	-	0	0	-	0.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	9,957	10,900	9.5%	9,957	10,900	9.5%	1.0%
<b>MAZDA</b>	<b>13,197</b>	<b>13,371</b>	<b>1.3%</b>	<b>13,197</b>	<b>13,371</b>	<b>1.3%</b>	<b>1.2%</b>	
	USA Cars	3,447	2,200	-36.2%	3,447	2,200	-36.2%	0.2%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	0	0	-	0	0	-	0.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	0	0	-	0	0	-	0.0%
<b>VOLVO</b>	<b>3,447</b>	<b>2,200</b>	<b>-36.2%</b>	<b>3,447</b>	<b>2,200</b>	<b>-36.2%</b>	<b>0.2%</b>	
	USA Cars	0	0	-	0	0	0.0%	
	Canada Cars	0	0	-	0	0	0.0%	
	Mexico Cars	24	84	250.0%	24	84	250.0%	0.0%
	USA Light Trucks	0	0	-	0	0	-	0.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	428	1,004	134.6%	428	1,004	134.6%	0.1%
<b>JAC</b>	<b>452</b>	<b>1,088</b>	<b>140.7%</b>	<b>452</b>	<b>1,088</b>	<b>140.7%</b>	<b>0.1%</b>	

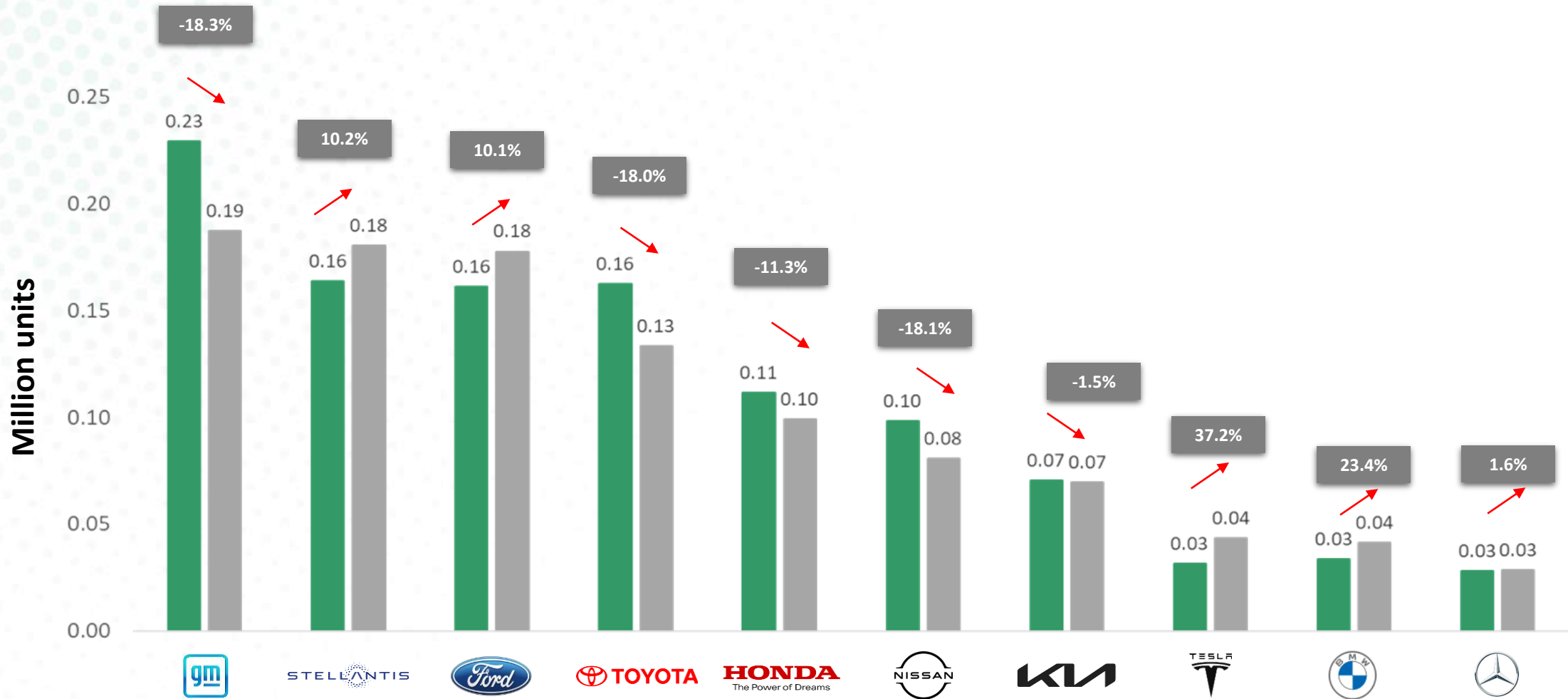


# Production of light vehicles in North America, 2021 vs 2022 (5)

BRAND/SEGMENT	January		VAR.	ACCUMULATED		VAR.	Market share	
	2021	2022	%	2021	2022	%		
 Original Equipment Manufacturer	TOTAL USA CARS	169,276	143,016	-15.5%	169,276	143,016	-15.5%	12.7%
	TOTAL CANADA CARS	11,910	26,616	123.5%	11,910	26,616	123.5%	2.4%
	TOTAL MEXICO CARS	78,815	64,815	-17.8%	78,815	64,815	-17.8%	5.8%
	TOTAL USA LIGHT TRUCKS	630,345	624,824	-0.9%	630,345	624,824	-0.9%	55.4%
	TOTAL CANADA LIGHT TRUCKS	92,349	79,188	-14.3%	92,349	79,188	-14.3%	7.0%
	TOTAL MEXICO LIGHT TRUCKS	199,888	188,394	-6%	199,888	188,394	-5.8%	16.7%
	TOTAL PRODUCTION USA	799,621	767,840	-4.0%	799,621	767,840	-4.0%	68.1%
	TOTAL PRODUCTION CANADA	104,259	105,804	1.5%	104,259	105,804	1.5%	9.4%
	TOTAL PRODUCTION MEXICO	278,703	253,209	-9.1%	278,703	253,209	-9.1%	22.5%
	TOTAL NORTH AMERICA	1,182,583	1,126,853	-4.7%	1,182,583	1,126,853	-4.7%	100%



# Principal OEM in North America, January 2021 vs 2022



Source: Automotive News Data Center

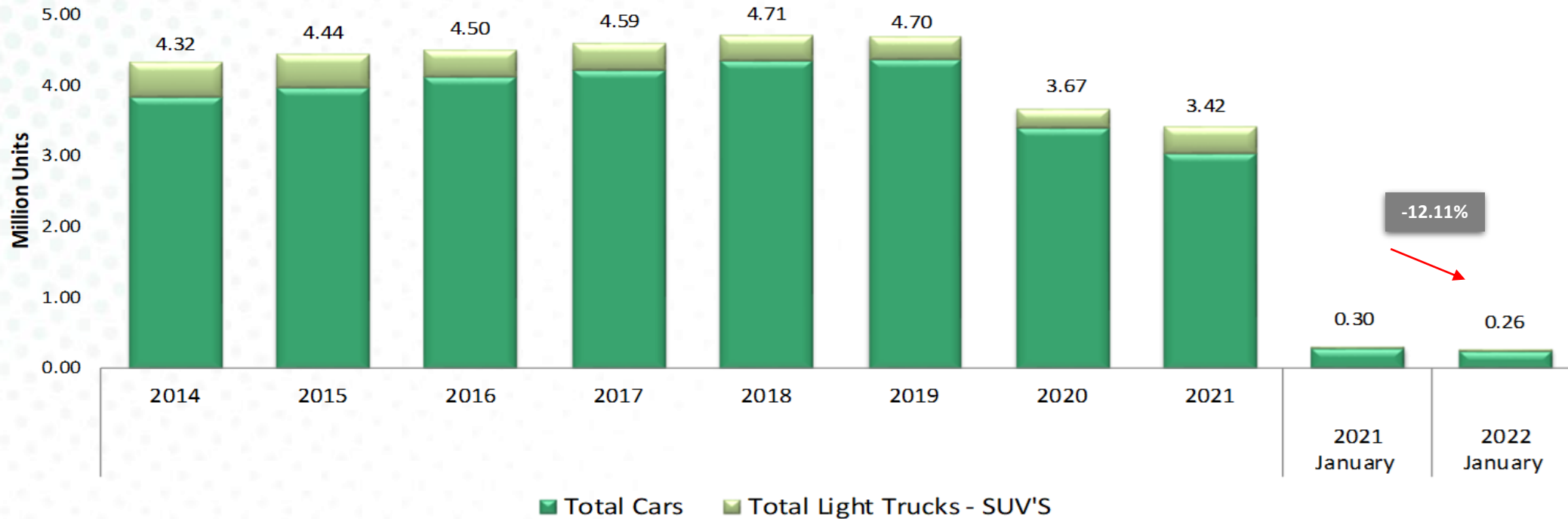


**Top four of the light vehicles production  
for exports  
January 2021 vs 2022**



1st Place

# Production of light vehicles for exports from Japan January 2021 vs 2022

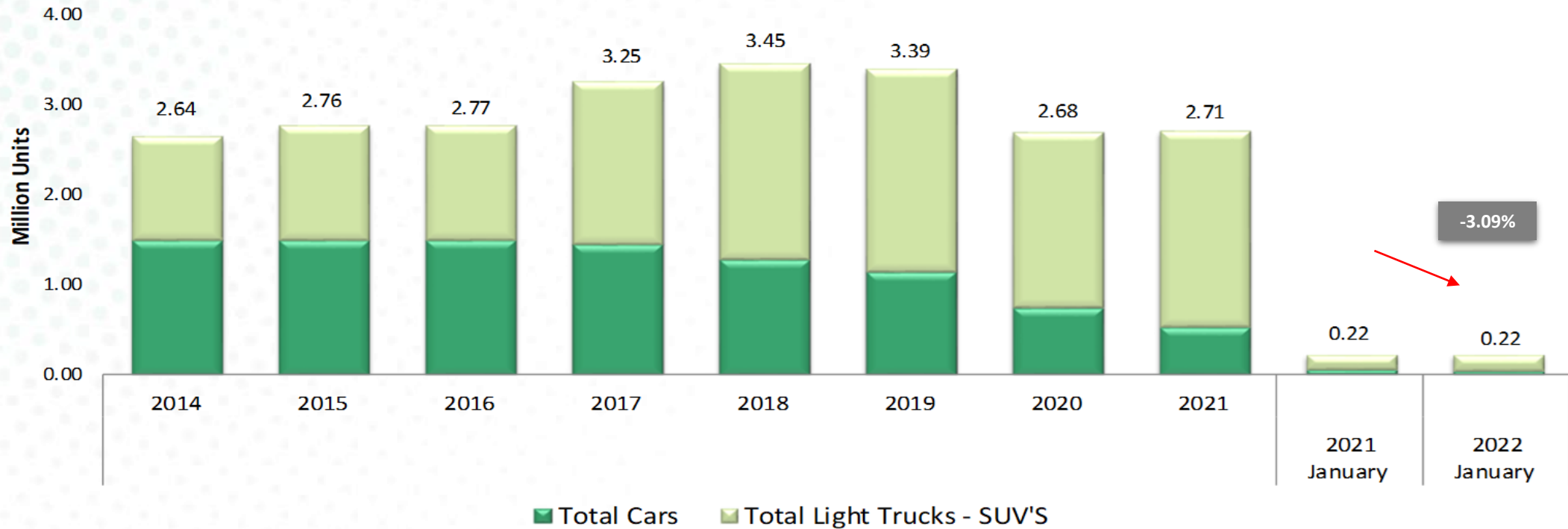


(Million Units)	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	3.84	3.97	4.12	4.22	4.36	4.37	3.41	3.04	0.28	0.23	-14.65%
Total Light Trucks - SUV'S	0.49	0.47	0.38	0.37	0.35	0.32	0.26	0.38	0.03	0.03	15.75%
<b>Total Export</b>	<b>4.32</b>	<b>4.44</b>	<b>4.50</b>	<b>4.59</b>	<b>4.71</b>	<b>4.70</b>	<b>3.67</b>	<b>3.42</b>	<b>0.30</b>	<b>0.26</b>	<b>-12.11%</b>



2nd Place

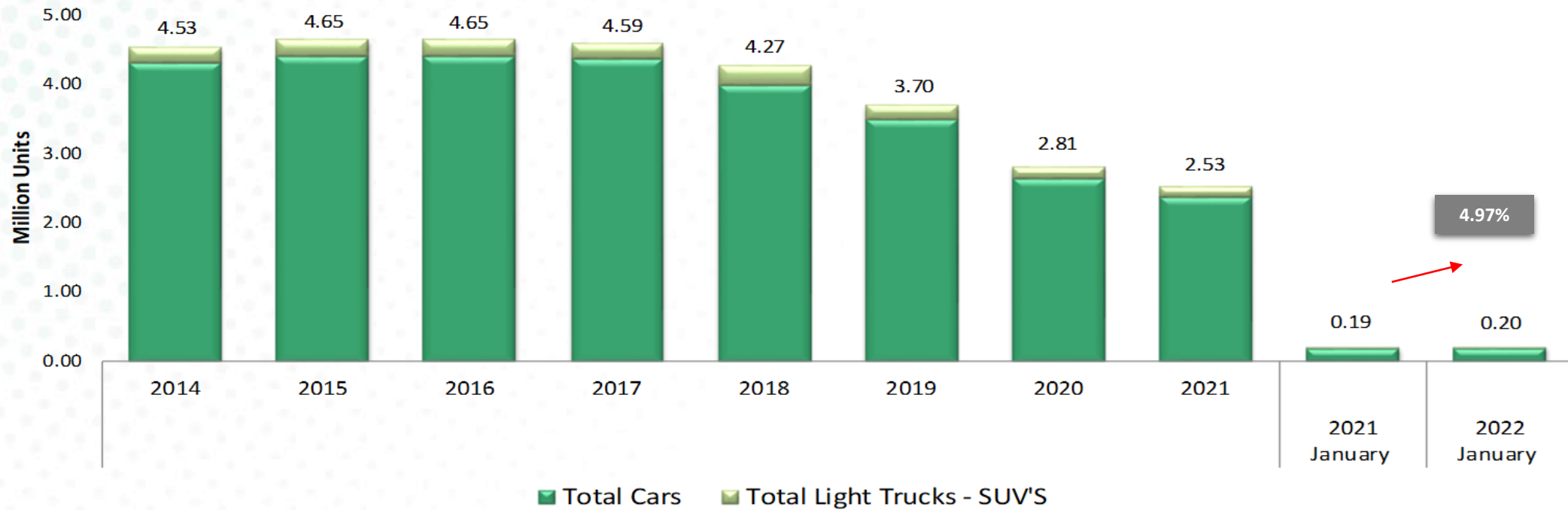
# Production of light vehicles for exports from Mexico January 2021 vs 2022



(Million Units)	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	1.49	1.49	1.48	1.44	1.27	1.14	0.74	0.53	0.05	0.04	-20.37%
Total Light Trucks - SUV'S	1.16	1.27	1.29	1.81	2.18	2.25	1.94	2.18	0.17	0.18	2.07%
<b>Total Export</b>	<b>2.64</b>	<b>2.76</b>	<b>2.77</b>	<b>3.25</b>	<b>3.45</b>	<b>3.39</b>	<b>2.68</b>	<b>2.71</b>	<b>0.22</b>	<b>0.22</b>	<b>-3.09%</b>



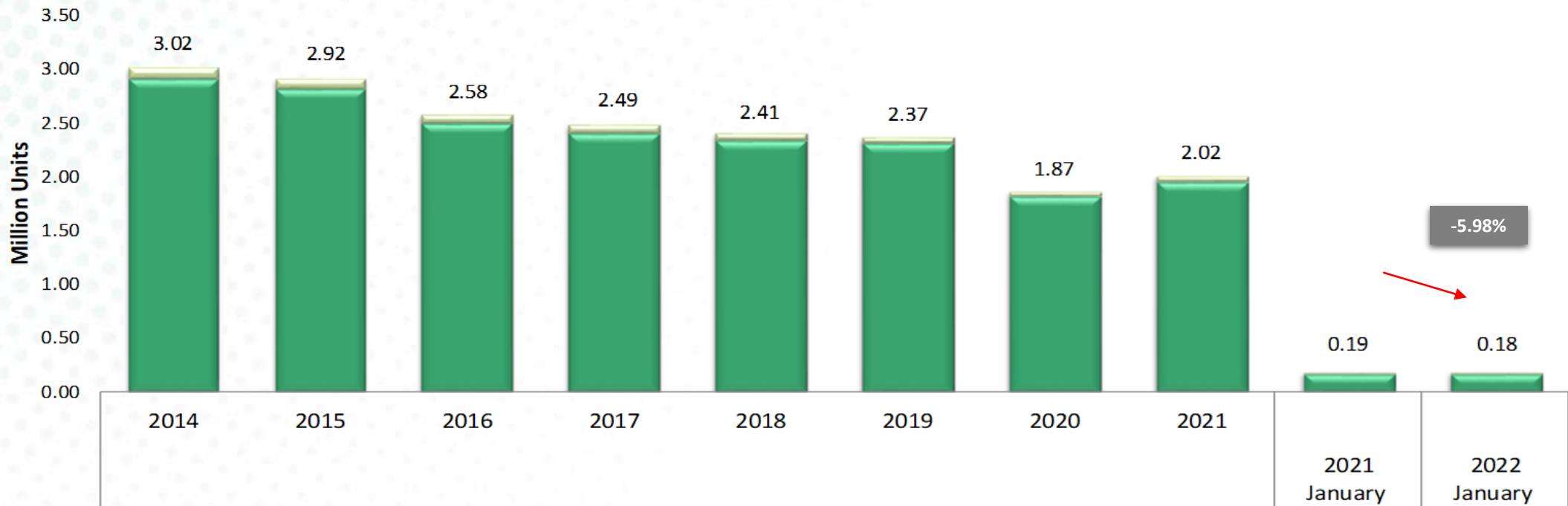
# 3rd Place Production of light vehicles for exports from Germany January 2021 vs 2022



(Million Units)	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	4.30	4.41	4.41	4.37	3.99	3.49	2.65	2.37	0.18	0.19	5.63%
Total Light Trucks - SUV'S	0.23	0.24	0.24	0.22	0.28	0.21	0.16	0.15	0.01	0.01	-10.16%
<b>Total Export</b>	<b>4.53</b>	<b>4.65</b>	<b>4.65</b>	<b>4.59</b>	<b>4.27</b>	<b>3.70</b>	<b>2.81</b>	<b>2.53</b>	<b>0.19</b>	<b>0.20</b>	<b>4.97%</b>



# 4th Place Production of light vehicles for exports from South Korea January 2021 vs 2022



■ Total Cars ■ Total Light Trucks - SUV'S

(Million Units)	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Total Cars	2.92	2.82	2.51	2.42	2.34	2.31	1.82	1.96	0.18	0.17	-6.07%
Total Light Trucks - SUV'S	0.10	0.09	0.07	0.08	0.07	0.05	0.04	0.06	0.01	0.00	-2.71%
<b>Total Export</b>	<b>3.02</b>	<b>2.92</b>	<b>2.58</b>	<b>2.49</b>	<b>2.41</b>	<b>2.37</b>	<b>1.87</b>	<b>2.02</b>	<b>0.19</b>	<b>0.18</b>	<b>-5.98%</b>

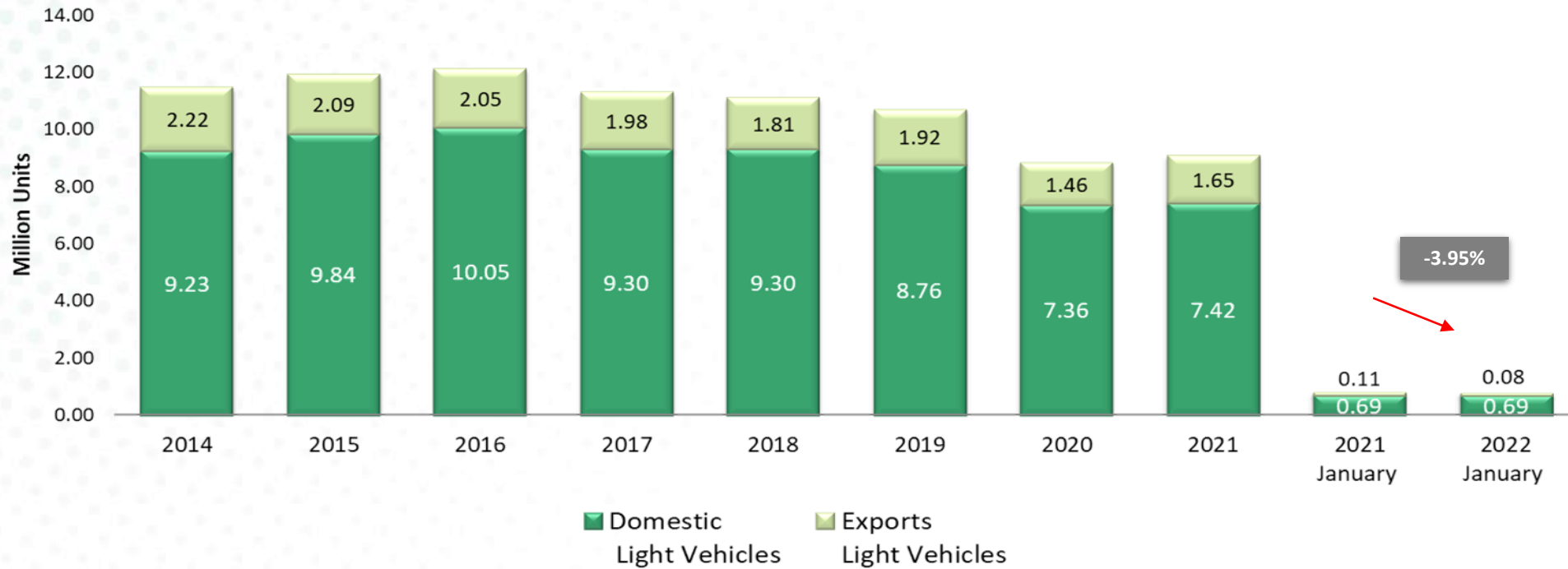




**Production & exports of light vehicles  
in North America  
January 2021 vs 2022**



# Production & exports of light vehicles in USA January 2021 vs 2022

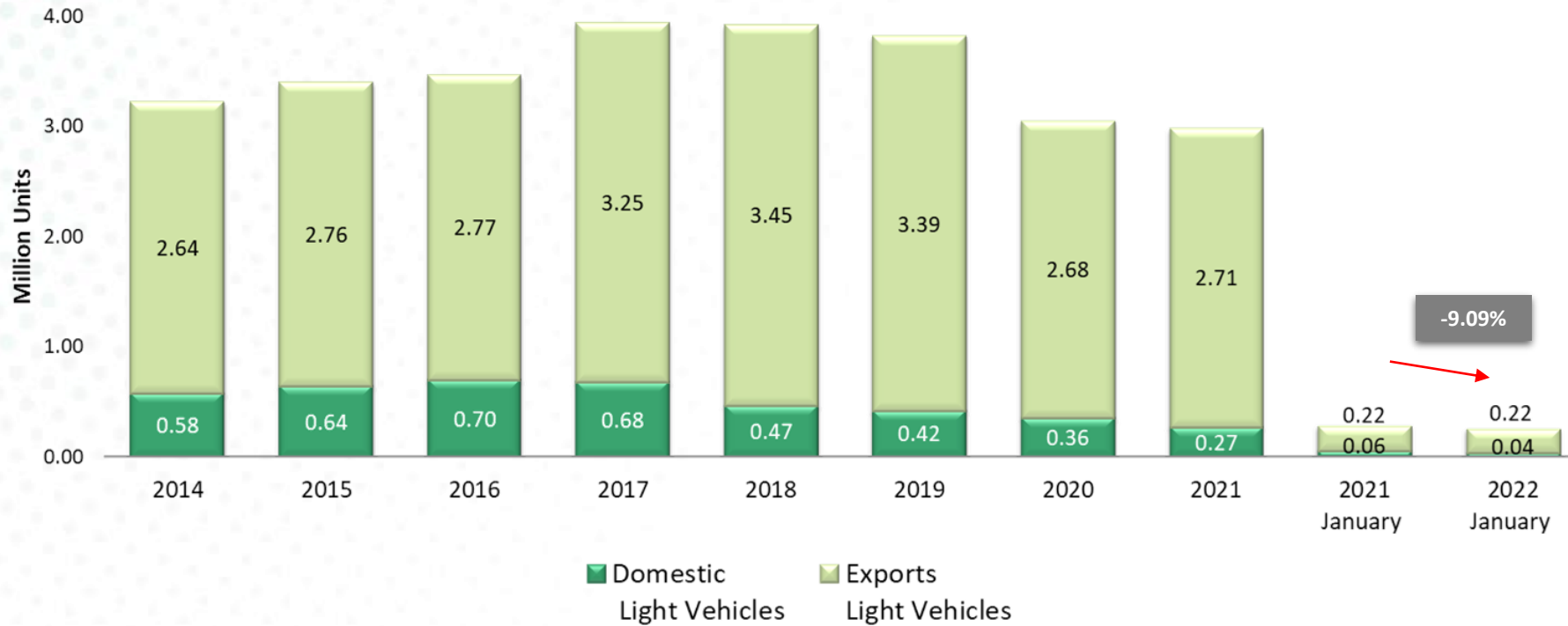


(Million Units)	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Domestic Light Vehicles	9.23	9.84	10.05	9.30	9.30	8.76	7.36	7.42	0.69	0.69	0.80%
Exports Light Vehicles	2.22	2.09	2.05	1.98	1.81	1.92	1.46	1.65	0.11	0.08	-32.84%
<b>Total Production</b>	<b>11.45</b>	<b>11.93</b>	<b>12.10</b>	<b>11.29</b>	<b>11.10</b>	<b>10.69</b>	<b>8.81</b>	<b>9.07</b>	<b>0.80</b>	<b>0.77</b>	<b>-3.95%</b>

Source: US Intl Trade Organization, Automotive News Data Center



# Production & exports of light vehicles in Mexico January 2021 vs 2022

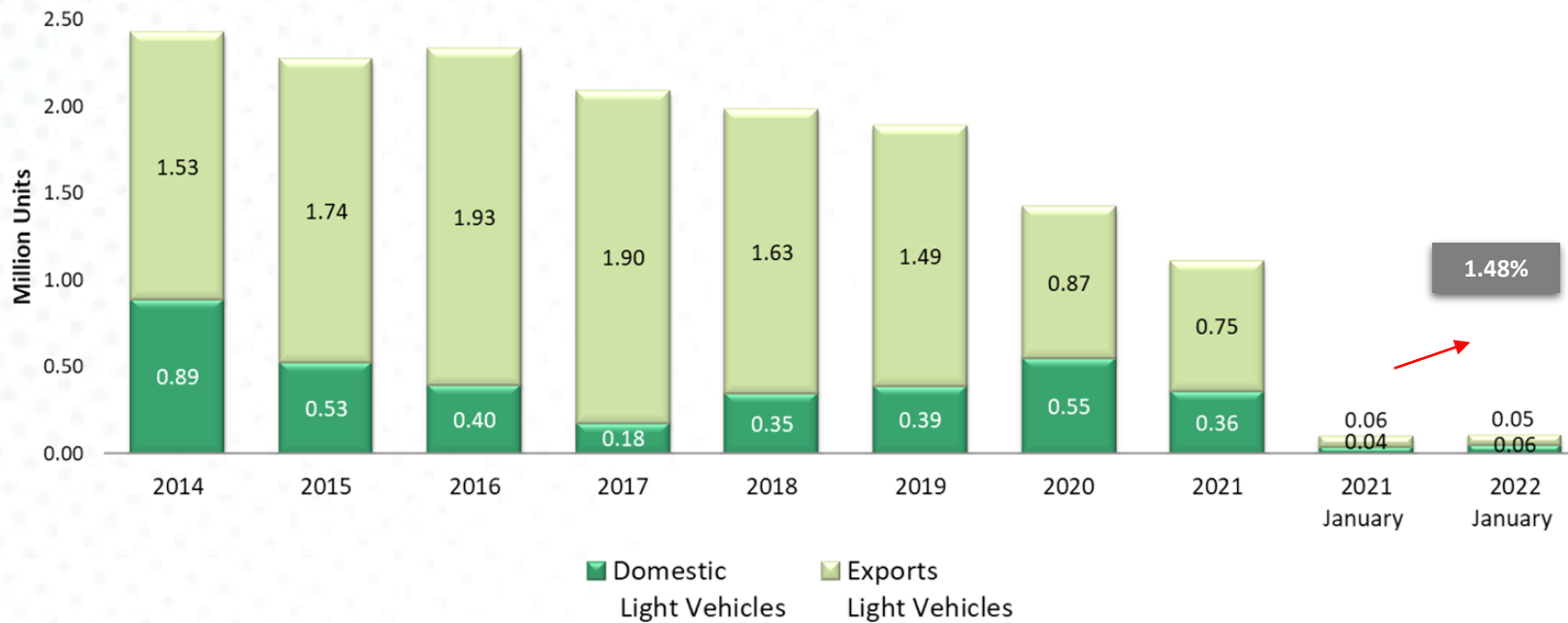


(Million Units)	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Domestic Light Vehicles	0.58	0.64	0.70	0.68	0.47	0.42	0.36	0.27	0.06	0.04	-33.41%
Exports Light Vehicles	2.64	2.76	2.77	3.25	3.45	3.39	2.68	2.71	0.22	0.22	-3.09%
<b>Total Production</b>	<b>3.22</b>	<b>3.40</b>	<b>3.47</b>	<b>3.93</b>	<b>3.92</b>	<b>3.81</b>	<b>3.04</b>	<b>2.98</b>	<b>0.28</b>	<b>0.25</b>	<b>-9.09%</b>

Source: INEGI



# Production & exports of light vehicles in Canada January 2021 vs 2022



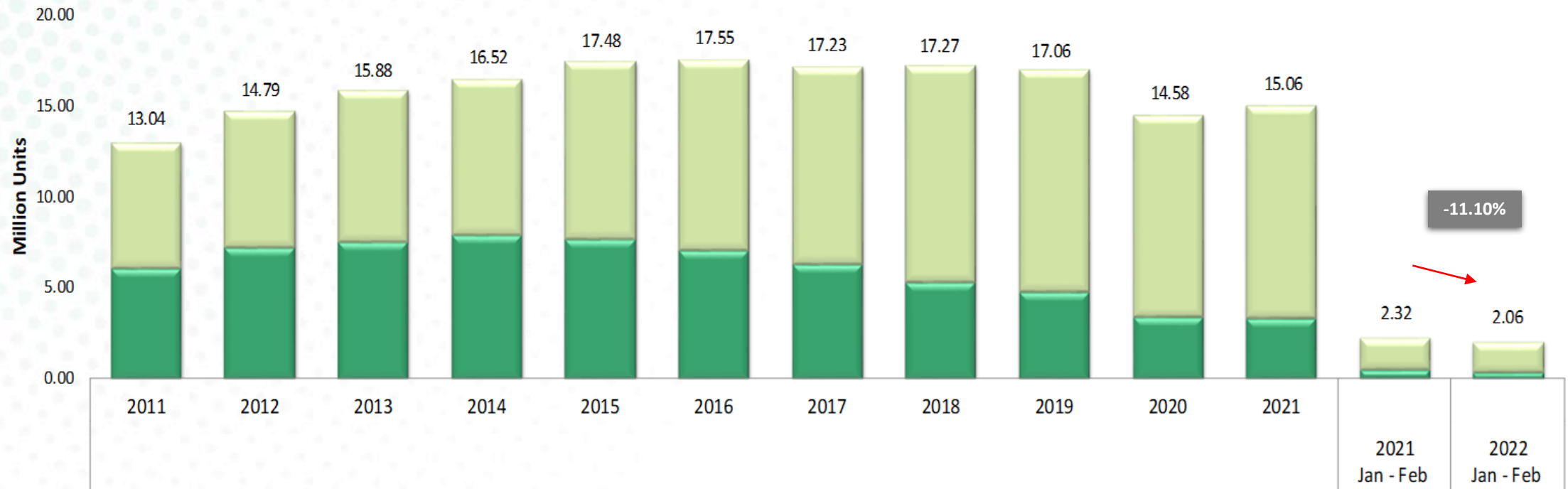
(Million Units)	2014	2015	2016	2017	2018	2019	2020	2021	2021 January	2022 January	Var %
Domestic Light Vehicles	0.89	0.53	0.40	0.18	0.35	0.39	0.55	0.36	0.04	0.06	24.21%
Exports Light Vehicles	1.53	1.74	1.93	1.90	1.63	1.49	0.87	0.75	0.06	0.05	-15.44%
<b>Total Production</b>	<b>2.42</b>	<b>2.27</b>	<b>2.33</b>	<b>2.08</b>	<b>1.98</b>	<b>1.88</b>	<b>1.42</b>	<b>1.11</b>	<b>0.10</b>	<b>0.11</b>	<b>1.48%</b>



**Sales of domestic market of light  
vehicles at our main exports markets  
Jan – Feb 2021 vs 2022**



# Sales of domestic market of light vehicles at USA Jan – Feb 2021 vs 2022

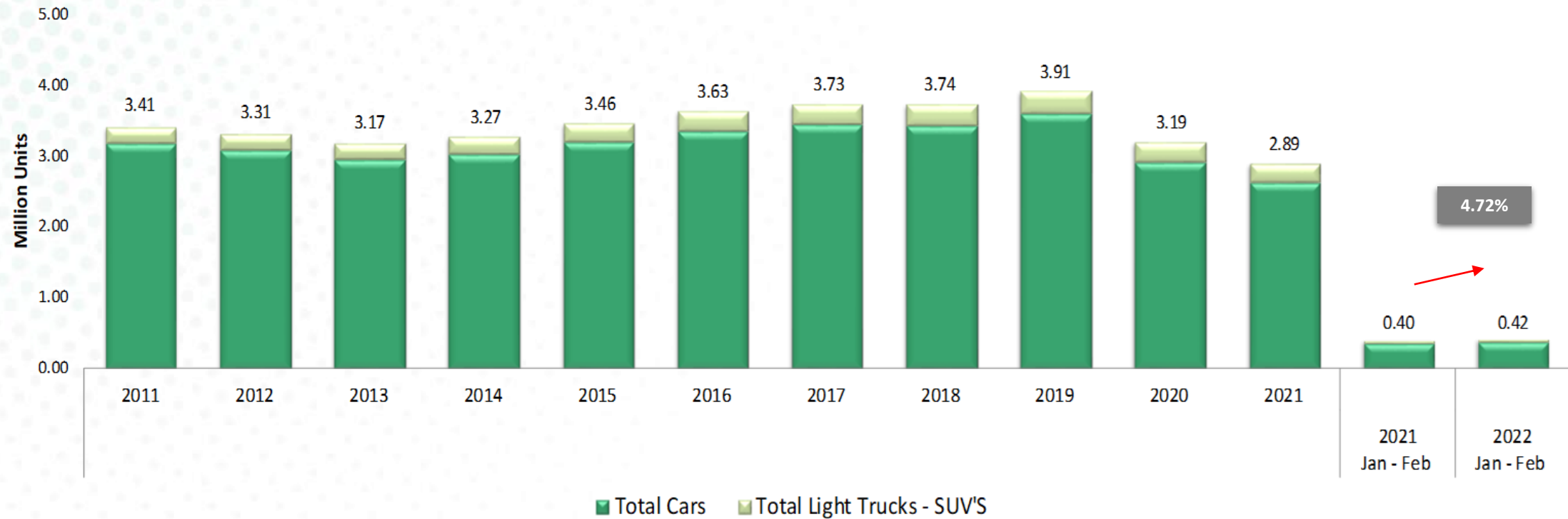


■ Total Cars   ■ Total Light Trucks - SUV'S

(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 Jan - Feb	2022 Jan - Feb	Var %
Total Cars	6.09	7.24	7.59	7.92	7.73	7.10	6.32	5.35	4.82	3.46	3.36	0.53	0.43	-18.41%
Total Light Trucks - SUV'S	6.95	7.54	8.30	8.60	9.75	10.45	10.91	11.92	12.24	11.11	11.70	1.80	1.63	-8.95%
<b>Total Sales</b>	<b>13.04</b>	<b>14.79</b>	<b>15.88</b>	<b>16.52</b>	<b>17.48</b>	<b>17.55</b>	<b>17.23</b>	<b>17.27</b>	<b>17.06</b>	<b>14.58</b>	<b>15.06</b>	<b>2.32</b>	<b>2.06</b>	<b>-11.10%</b>



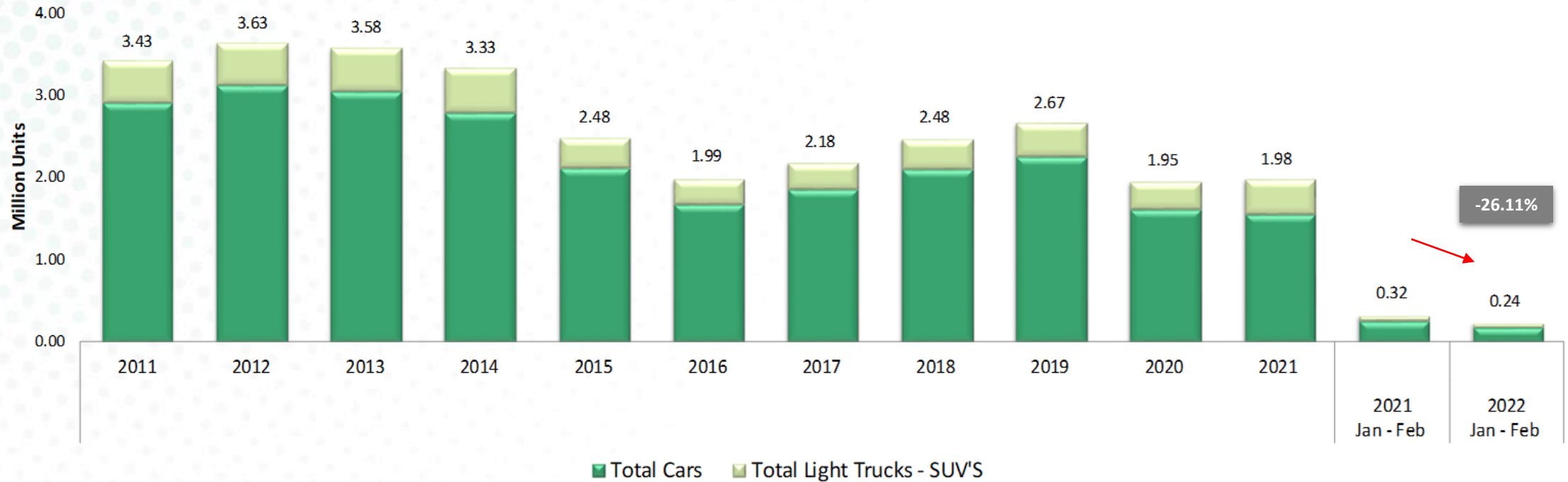
# Sales of domestic market of light vehicles at Germany Jan – Feb 2021 vs 2022



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 Jan - Feb	2022 Jan - Feb	Var %
Total Cars	3.17	3.08	2.95	3.04	3.21	3.35	3.44	3.44	3.61	2.92	2.62	0.36	0.38	5.64%
Total Light Trucks - SUV'S	0.24	0.23	0.22	0.24	0.26	0.28	0.29	0.30	0.31	0.27	0.27	0.04	0.04	-3.71%
<b>Total Sales</b>	<b>3.41</b>	<b>3.31</b>	<b>3.17</b>	<b>3.27</b>	<b>3.46</b>	<b>3.63</b>	<b>3.73</b>	<b>3.74</b>	<b>3.91</b>	<b>3.19</b>	<b>2.89</b>	<b>0.40</b>	<b>0.42</b>	<b>4.72%</b>



# Sales of domestic market of light vehicles at Brazil Jan - Feb 2021 vs 2022

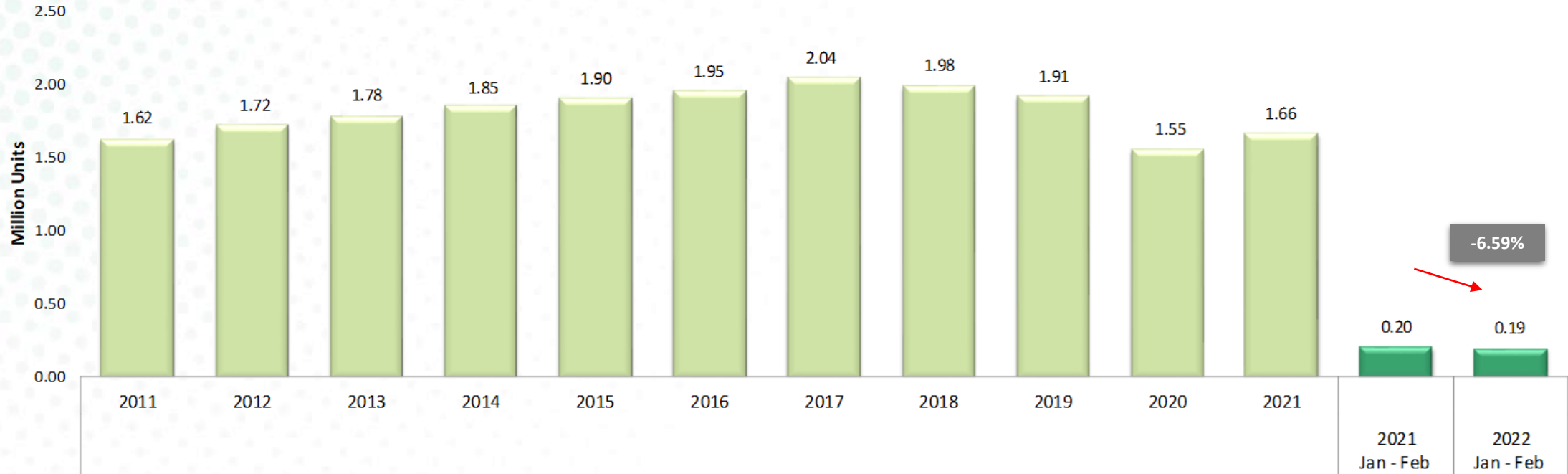


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 Jan - Feb	2022 Jan - Feb	Var %
Total Cars	2.90	3.12	3.04	2.79	2.12	1.68	1.85	2.10	2.26	1.62	1.56	0.26	0.19	-26.68%
Total Light Trucks - SUV'S	0.52	0.52	0.54	0.54	0.36	0.31	0.32	0.37	0.40	0.34	0.42	0.06	0.05	-23.76%
<b>Total Sales</b>	<b>3.43</b>	<b>3.63</b>	<b>3.58</b>	<b>3.33</b>	<b>2.48</b>	<b>1.99</b>	<b>2.18</b>	<b>2.48</b>	<b>2.67</b>	<b>1.95</b>	<b>1.98</b>	<b>0.32</b>	<b>0.24</b>	<b>-26.11%</b>





# Sales of domestic market of light vehicles at Canada Jan - Feb 2021 vs 2022

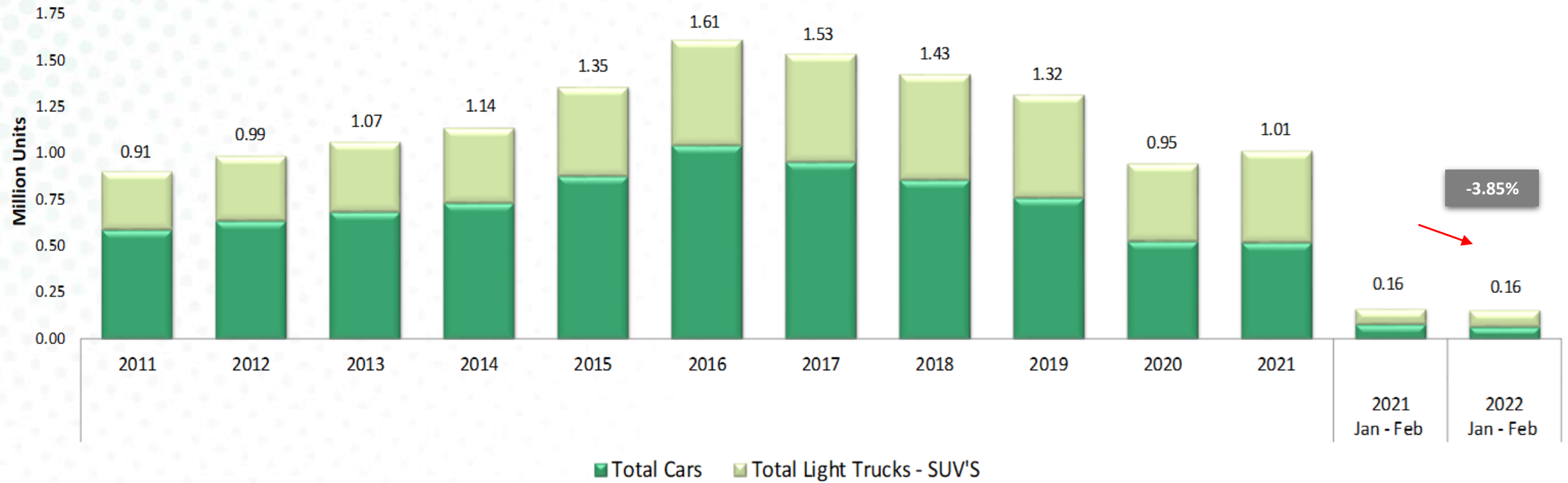


■ Total Cars ■ Total Light Trucks - SUV'S

(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 Jan - Feb	2022 Jan - Feb	Var %
Total Sales	1.62	1.72	1.78	1.85	1.90	1.95	2.04	1.98	1.91	1.55	1.66	0.20	0.19	-6.59%



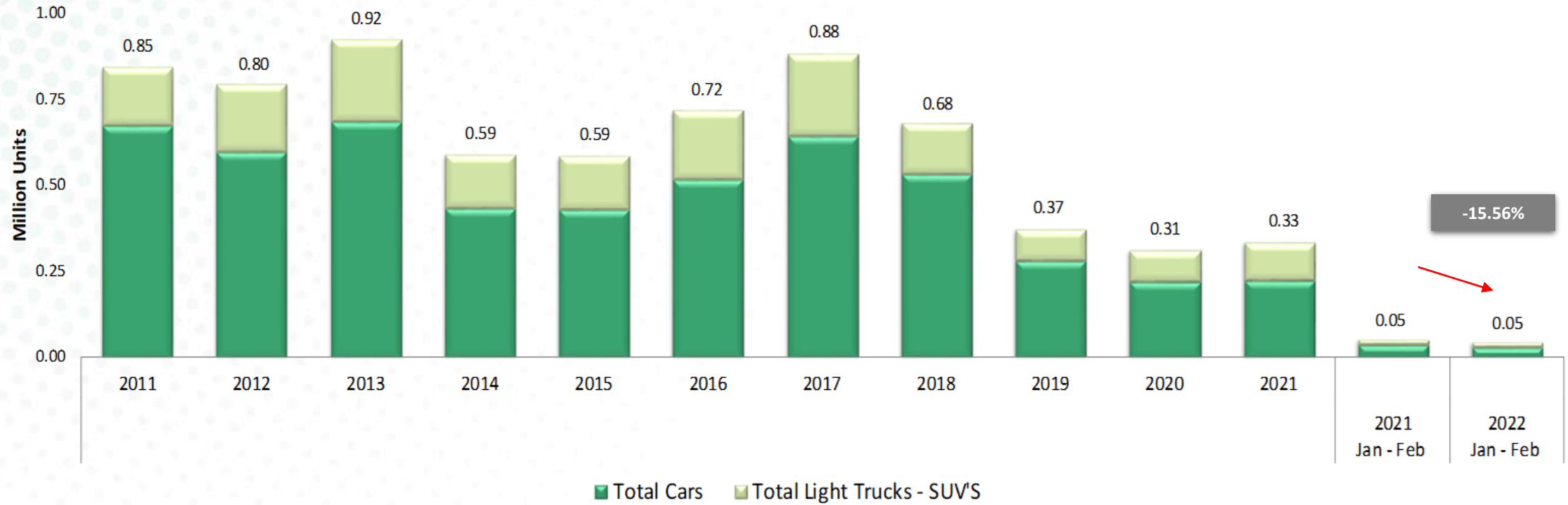
# Sales of domestic market of light vehicles at Mexico Jan - Feb 2021 vs 2022



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 Jan - Feb	2022 Jan - Feb	Var %
Total Cars	0.59	0.64	0.69	0.73	0.88	1.04	0.95	0.86	0.76	0.53	0.52	0.09	0.07	-14.36%
Total Light Trucks - SUV'S	0.31	0.35	0.38	0.40	0.47	0.56	0.58	0.57	0.55	0.42	0.49	0.08	0.08	7.81%
<b>Total Sales</b>	<b>0.91</b>	<b>0.99</b>	<b>1.07</b>	<b>1.14</b>	<b>1.35</b>	<b>1.61</b>	<b>1.53</b>	<b>1.43</b>	<b>1.32</b>	<b>0.95</b>	<b>1.01</b>	<b>0.16</b>	<b>0.16</b>	<b>-3.85%</b>



# Sales of domestic market of light vehicles at Argentina Jan - Feb 2021 vs 2022



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 Jan - Feb	2022 Jan - Feb	Var %
Total Cars	0.67	0.60	0.68	0.43	0.43	0.52	0.64	0.53	0.28	0.22	0.22	0.04	0.03	-19.04%
Total Light Trucks - SUV'S	0.17	0.20	0.24	0.16	0.16	0.20	0.24	0.15	0.09	0.09	0.11	0.01	0.01	-5.83%
<b>Total Sales</b>	<b>0.85</b>	<b>0.80</b>	<b>0.92</b>	<b>0.59</b>	<b>0.59</b>	<b>0.72</b>	<b>0.88</b>	<b>0.68</b>	<b>0.37</b>	<b>0.31</b>	<b>0.33</b>	<b>0.05</b>	<b>0.05</b>	<b>-15.56%</b>



# Sales of domestic market of light vehicles at Colombia Jan - Feb 2021 vs 2022



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2021 Jan - Feb	2022 Jan - Feb	Var %
Total Sales	0.32	0.32	0.29	0.33	0.28	0.25	0.24	0.26	0.26	0.19	0.25	0.03	0.04	7.55%

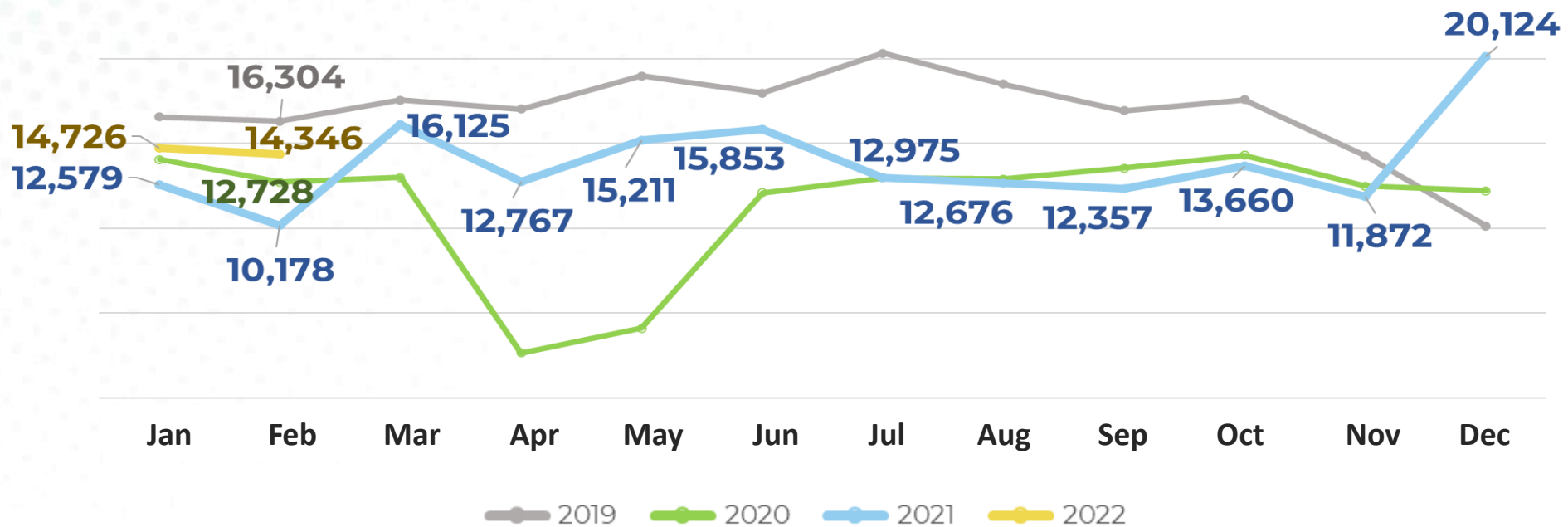


# **Production of heavy vehicles in Mexico Jan - Feb 2021 vs 2022**



# Production of heavy vehicles in Mexico Jan - Feb 2021 vs 2022

PRODUCTION						
Units	Jan			Jan - Feb		
	2021	2022	Var %	2021	2022	Var %
Heavy Duty Vehicles	9,996	14,018	40.24%	22,404	28,539	27.38%
Passengers	182	328	80.22%	353	533	50.99%
<b>Grand Total</b>	<b>10,178</b>	<b>14,346</b>	<b>40.95%</b>	<b>22,757</b>	<b>29,072</b>	<b>27.75%</b>



Source: ANPACT and INEGI.

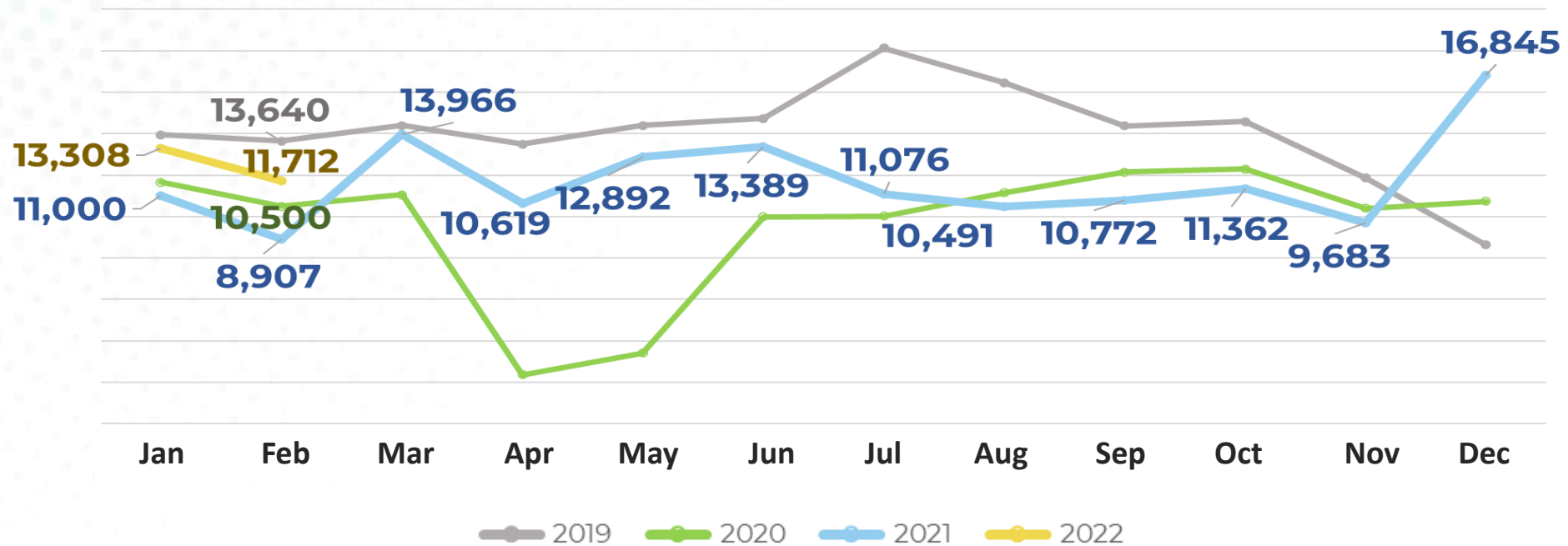


**Production of heavy vehicles for  
exports from Mexico  
Jan - Feb 2021 vs 2022**



# Production of heavy vehicles for exports from Mexico Jan - Feb 2021 vs 2022

EXPORTS						
Units	Jan			Jan - Feb		
	2021	2022	Var %	2021	2022	Var %
Heavy Duty Vehicles	8,905	11,711	31.51%	19,901	25,019	25.72%
Passengers	2	1	-50.00%	6	1	-83.33%
<b>Grand Total</b>	<b>8,907</b>	<b>11,712</b>	<b>31.49%</b>	<b>19,907</b>	<b>25,020</b>	<b>25.68%</b>



Source: ANPACT and INEGI.

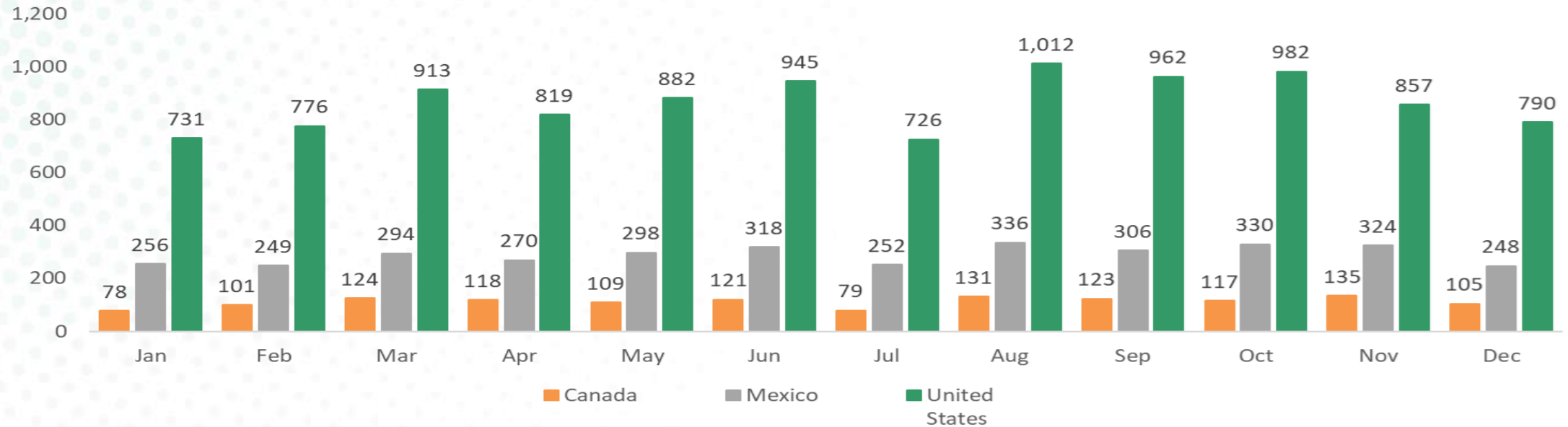




# **Forecast of light vehicles production in North America**



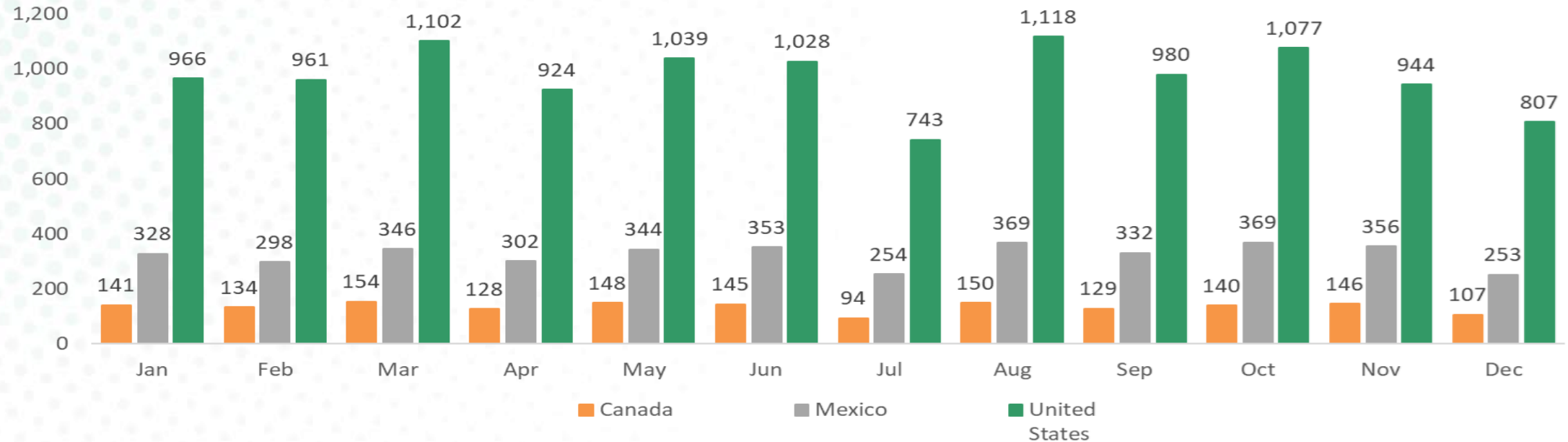
# 2022 Light vehicle production forecast for North America























(Thousand Units)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
United States	731	776	913	819	882	945	726	1,012	962	982	857	790	10,395
Mexico	256	249	294	270	298	318	252	336	306	330	324	248	3,480
Canada	78	101	124	118	109	121	79	131	123	117	135	105	1,342
<b>Total</b>	<b>1,065</b>	<b>1,126</b>	<b>1,332</b>	<b>1,207</b>	<b>1,290</b>	<b>1,383</b>	<b>1,057</b>	<b>1,479</b>	<b>1,392</b>	<b>1,428</b>	<b>1,317</b>	<b>1,142</b>	<b>15,217</b>



# 2023 Light vehicle production forecast for North America



(Thousand Units)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
United States	966	961	1,102	924	1,039	1,028	743	1,118	980	1,077	944	807	11,691
Mexico	328	298	346	302	344	353	254	369	332	369	356	253	3,902
Canada	141	134	154	128	148	145	94	150	129	140	146	107	1,617
<b>Total</b>	<b>1,435</b>	<b>1,394</b>	<b>1,602</b>	<b>1,354</b>	<b>1,531</b>	<b>1,525</b>	<b>1,091</b>	<b>1,638</b>	<b>1,441</b>	<b>1,586</b>	<b>1,446</b>	<b>1,167</b>	<b>17,211</b>


	BRAND	2022	2023	2024	2025
TOTAL AMERICAN		2,679,493	3,160,447	3,284,058	3,009,576
		2,472,203	2,894,690	2,881,640	2,734,804
		1,973,069	2,028,483	2,178,914	2,505,765
		570,966	545,037	668,729	688,607
		<b>7,695,731</b>	<b>8,628,657</b>	<b>9,013,341</b>	<b>8,938,752</b>
TOTAL JAPANESE		2,035,831	2,303,667	2,358,580	2,296,629
		1,437,565	1,743,040	1,701,981	1,713,803
		1,081,747	1,126,660	1,097,744	1,087,233
		228,282	264,366	252,962	232,321
		74,538	80,260	83,206	79,978
		<b>4,857,963</b>	<b>5,517,993</b>	<b>5,494,473</b>	<b>5,409,964</b>
TOTAL GERMAN		428,228	500,232	494,661	556,182
		476,581	498,427	489,275	484,215
		341,171	361,234	367,722	335,805
		158,135	146,435	160,534	157,278
		<b>1,404,115</b>	<b>1,506,328</b>	<b>1,512,192</b>	<b>1,533,480</b>
TOTAL KOREAN		847,367	967,286	994,710	1,032,515
		<b>847,367</b>	<b>967,286</b>	<b>994,710</b>	<b>1,032,515</b>
TOTAL CHINESE		3,913	3,349	3,396	3,534
		<b>3,913</b>	<b>3,349</b>	<b>3,396</b>	<b>3,534</b>
OTHERS		407,684	587,459	713,919	763,215
TOTAL NORTH AMERICA		<b>15,216,773</b>	<b>17,211,072</b>	<b>17,732,031</b>	<b>17,681,460</b>





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