



**Industria Nacional
de Autopartes, A.C.**

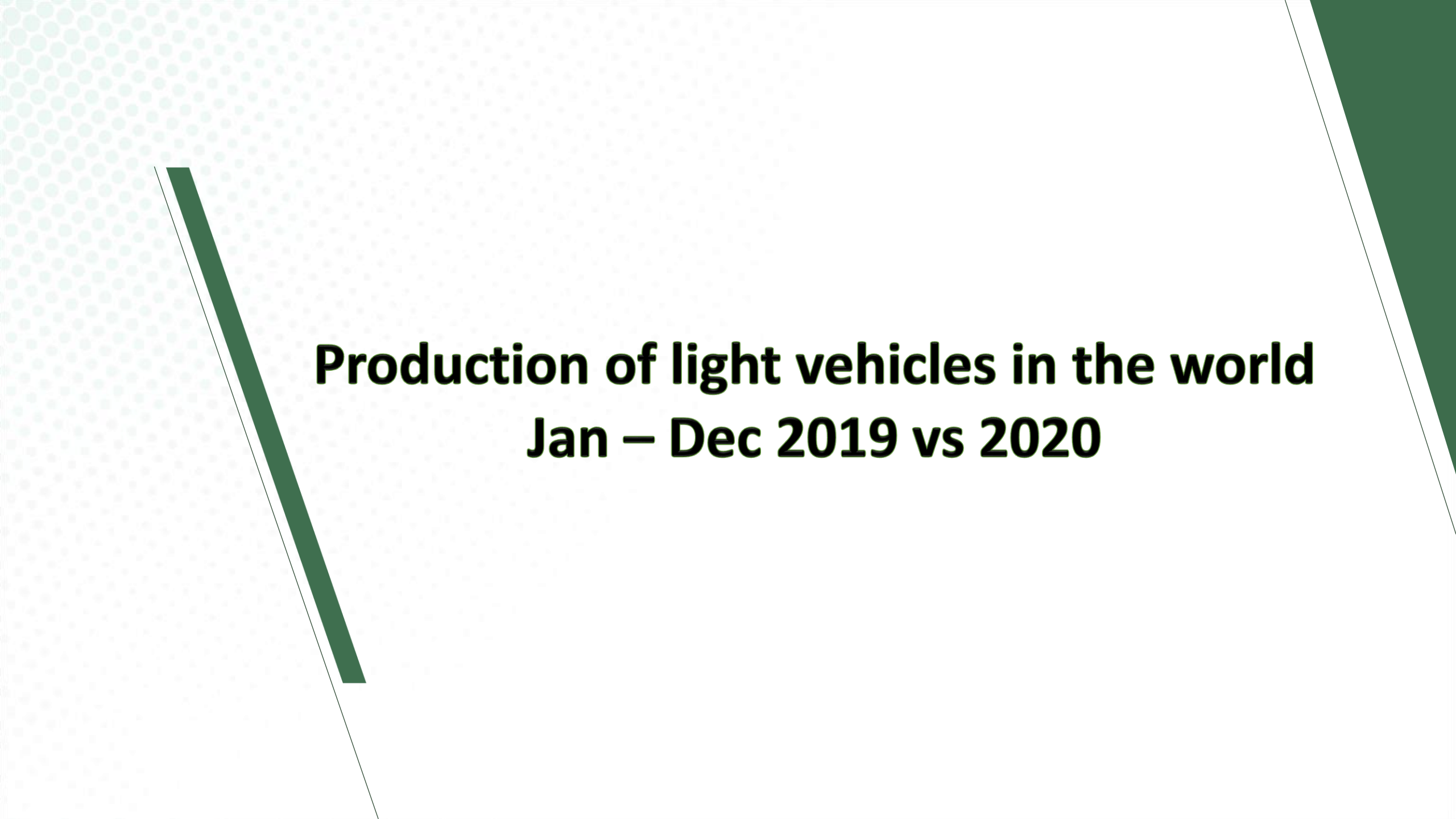
Statistical Outlook

Detailed version

Vehicles

February 2021

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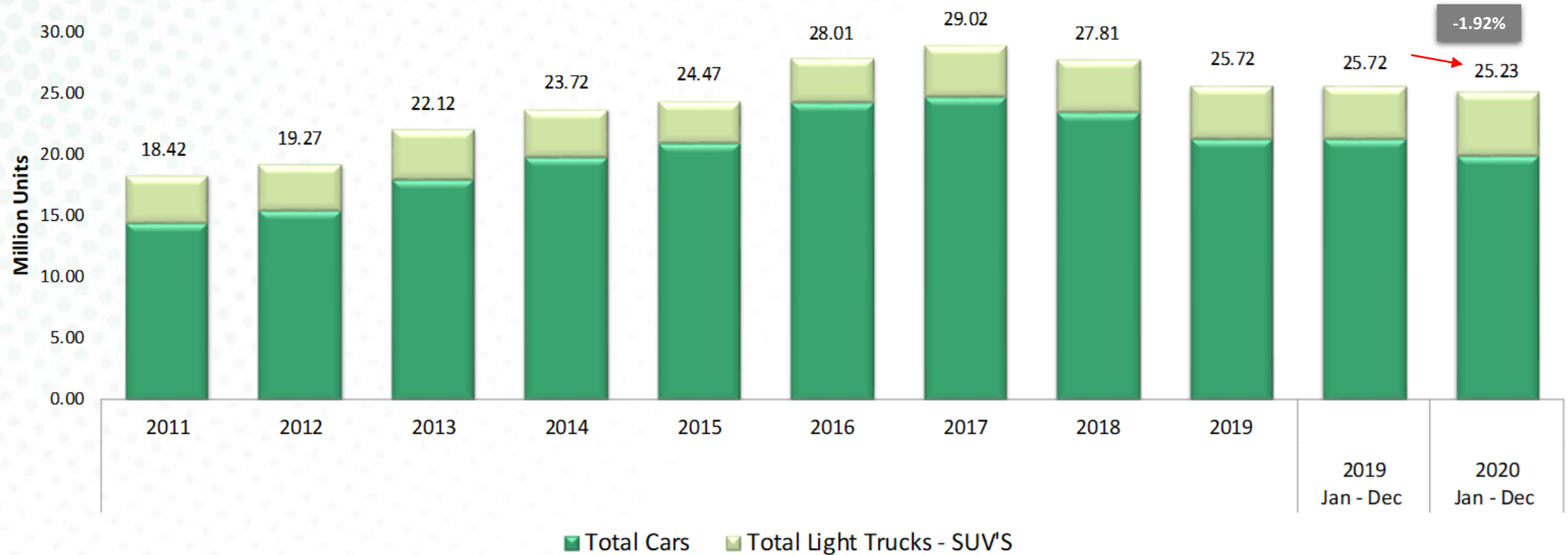
Production of light vehicles in the world

Jan – Dec 2019 vs 2020



1st Place

Production of light vehicles in China Jan – Dec 2019 vs 2020

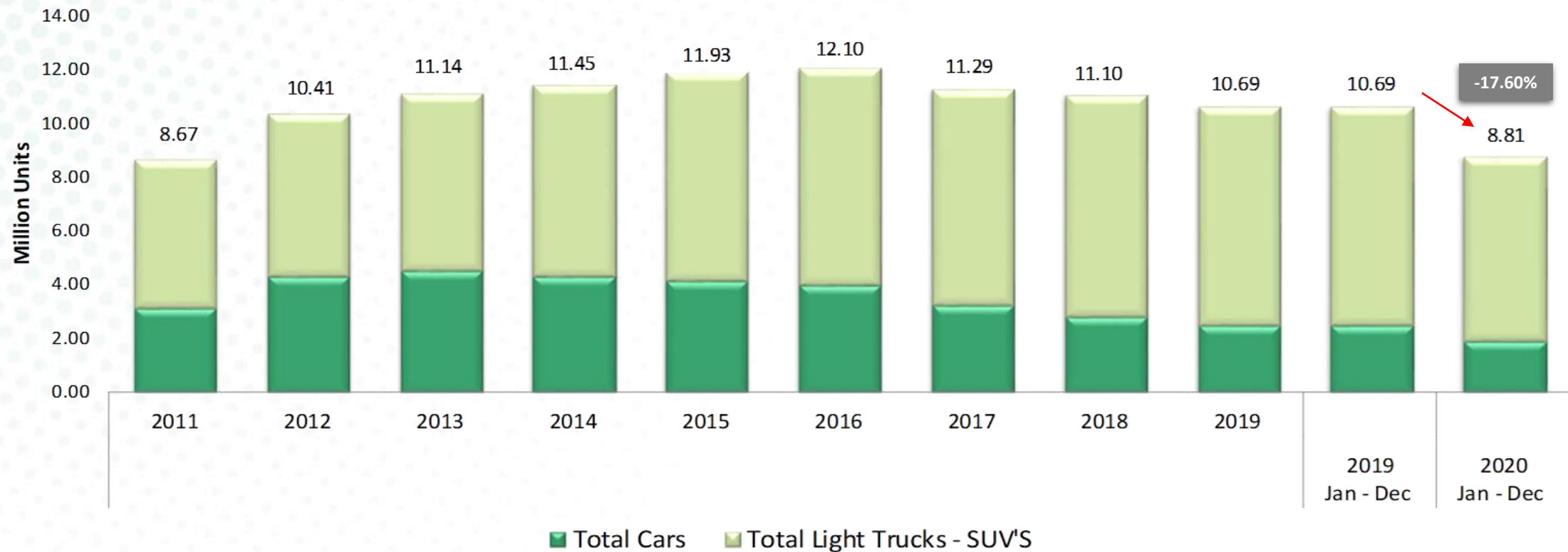


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	14.49	15.52	18.09	19.92	21.04	24.31	24.81	23.53	21.36	21.36	19.99	-6.40%
Total Light Trucks - SUV'S	3.93	3.75	4.03	3.80	3.42	3.69	4.21	4.28	4.36	4.36	5.23	19.98%
Total Production	18.42	19.27	22.12	23.72	24.47	28.01	29.02	27.81	25.72	25.72	25.23	-1.92%



2nd Place

Production of light vehicles in USA Jan – Dec 2019 vs 2020



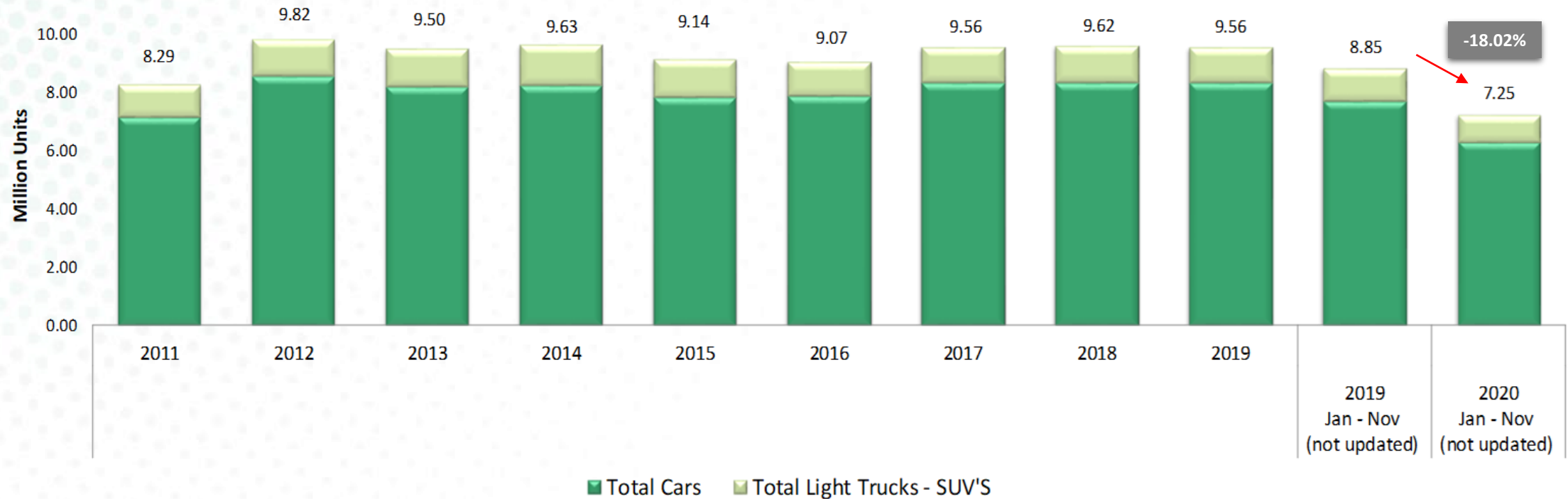
(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	3.14	4.33	4.52	4.30	4.17	4.01	3.29	2.84	2.54	2.54	1.95	-23.15%
Total Light Trucks - SUV'S	5.53	6.09	6.62	7.14	7.76	8.09	8.00	8.26	8.15	8.15	6.85	-15.87%
Total Production	8.67	10.41	11.14	11.45	11.93	12.10	11.29	11.10	10.69	10.69	8.81	-17.60%

Source: Automotive News Data Center



3rd Place

Production of light vehicles in Japan Jan - Nov 2019 vs 2020 *(not updated)*



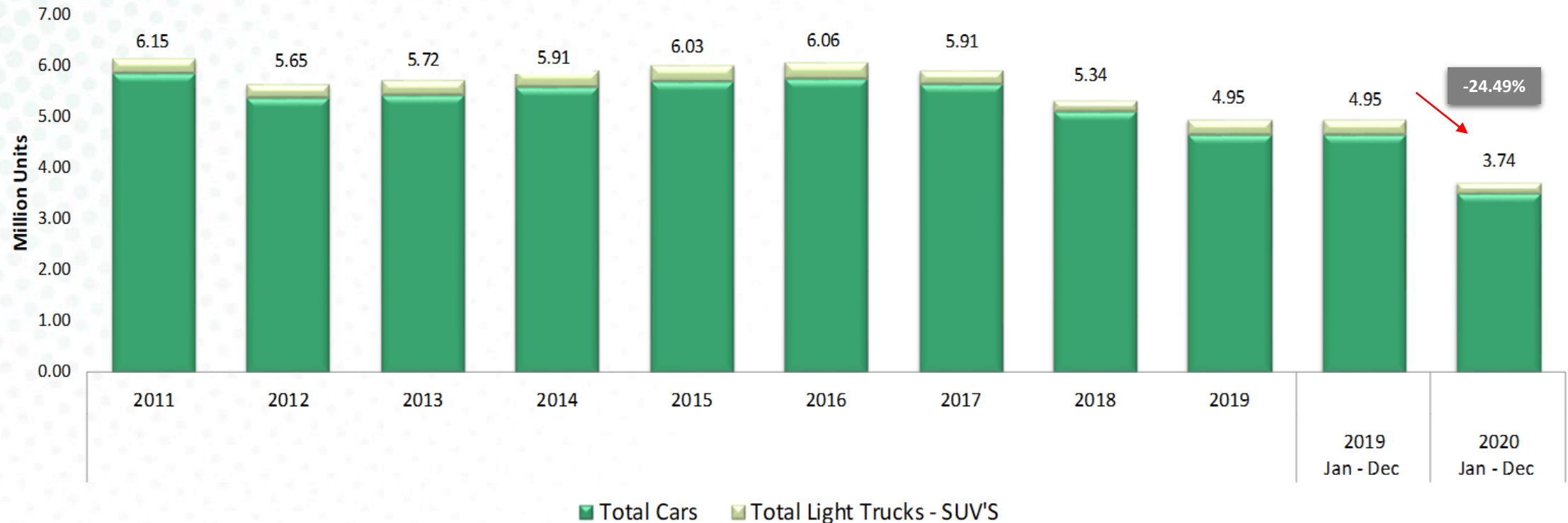
(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Nov (not updated)	2020 Jan - Nov (not updated)	Var %
Total Cars	7.16	8.55	8.19	8.28	7.83	7.87	8.35	8.36	8.33	7.71	6.31	-18.16%
Total Light Trucks - SUV'S	1.14	1.27	1.31	1.36	1.31	1.20	1.21	1.26	1.23	1.14	0.94	-17.10%
Total Production	8.29	9.82	9.50	9.63	9.14	9.07	9.56	9.62	9.56	8.85	7.25	-18.02%

Source: JAMA



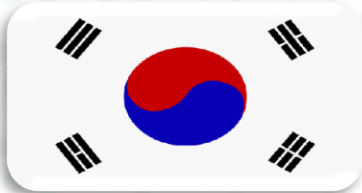
4th Place

Production of light vehicles in Germany Jan – Dec 2019 vs 2020



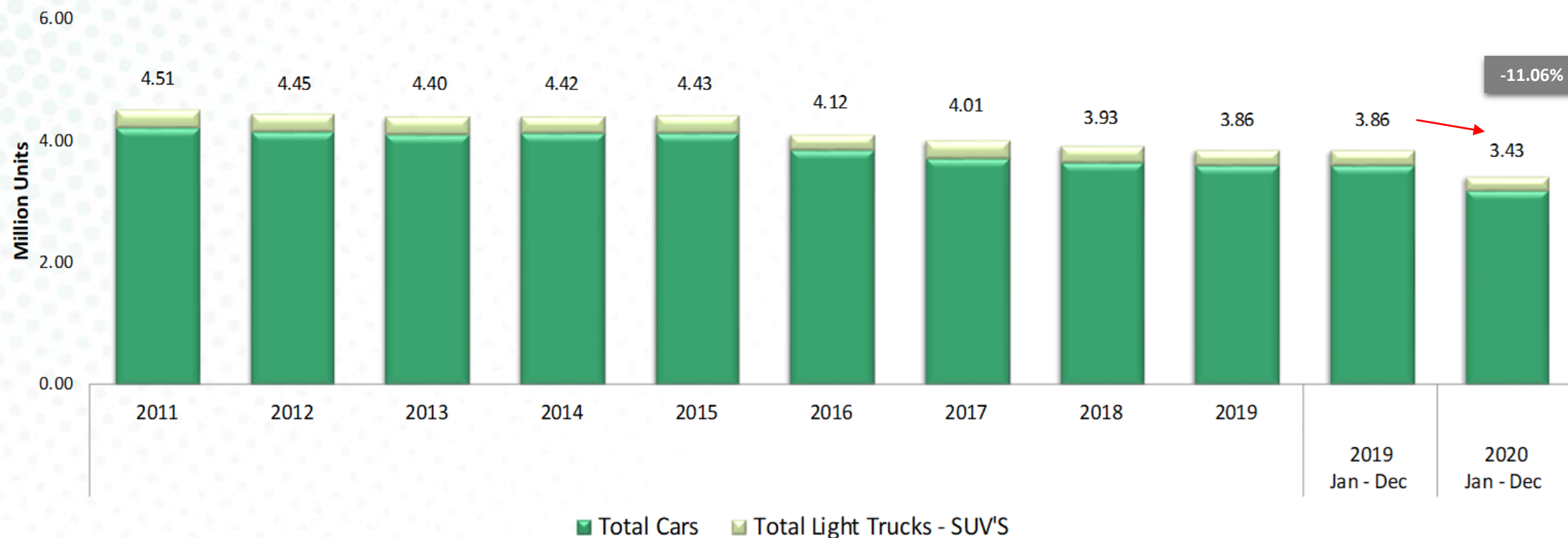
(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	5.87	5.39	5.44	5.60	5.71	5.75	5.64	5.12	4.66	4.66	3.51	-24.77%
Total Light Trucks - SUV'S	0.28	0.26	0.28	0.30	0.33	0.32	0.27	0.22	0.28	0.28	0.23	-19.92%
Total Production	6.15	5.65	5.72	5.91	6.03	6.06	5.91	5.34	4.95	4.95	3.74	-24.49%

Source: VDA



5th Place

Production of light vehicles in South Korea, Jan – Dec 2019 vs 2020

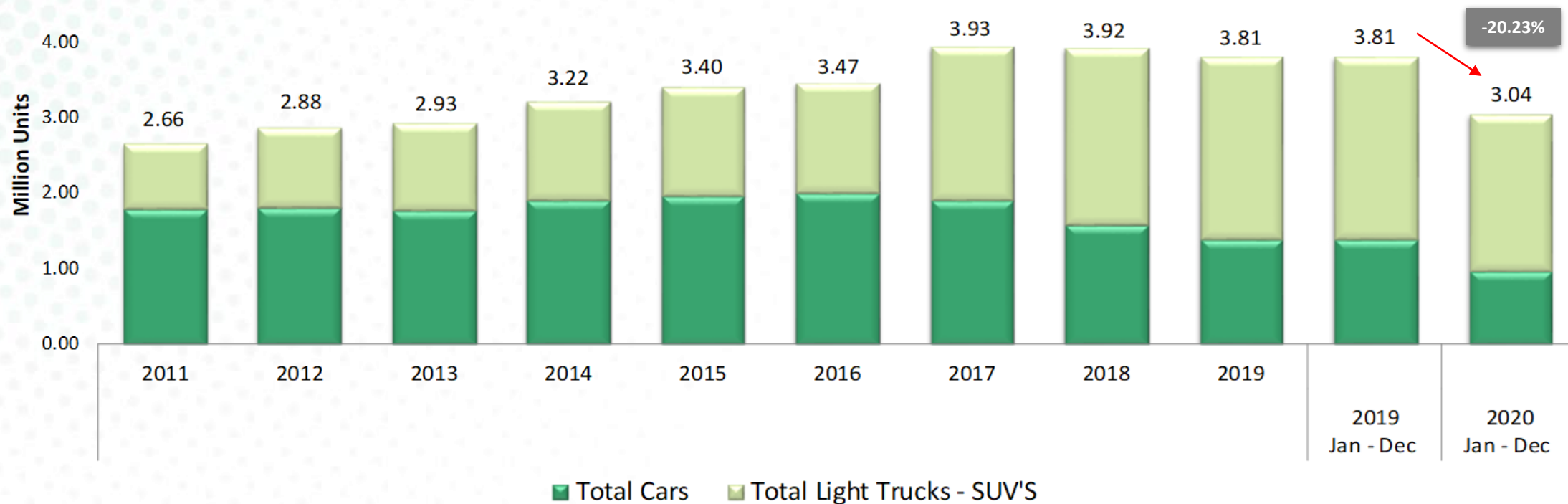


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	4.22	4.17	4.12	4.12	4.14	3.86	3.74	3.66	3.61	3.61	3.21	-11.10%
Total Light Trucks - SUV'S	0.29	0.28	0.28	0.29	0.29	0.26	0.28	0.26	0.25	0.25	0.22	-10.59%
Total Production	4.51	4.45	4.40	4.42	4.43	4.12	4.01	3.93	3.86	3.86	3.43	-11.06%



6th Place

Production of light vehicles in Mexico Jan – Dec 2019 vs 2020



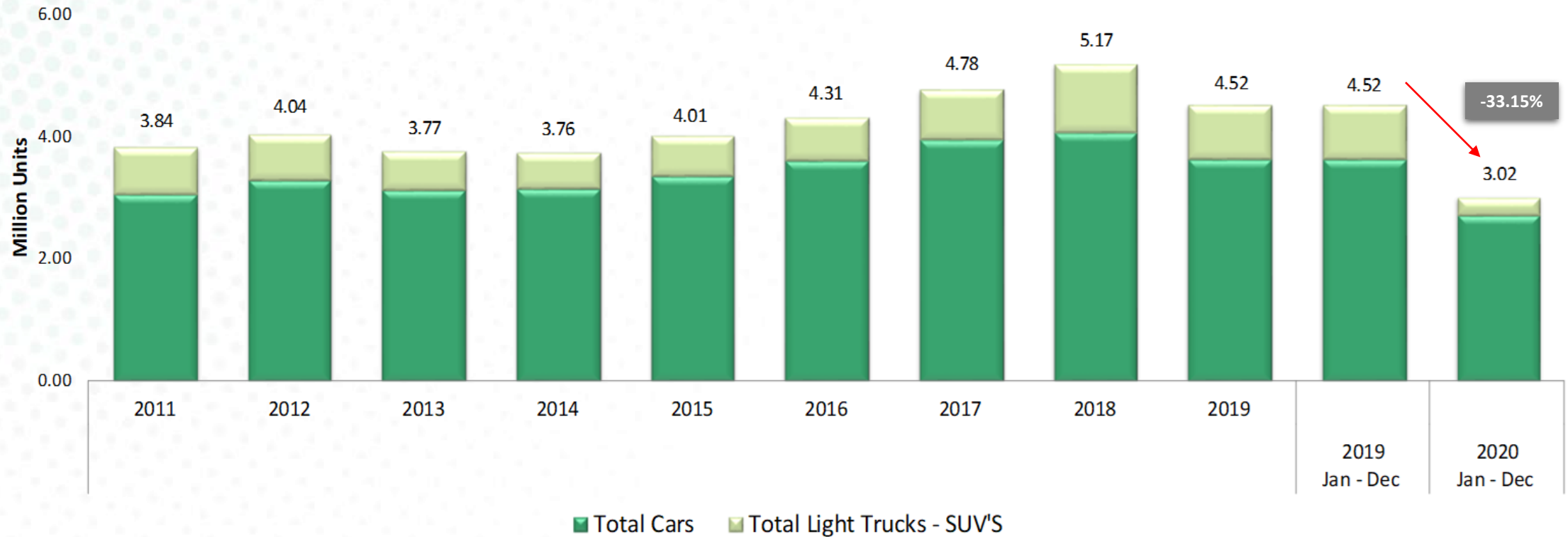
(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	1.79	1.81	1.77	1.91	1.97	2.00	1.91	1.58	1.40	1.40	0.97	-30.74%
Total Light Trucks - SUV'S	0.87	1.07	1.16	1.31	1.43	1.47	2.03	2.33	2.41	2.41	2.07	-14.15%
Total Production	2.66	2.88	2.93	3.22	3.40	3.47	3.93	3.92	3.81	3.81	3.04	-20.23%

Source: INEGI



7th Place

Production of light vehicles in India Jan – Dec 2019 vs 2020

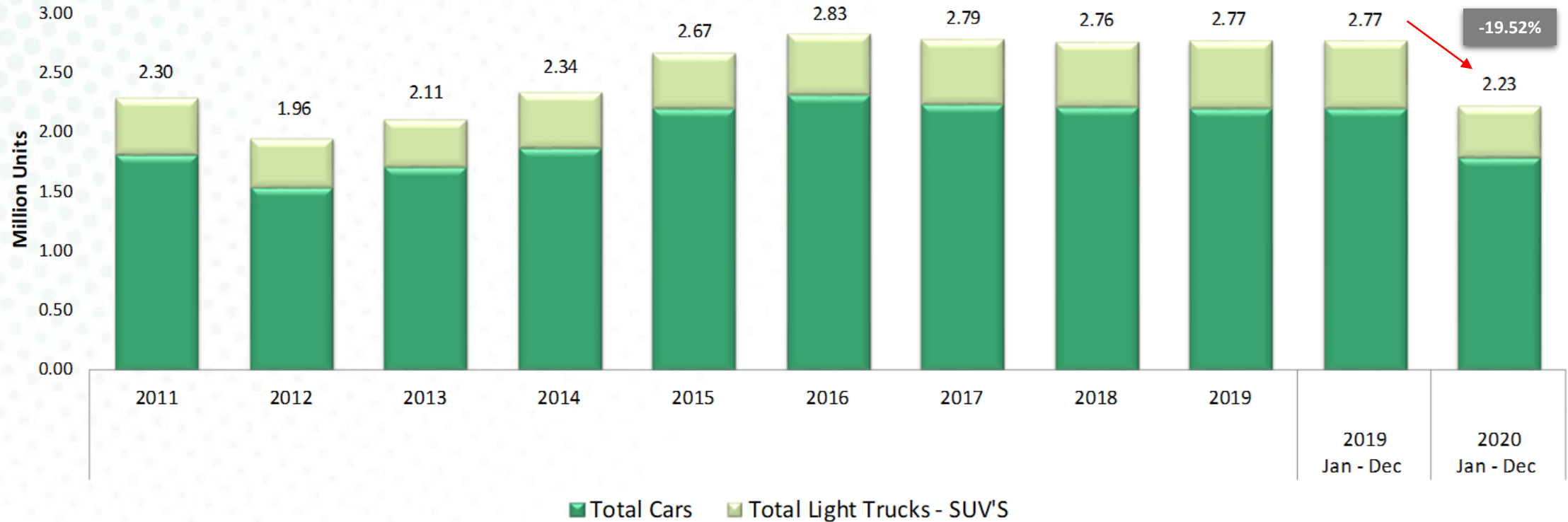


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	3.05	3.28	3.12	3.16	3.37	3.62	3.95	4.06	3.62	3.62	2.72	-24.98%
Total Light Trucks - SUV'S	0.78	0.75	0.65	0.59	0.65	0.70	0.83	1.11	0.89	0.89	0.30	-66.28%
Total Production	3.84	4.04	3.77	3.76	4.01	4.31	4.78	5.17	4.52	4.52	3.02	-33.15%



8th Place

Production of light vehicles in Spain Jan – Dec 2019 vs 2020

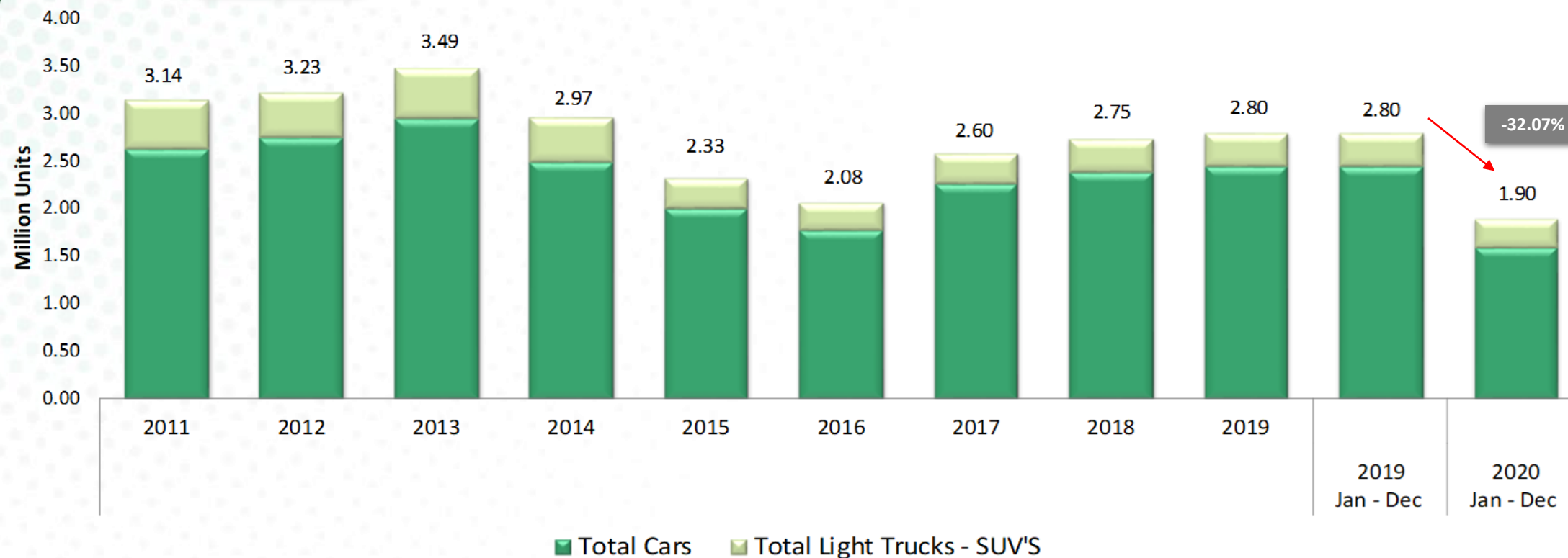


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	1.82	1.54	1.72	1.87	2.20	2.31	2.24	2.22	2.21	2.21	1.79	-18.92%
Total Light Trucks - SUV'S	0.48	0.42	0.39	0.47	0.47	0.51	0.54	0.55	0.56	0.56	0.44	-21.90%
Total Production	2.30	1.96	2.11	2.34	2.67	2.83	2.79	2.76	2.77	2.77	2.23	-19.52%



9th Place

Production of light vehicles in Brazil Jan – Dec 2019 vs 2020

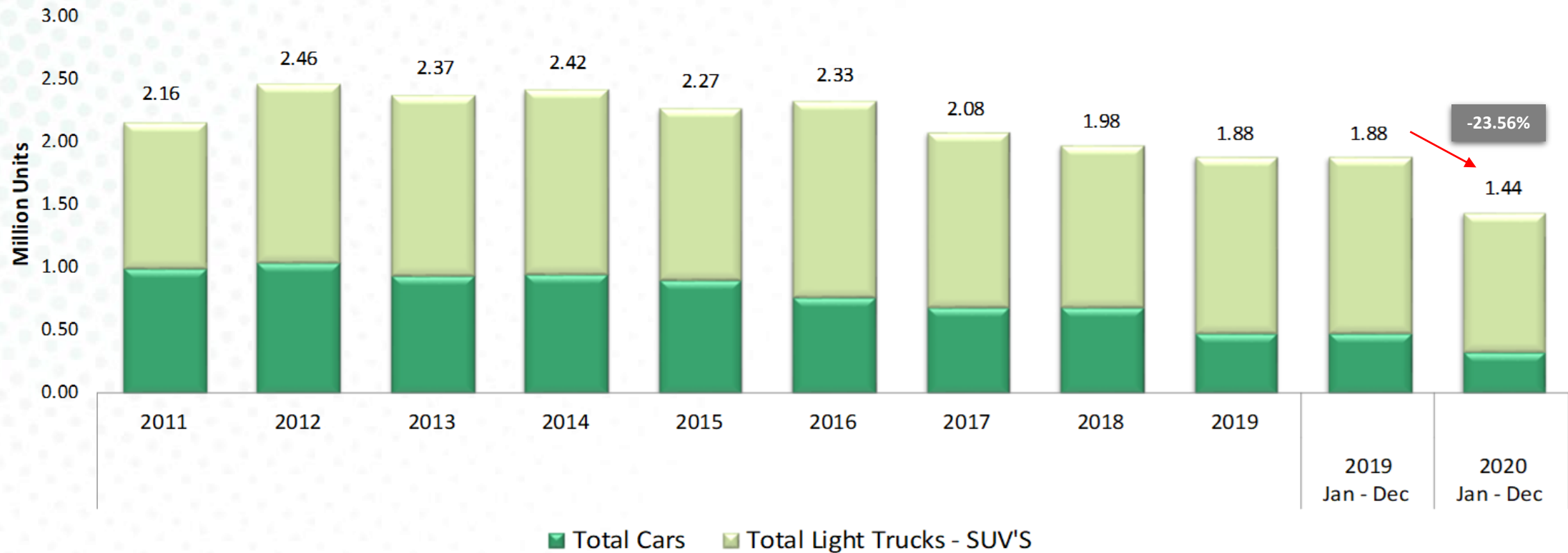


(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	2.63	2.76	2.95	2.50	2.02	1.78	2.27	2.39	2.45	2.45	1.61	-34.29%
Total Light Trucks - SUV'S	0.51	0.47	0.53	0.47	0.32	0.30	0.33	0.36	0.35	0.36	0.30	-16.75%
Total Production	3.14	3.23	3.49	2.97	2.33	2.08	2.60	2.75	2.80	2.80	1.90	-32.07%



10th Place

Production of light vehicles in Canada Jan – Dec 2019 vs 2020



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	0.99	1.04	0.94	0.95	0.91	0.77	0.68	0.68	0.49	0.49	0.34	-30.68%
Total Light Trucks - SUV'S	1.16	1.42	1.43	1.47	1.36	1.56	1.40	1.29	1.40	1.40	1.10	-21.09%
Total Production	2.16	2.46	2.37	2.42	2.27	2.33	2.08	1.98	1.88	1.88	1.44	-23.56%

Production of light vehicles in North America, 2019 vs 2020 (1)

BRAND/SEGMENT		DECEMBER		VAR. %	ACCUMULATED		VAR. %	Market share
		2019	2020		2019	2020		
	USA Cars	24,075	18,665	-22.5%	261,190	228,864	-12.4%	1.7%
	Canada Cars	1,141	0	-100.0%	46,016	0	-100.0%	0.0%
	Mexico Cars	2,901	1,172	-59.6%	8,967	35,562	296.6%	0.3%
	USA Light Trucks	122,349	119,490	-2.3%	1,396,382	1,375,752	-1.5%	10.4%
	Canada Light Trucks	16,891	16,695	-1.2%	180,689	160,858	-11.0%	1.2%
	Mexico Light Trucks	51,354	47,860	-6.8%	855,176	693,206	-18.9%	5.2%
	GENERAL MOTORS	218,711	203,882	-6.8%	2,748,420	2,494,242	-9.2%	19%
	USA Cars	7,148	3,135	-56.1%	118,297	72,793	-38.5%	0.5%
	Canada Cars	17	19	11.8%	264	210	-20.5%	0.0%
	Mexico Cars	16,311	0	-100.0%	249,605	112,330	-55.0%	0.8%
	USA Light Trucks	163,788	147,089	-10.2%	2,129,348	1,680,911	-21.1%	12.7%
	Canada Light Trucks	15,901	13,843	-12.9%	247,615	145,322	-41.3%	1.1%
	Mexico Light Trucks	0	10,577	-	0	23,737	-	0.2%
	FORD MOTOR CO.	203,165	174,663	-14.0%	2,745,129	2,035,303	-25.9%	15%
	USA Cars	0	0	-	0	0	-	0.0%
	Canada Cars	15,553	13,406	-13.8%	222,870	164,627	-26.1%	1.2%
	Mexico Cars	0	0	-	2,345	0	-100.0%	0.0%
	USA Light Trucks	116,685	98,297	-15.8%	1,408,821	1,180,055	-16.2%	8.9%
	Canada Light Trucks	26,955	16,958	-37.1%	311,669	186,965	-40.0%	1.4%
	Mexico Light Trucks	21,418	39,601	84.9%	557,796	442,107	-20.7%	3.3%
	STELLANTIS	180,611	168,262	-6.8%	2,503,501	1,973,754	-21.2%	14.9%
	USA Cars	40,106	42,907	7.0%	601,823	495,690	-17.6%	3.7%
	Canada Cars	0	0	-	20,178	0	-100.0%	0.0%
	Mexico Cars	1,240	13	-99.0%	24,348	6,580	-73.0%	0.0%
	USA Light Trucks	21,405	47,830	123.5%	593,138	508,237	-14.3%	3.8%
	Canada Light Trucks	33,054	40,429	22.3%	447,824	427,321	-4.6%	3.2%
	Mexico Light Trucks	11,209	16,494	47.1%	168,374	162,770	-3.3%	1.2%
	TOYOTA	107,014	147,673	38.0%	1,855,685	1,600,598	-13.7%	12.0%

Production of light vehicles in North America, 2019 vs 2020 (2)

BRAND/SEGMENT		DECEMBER		VAR. %	ACCUMULATED		VAR. %	Market share
		2019	2020		2019	2020		
 HONDA The Power of Dreams	USA Cars	24,926	25,964	4.2%	448,385	363,420	-18.9%	2.7%
	Canada Cars	11,379	14,463	27.1%	196,569	171,994	-12.5%	1.3%
	Mexico Cars	3,735	0	-100.0%	47,956	34,714	-27.6%	0.3%
	USA Light Trucks	42,242	49,992	18.3%	756,659	603,028	-20.3%	4.5%
	Canada Light Trucks	13,183	16,047	21.7%	211,195	183,519	-13.1%	1.4%
	Mexico Light Trucks	5,645	10,862	92.4%	156,458	93,854	-40.0%	0.7%
	HONDA	101,110	117,328	16.0%	1,817,222	1,450,529	-20.2%	10.9%
 NISSAN	USA Cars	15,429	12,200	-20.9%	272,383	147,908	-45.7%	1.1%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	15,439	29,299	89.8%	415,451	323,879	-22.0%	2.4%
	USA Light Trucks	28,090	29,487	5.0%	490,653	283,161	-42.3%	2.1%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	15,105	18,068	19.6%	257,249	197,851	-23.1%	1.5%
	NISSAN	74,063	89,054	20.2%	1,435,736	952,799	-33.6%	7.2%
 KIA	USA Cars	23,950	22,139	-7.6%	296,980	235,663	-20.6%	1.8%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	17,700	18,646	5.3%	286,600	206,800	-27.8%	1.6%
	USA Light Trucks	19,845	26,187	32.0%	313,020	255,246	-18.5%	1.9%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	0	0	-	0	0	-	0.0%
	KIA	61,495	66,972	8.9%	896,600	697,709	-22.2%	5.3%
 VOLKSWAGEN	USA Cars	218	612	180.7%	8,535	7,333	-14.1%	0.1%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	16,535	5,644	-65.9%	221,683	146,728	-33.8%	1.1%
	USA Light Trucks	6,939	7,055	1.7%	99,583	83,616	-16.0%	0.6%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	12,877	18,744	45.6%	221,731	152,244	-31.3%	1.1%
	VOLKSWAGEN	36,569	32,055	-12.3%	551,532	389,921	-29.3%	2.9%

Production of light vehicles in North America, 2019 vs 2020 (3)

BRAND/SEGMENT		DECEMBER		VAR. %	ACCUMULATED		VAR. %	Market share
		2019	2020		2019	2020		
	USA Cars	0	0	-	0	0	-	0.0%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	2,631	5,014	90.6%	24,755	55,832	125.5%	0.4%
	USA Light Trucks	27,165	29,780	9.6%	411,620	361,361	-12.2%	2.7%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	0	0	-	0	0	-	0.0%
	BMW MFG. CORP.	29,796	34,794	16.8%	436,375	417,193	-4.4%	3.1%
	USA Cars	40,275	24,369	-39.5%	339,549	283,165	-16.6%	2.1%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	2,705	10,953	304.9%	24,687	73,146	196.3%	0.6%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	0	0	-	0	0	-	0.0%
	TESLA	42,980	35,322	-17.8%	364,236	356,311	-2.2%	2.7%
	USA Cars	2,877	0	-100.0%	46,960	13,758	-70.7%	0.1%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	1,132	0	-100.0%	38,343	0	-100.0%	0.0%
	USA Light Trucks	20,857	16,694	-20.0%	259,961	210,165	-19.2%	1.6%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	4,772	7,765	62.7%	20,993	85,392	306.8%	0.6%
	MERCEDES-BENZ	29,638	24,459	-17.5%	366,257	309,315	-15.5%	2.3%
 SUBARU	USA Cars	6,752	5,744	-14.9%	106,410	75,558	-29.0%	0.6%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	18,875	21,981	16.5%	262,106	238,900	-8.9%	1.8%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	0	0	-	0	0	-	0.0%
	SUBARU	25,627	27,725	8.2%	368,516	314,458	-14.7%	2.4%

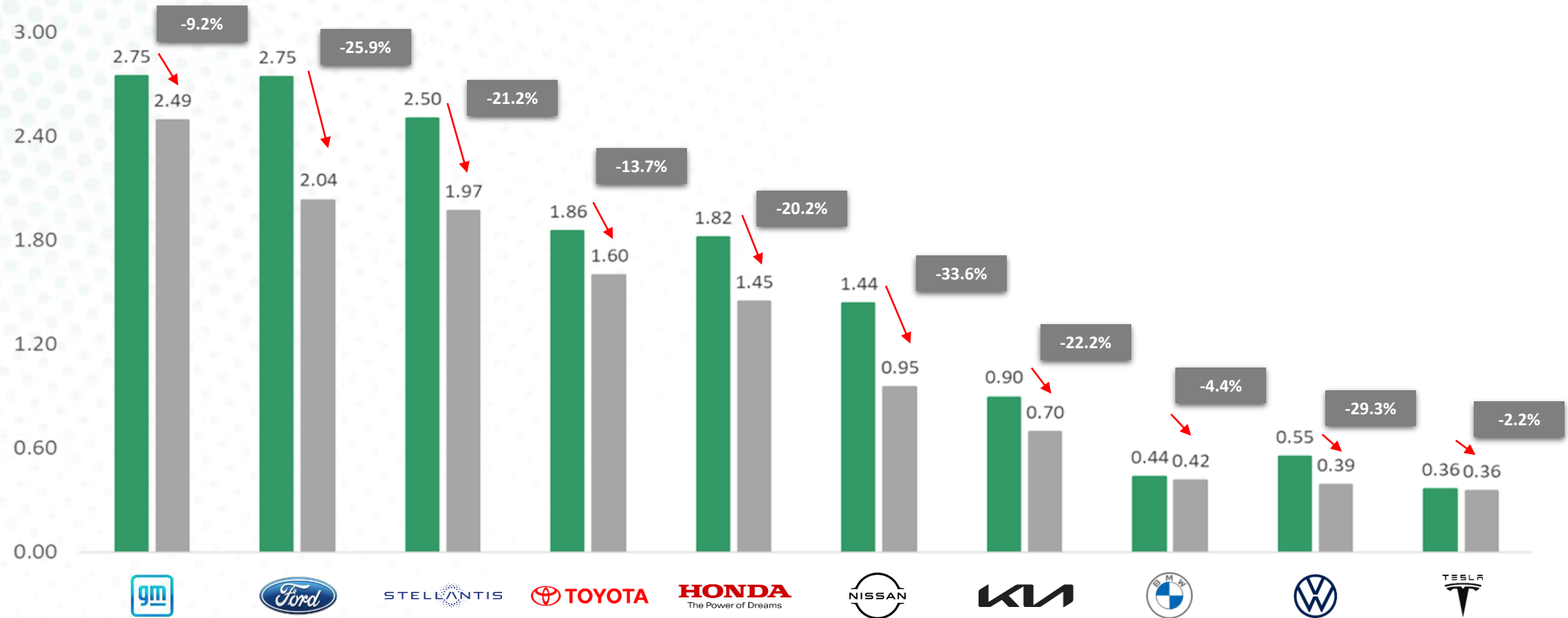
Production of light vehicles in North America, 2019 vs 2020 (4)

BRAND/SEGMENT		DECEMBER		VAR. %	ACCUMULATED		VAR. %	Market share
		2019	2020		2019	2020		
	USA Cars	0	0	-	0	0	-	0.0%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	0	0	-	0	0	-	0.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	3,488	13,287	280.9%	156,661	123,955	-20.9%	0.9%
	AUDI	3,488	13,287	280.9%	156,661	123,955	-20.9%	0.9%
	USA Cars	0	0	-	0	0	-	0.0%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	4,638	3,020	-34.9%	76,574	44,758	-41.5%	0.3%
	USA Light Trucks	0	0	-	0	0	-	0.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	6,141	7,809	27.2%	15,256	94,097	516.8%	0.7%
	MAZDA	10,779	10,829	0.5%	91,830	138,855	51.2%	1.0%
	USA Cars	3,407	3,391	-0.5%	39,499	27,845	-29.5%	0.2%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	0	0	-	0	0	-	0.0%
	USA Light Trucks	0	0	-	0	0	-	0.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	0	0	-	0	0	-	0.0%
	VOLVO	3,407	3,391	-0.5%	39,499	27,845	-29.5%	0.2%
	USA Cars	0	0	-	0	0	-	0.0%
	Canada Cars	0	0	-	0	0	-	0.0%
	Mexico Cars	0	48	-	185	296	60.0%	0.0%
	USA Light Trucks	0	0	-	0	0	-	0.0%
	Canada Light Trucks	0	0	-	0	0	-	0.0%
	Mexico Light Trucks	452	328	-27.4%	4,562	3,486	-23.6%	0.0%
	JAC	452	376	-16.8%	4,747	3,782	-20.3%	0.0%

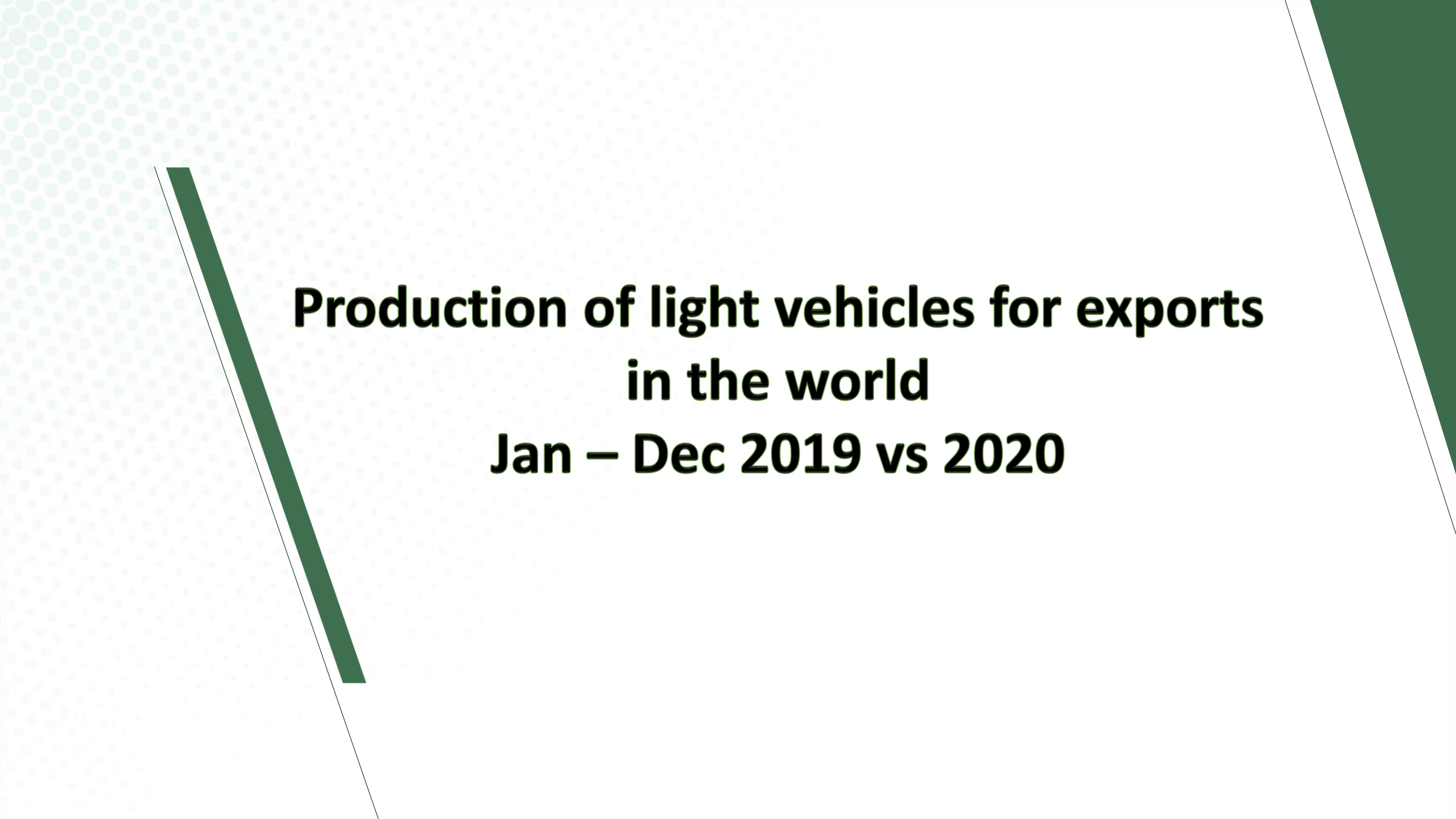
Production of light vehicles in North America, 2019 vs 2020 (5)

 Original Equipment Manufacturer	TOTAL USA CARS	189,163	159,126	-15.9%	2,540,011	1,951,997	-23.2%	14.7%
	TOTAL CANADA CARS	28,090	27,888	-0.7%	485,897	336,831	-30.7%	2.5%
	TOTAL MEXICO CARS	82,262	62,856	-23.6%	1,396,812	967,479	-30.7%	7.3%
	TOTAL USA LIGHT TRUCKS	590,945	604,835	2.4%	8,145,978	6,853,578	-15.9%	51.6%
	TOTAL CANADA LIGHT TRUCKS	105,984	103,972	-1.9%	1,398,992	1,103,985	-21.1%	8.3%
	TOTAL MEXICO LIGHT TRUCKS	132,461	191,395	44%	2,414,256	2,072,699	-14.1%	15.6%
	TOTAL PRODUCTION USA	780,108	763,961	-2.1%	10,685,989	8,805,575	-17.6%	66.3%
	TOTAL PRODUCTION CANADA	134,074	131,860	-1.7%	1,884,889	1,440,816	-23.6%	10.8%
	TOTAL PRODUCTION MEXICO	214,723	254,251	18.4%	3,811,068	3,040,178	-20.2%	22.9%
	TOTAL NORTH AMERICA	1,128,905	1,150,072	1.9%	16,381,946	13,286,569	-18.9%	100%

Principal OEM in North America, 2019 vs 2020



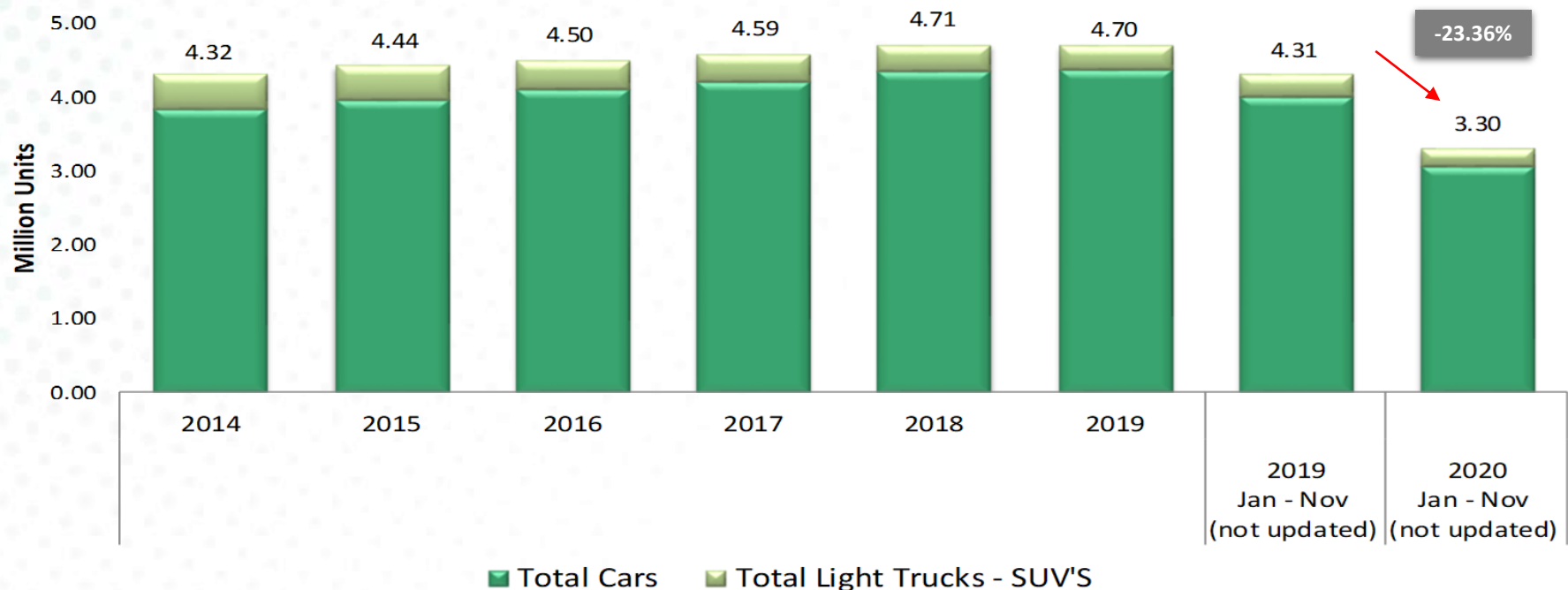
Source: Automotive News Data Center



Production of light vehicles for exports in the world Jan – Dec 2019 vs 2020



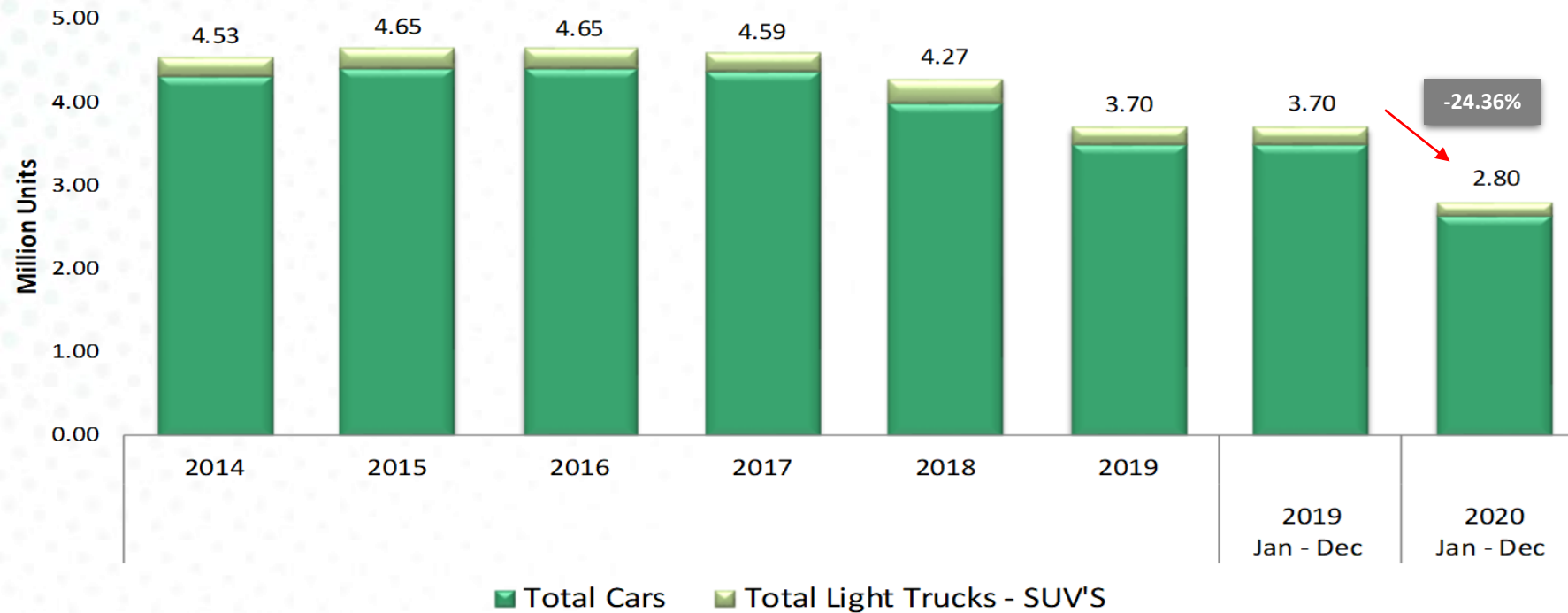
1st Place Production of light vehicles for exports in Japan Jan – Nov 2019 vs 2020 *(not updated)*



(Million Units)	2014	2015	2016	2017	2018	2019	2019 Jan - Nov (not updated)	2020 Jan - Nov (not updated)	Var %
Total Cars	3.84	3.97	4.12	4.22	4.36	4.37	4.01	3.07	-23.37%
Total Light Trucks - SUV'S	0.49	0.47	0.38	0.37	0.35	0.32	0.30	0.23	-23.26%
Total Export	4.32	4.44	4.50	4.59	4.71	4.70	4.31	3.30	-23.36%



2nd Place Production of light vehicles for exports in Germany Jan - Dec 2019 vs 2020

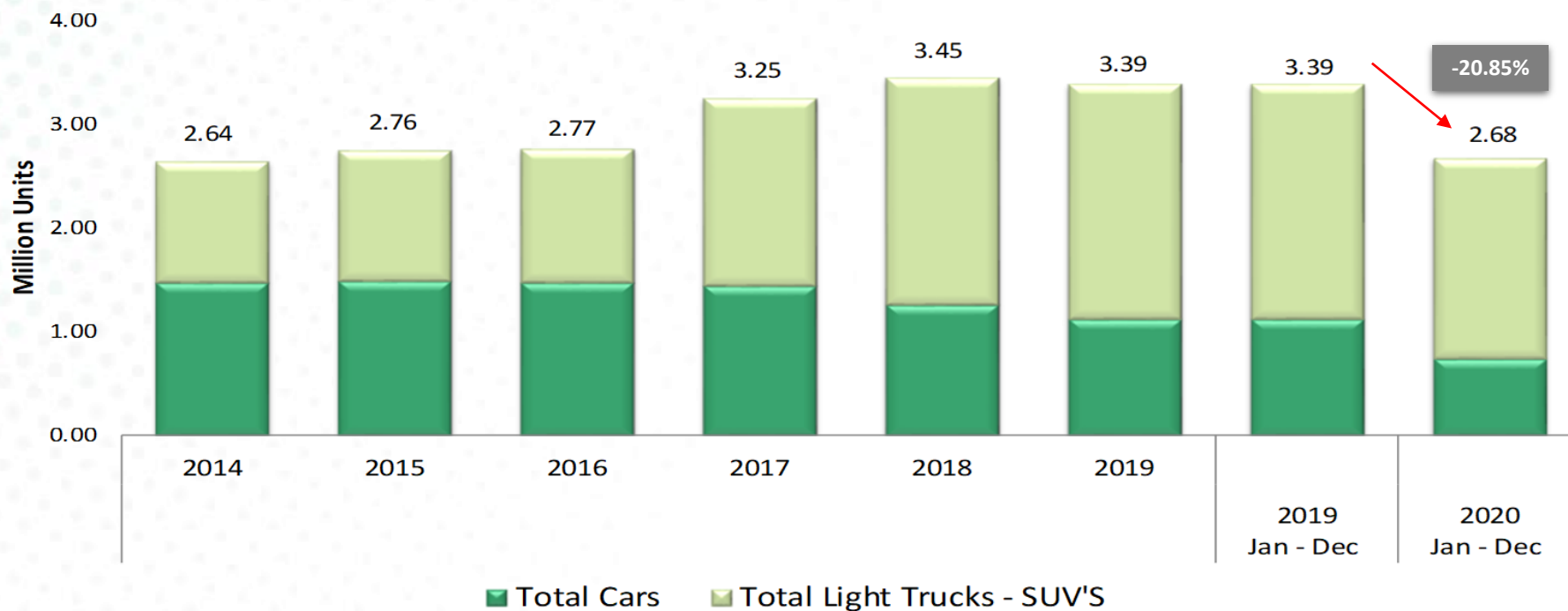


(Million Units)	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	4.30	4.41	4.41	4.37	3.99	3.49	3.49	2.63	-24.50%
Total Light Trucks - SUV'S	0.23	0.24	0.24	0.22	0.28	0.21	0.21	0.16	-22.14%
Total Export	4.53	4.65	4.65	4.59	4.27	3.70	3.70	2.80	-24.36%



3rd Place

Production of light vehicles for exports in Mexico Jan – Dec 2019 vs 2020



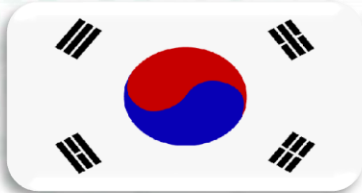
(Million Units)	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	1.49	1.49	1.48	1.44	1.27	1.14	1.14	0.74	-34.61%
Total Light Trucks - SUV'S	1.16	1.27	1.29	1.81	2.18	2.25	2.25	1.94	-13.90%
Total Export	2.64	2.76	2.77	3.25	3.45	3.39	3.39	2.68	-20.85%



Ranking of the main vehicle exports destinations in Mexico Jan – Dec 2019 vs 2020

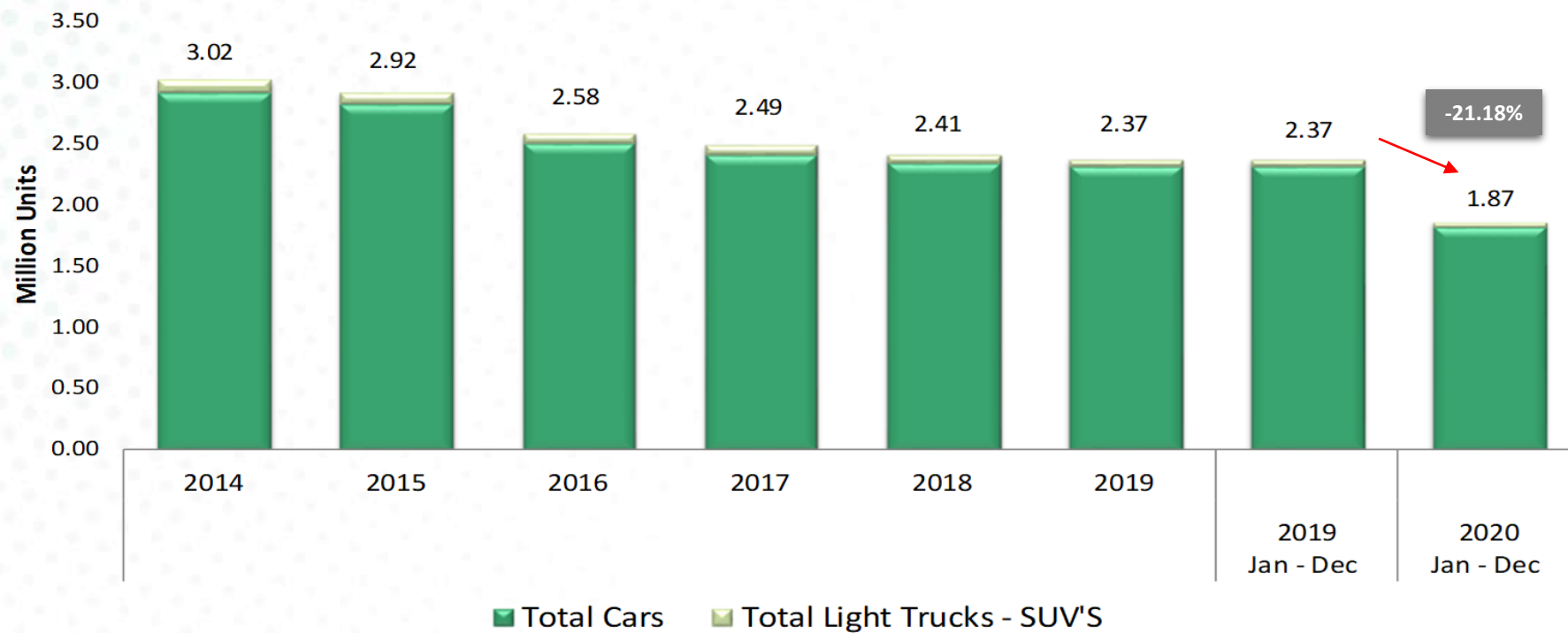
Ranking 2019	Ranking 2020	Country	Jan - Dec 2019	Jan - Dec 2020	Share 2020	Variation	
						%	Dif.
1	1 USA		2,669,413	2,135,041	79.6%	-20.0%	-534,372
2	2 Canada		221,559	166,962	6.2%	-24.6%	-54,597
3	3 Germany		152,165	159,492	5.9%	4.8%	7,327
5	4 Colombia		43,642	30,539	1.1%	-30.0%	-13,103
4	5 Brazil		52,313	19,013	0.7%	-63.7%	-33,300
7	6 P. Rico		27,762	15,735	0.6%	-43.3%	-12,027
8	7 Chile		23,438	14,223	0.5%	-39.3%	-9,215
6	8 Italy		30,931	12,479	0.5%	-59.7%	-18,452
17	9 UAE		6,334	10,051	0.4%	58.7%	3,717
14	10 Japan		8,240	9,670	0.4%	17.4%	1,430
		Others	152,508	108,601	4.0%	-28.8%	-43,907
		Total	3,388,305	2,681,806	100.0%	-20.9%	-706,499

Source: INEGI



4th Place

Production of light vehicles for exports in South Korea Jan – Dec 2019 vs 2020

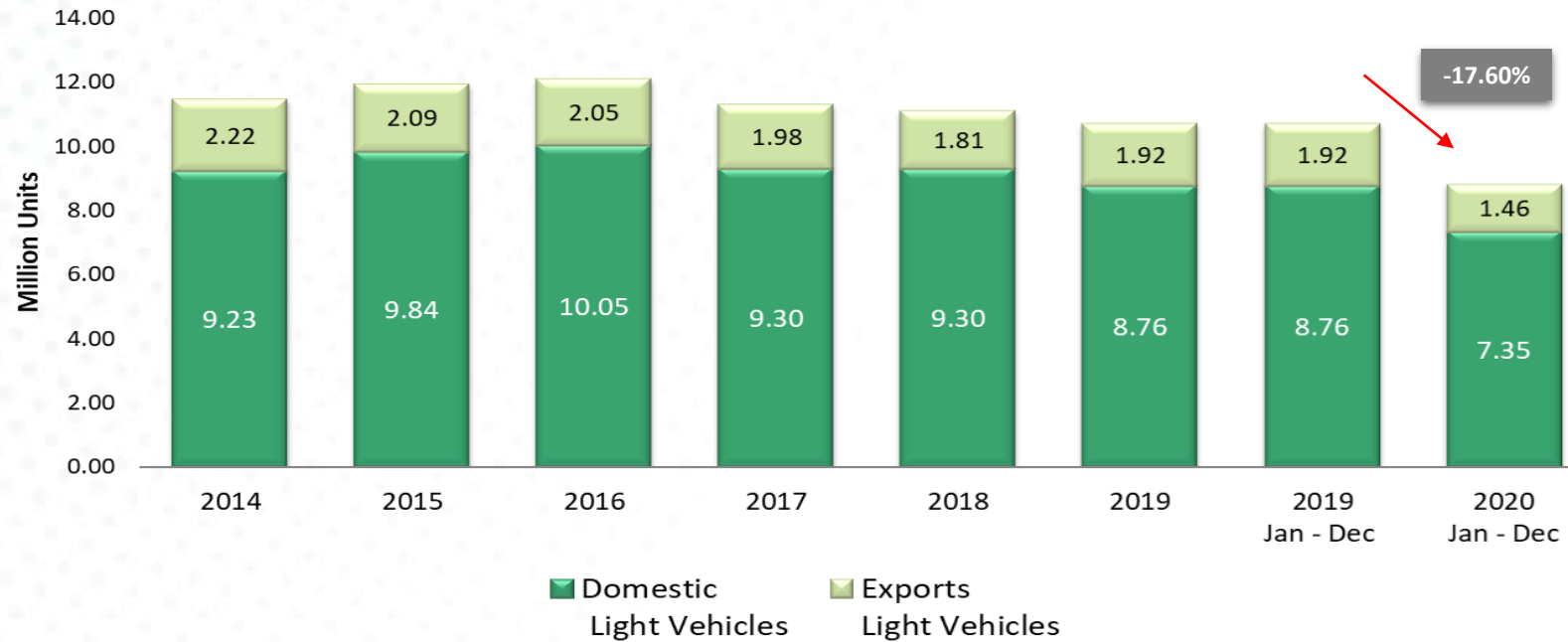


(Million Units)	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Total Cars	2.92	2.82	2.51	2.42	2.34	2.31	2.31	1.82	-21.28%
Total Light Trucks - SUV'S	0.10	0.09	0.07	0.08	0.07	0.05	0.05	0.04	-16.96%
Total Export	3.02	2.92	2.58	2.49	2.41	2.37	2.37	1.87	-21.18%

**Production & exports of light vehicles
in North America
Jan – Dec 2019 vs 2020**



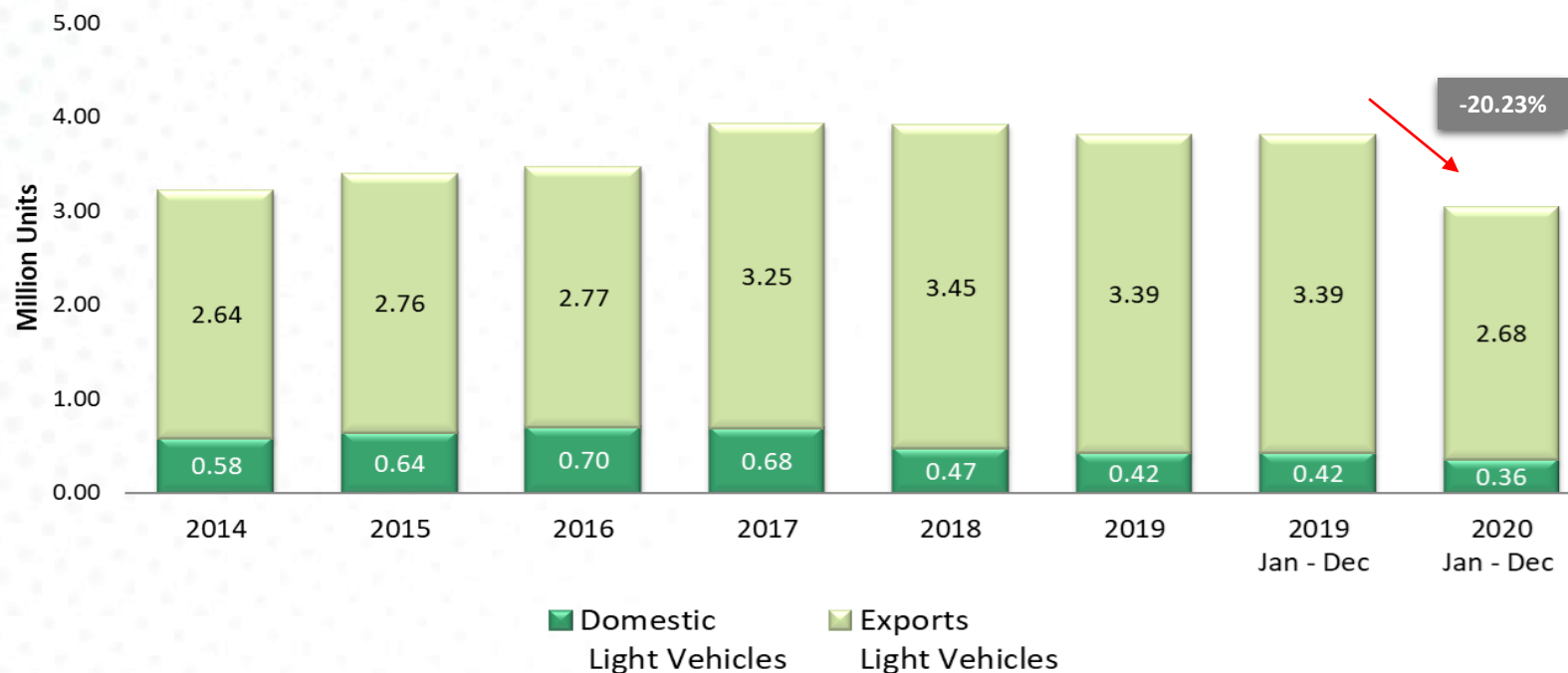
Production & exports of light vehicles in USA Jan – Dec 2019 vs 2020



(Million Units)	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Domestic Light Vehicles	9.23	9.84	10.05	9.30	9.30	8.76	8.76	7.35	-16.15%
Exports Light Vehicles	2.22	2.09	2.05	1.98	1.81	1.92	1.92	1.46	-24.19%
Total Production	11.45	11.93	12.10	11.29	11.10	10.69	10.69	8.81	-17.60%



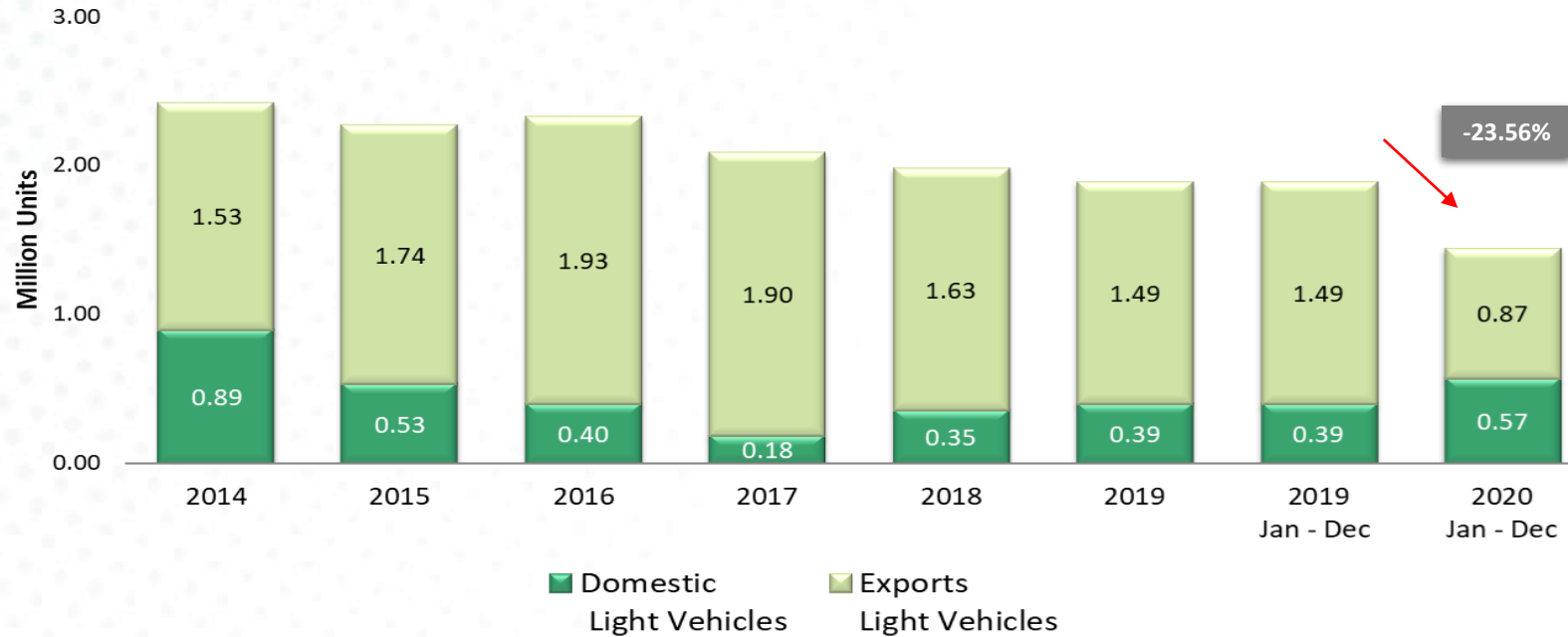
Production & exports of light vehicles in Mexico Jan – Dec 2019 vs 2020



(Million Units)	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Domestic Light Vehicles	0.58	0.64	0.70	0.68	0.47	0.42	0.42	0.36	-15.23%
Exports Light Vehicles	2.64	2.76	2.77	3.25	3.45	3.39	3.39	2.68	-20.85%
Total Production	3.22	3.40	3.47	3.93	3.92	3.81	3.81	3.04	-20.23%



Production & exports of light vehicles in Canada Jan – Dec 2019 vs 2020



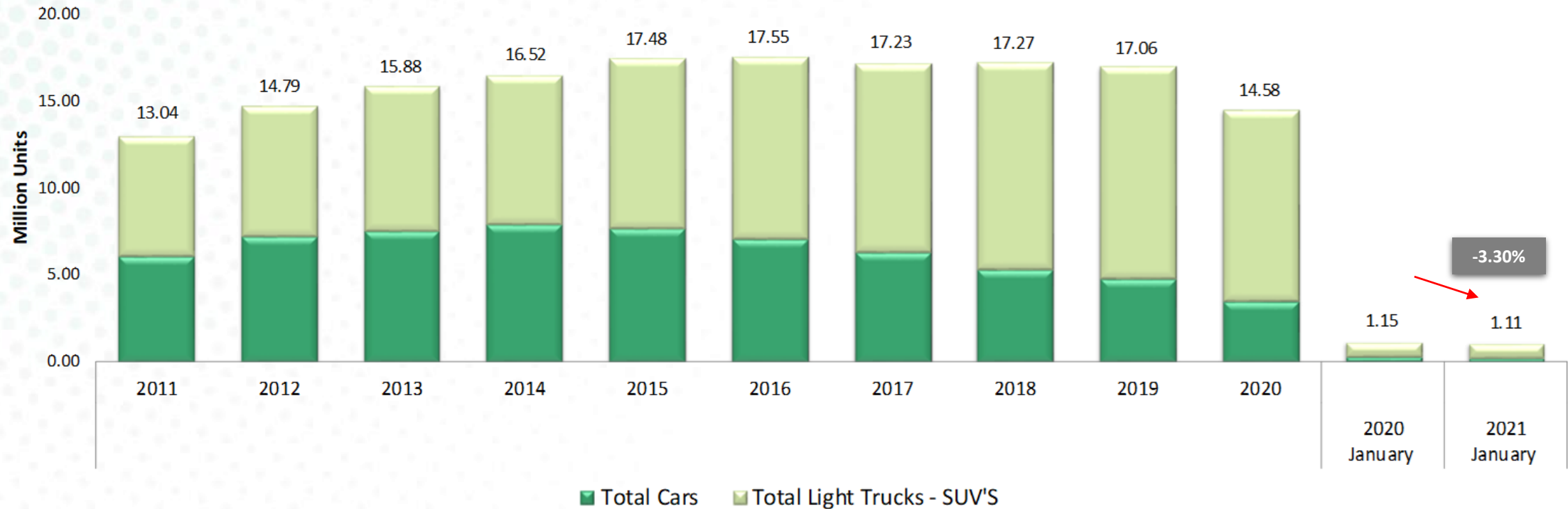
(Million Units)	2014	2015	2016	2017	2018	2019	2019 Jan - Dec	2020 Jan - Dec	Var %
Domestic Light Vehicles	0.89	0.53	0.40	0.18	0.35	0.39	0.39	0.57	44.73%
Exports Light Vehicles	1.53	1.74	1.93	1.90	1.63	1.49	1.49	0.87	-41.44%
Total Production	2.42	2.27	2.33	2.08	1.98	1.88	1.88	1.44	-23.56%



Sales of domestic market of light vehicles at our main exports markets January 2020 vs 2021



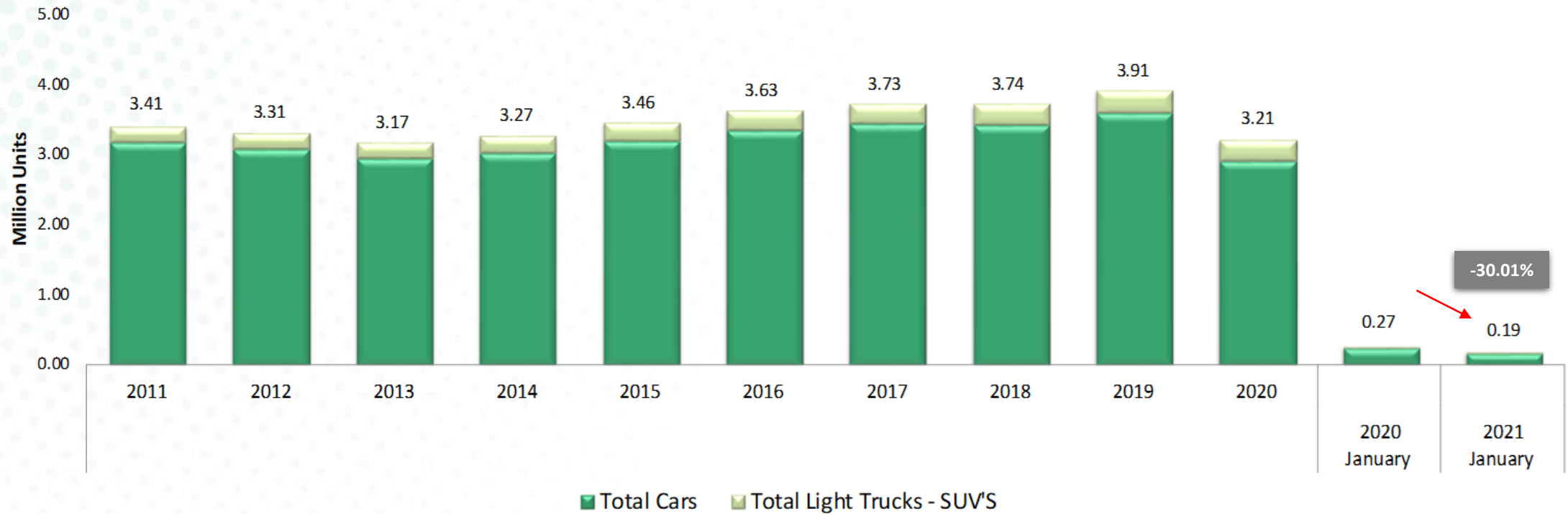
Sales of domestic market of light vehicles at USA January 2020 vs 2021



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020 January	2021 January	Var %
Total Cars	6.09	7.24	7.59	7.92	7.73	7.10	6.32	5.35	4.82	3.52	0.30	0.26	-15.94%
Total Light Trucks - SUV'S	6.95	7.54	8.30	8.60	9.75	10.45	10.91	11.92	12.24	11.06	0.84	0.85	1.24%
Total Sales	13.04	14.79	15.88	16.52	17.48	17.55	17.23	17.27	17.06	14.58	1.15	1.11	-3.30%



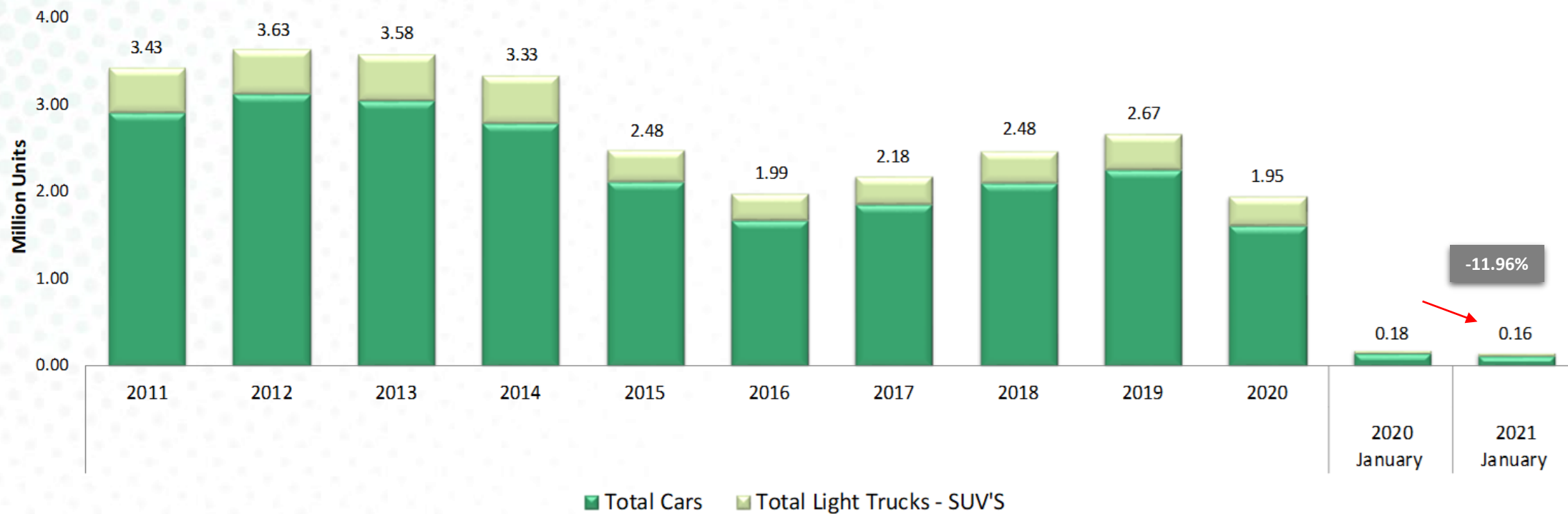
Sales of domestic market of light vehicles at Germany January 2020 vs 2021



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020 January	2021 January	Var %
Total Cars	3.17	3.08	2.95	3.04	3.21	3.35	3.44	3.44	3.61	2.92	0.25	0.17	-31.08%
Total Light Trucks - SUV'S	0.24	0.23	0.22	0.24	0.26	0.28	0.29	0.30	0.31	0.30	0.02	0.02	-19.06%
Total Sales	3.41	3.31	3.17	3.27	3.46	3.63	3.73	3.74	3.91	3.21	0.27	0.19	-30.01%



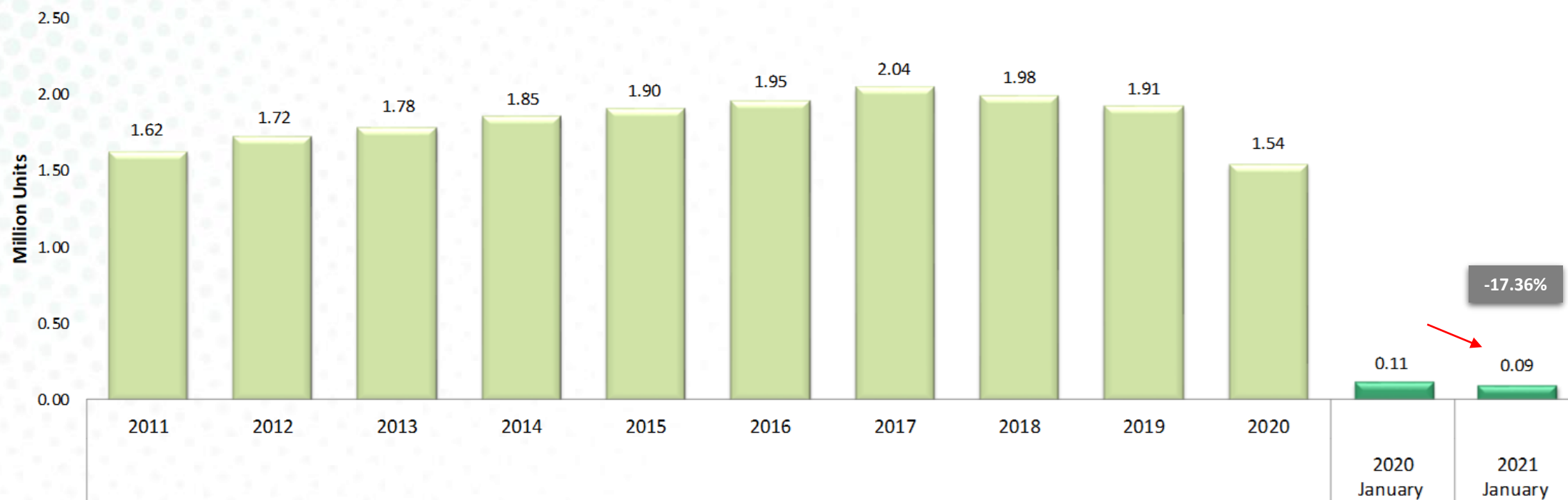
Sales of domestic market of light vehicles at Brazil January 2020 vs 2021



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020 January	2021 January	Var %
Total Cars	2.90	3.12	3.04	2.79	2.12	1.68	1.85	2.10	2.26	1.62	0.15	0.13	-15.38%
Total Light Trucks - SUV'S	0.52	0.52	0.54	0.54	0.36	0.31	0.32	0.37	0.40	0.34	0.03	0.03	5.59%
Total Sales	3.43	3.63	3.58	3.33	2.48	1.99	2.18	2.48	2.67	1.95	0.18	0.16	-11.96%



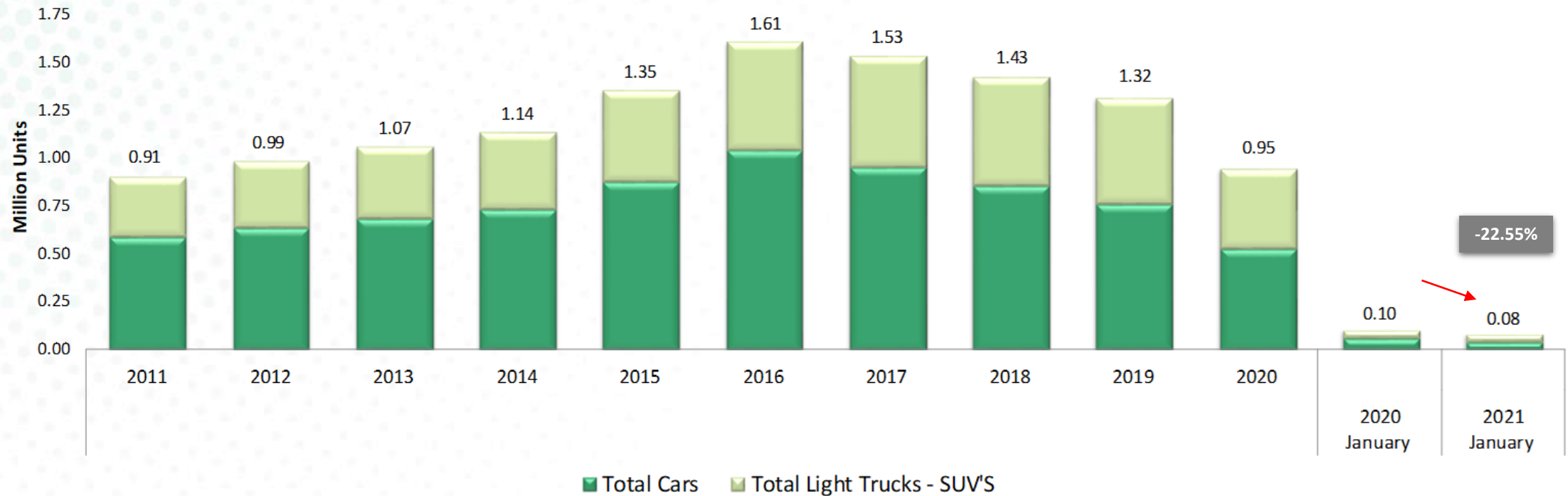
Sales of domestic market of light vehicles at Canada January 2020 vs 2021



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020 January	2021 January	Var %
Total Sales	1.62	1.72	1.78	1.85	1.90	1.95	2.04	1.98	1.91	1.54	0.11	0.09	-17.36%



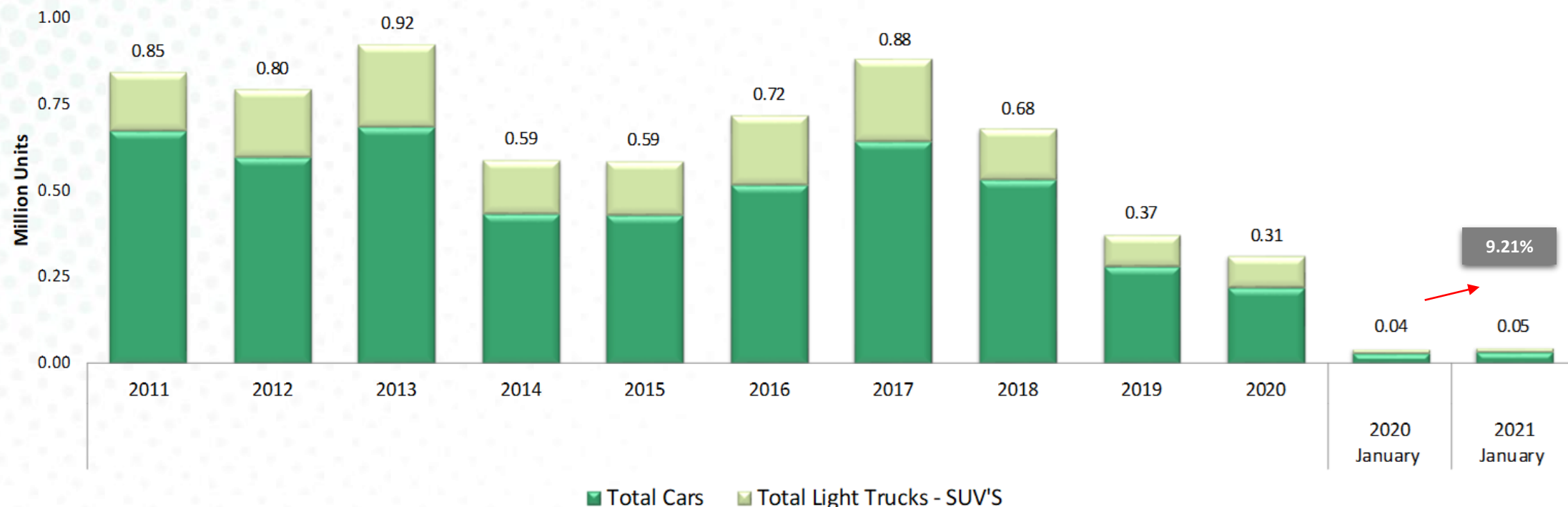
Sales of domestic market of light vehicles at Mexico January 2020 vs 2021



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020 January	2021 January	Var %
Total Cars	0.59	0.64	0.69	0.73	0.88	1.04	0.95	0.86	0.76	0.53	0.06	0.04	-30.04%
Total Light Trucks - SUV'S	0.31	0.35	0.38	0.40	0.47	0.56	0.58	0.57	0.55	0.42	0.04	0.04	-11.90%
Total Sales	0.91	0.99	1.07	1.14	1.35	1.61	1.53	1.43	1.32	0.95	0.10	0.08	-22.55%



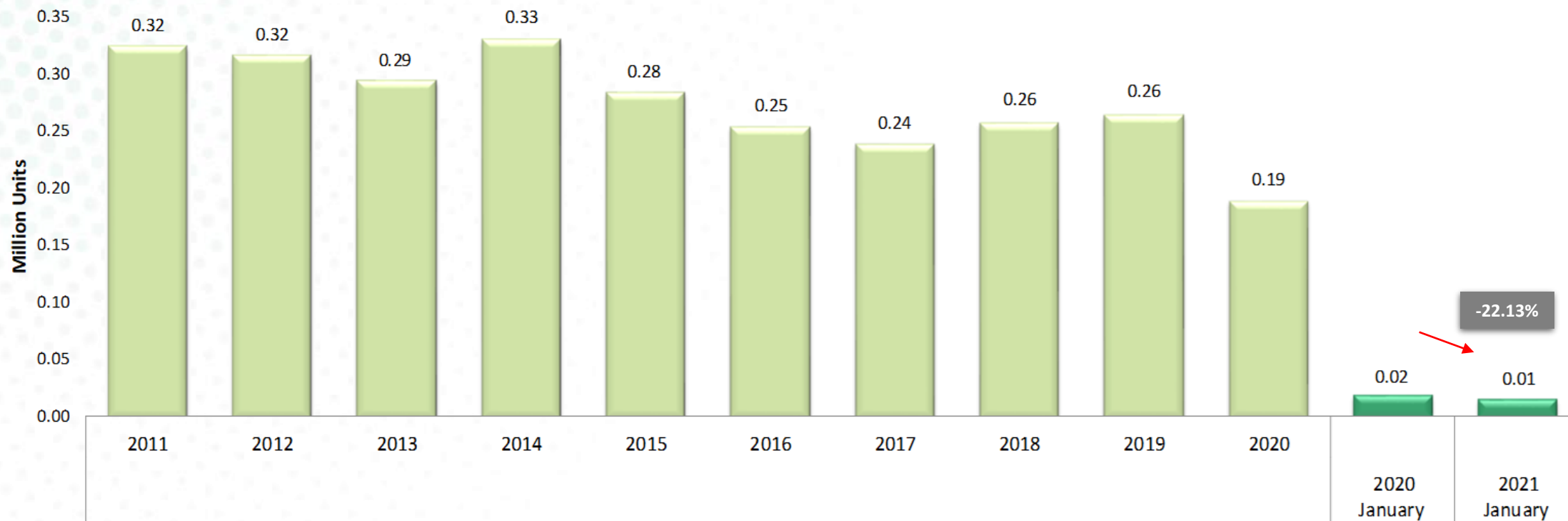
Sales of domestic market of light vehicles at Argentina January 2020 vs 2021



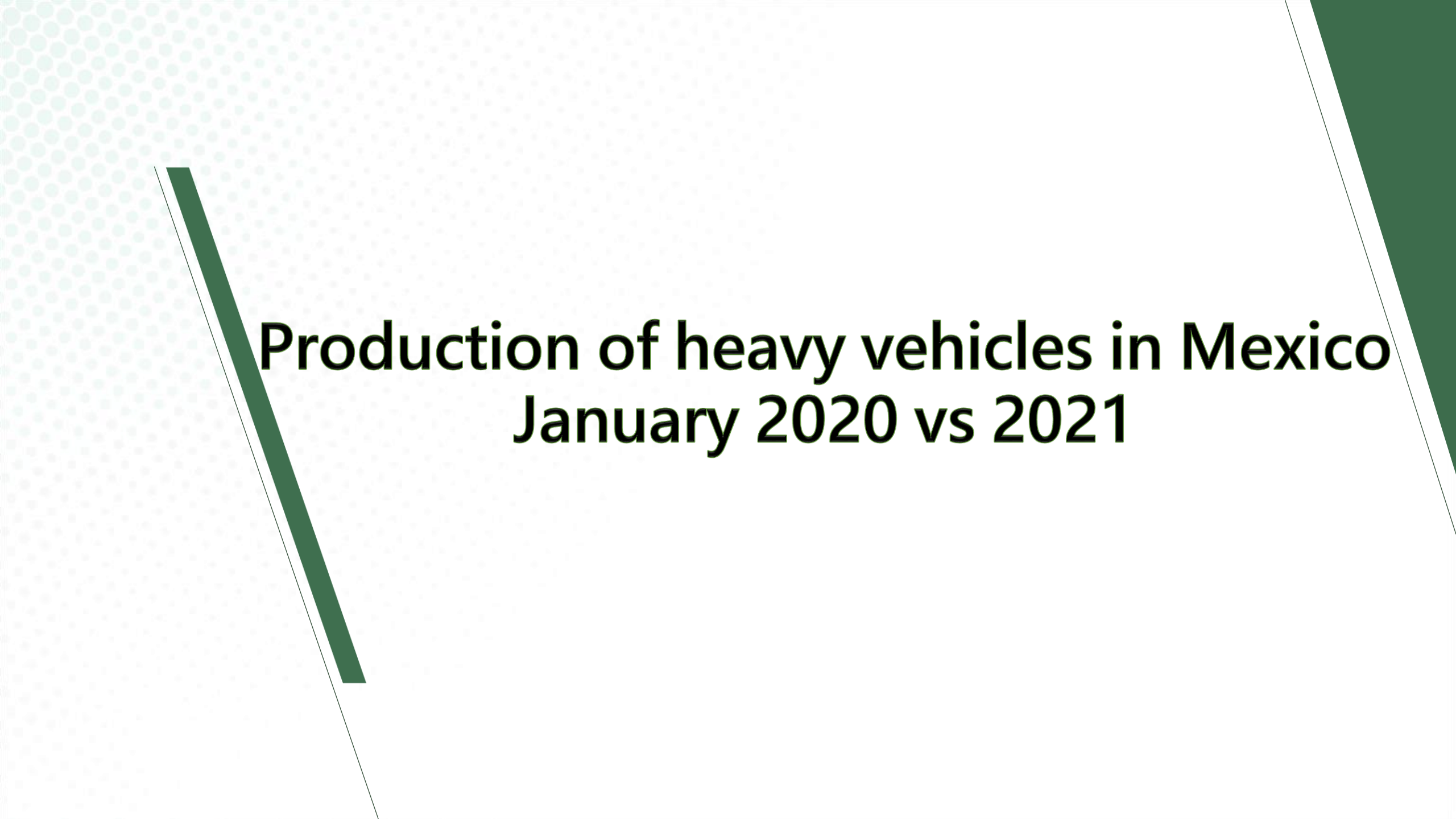
(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020 January	2021 January	Var %
Total Cars	0.67	0.60	0.68	0.43	0.43	0.52	0.64	0.53	0.28	0.22	0.03	0.03	6.62%
Total Light Trucks - SUV'S	0.17	0.20	0.24	0.16	0.16	0.20	0.24	0.15	0.09	0.09	0.01	0.01	16.49%
Total Sales	0.85	0.80	0.92	0.59	0.59	0.72	0.88	0.68	0.37	0.31	0.04	0.05	9.21%



Sales of domestic market of light vehicles at Colombia January 2020 vs 2021



(Million Units)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020 January	2021 January	Var %
Total Sales	0.32	0.32	0.29	0.33	0.28	0.25	0.24	0.26	0.26	0.19	0.02	0.01	-22.13%



Production of heavy vehicles in Mexico

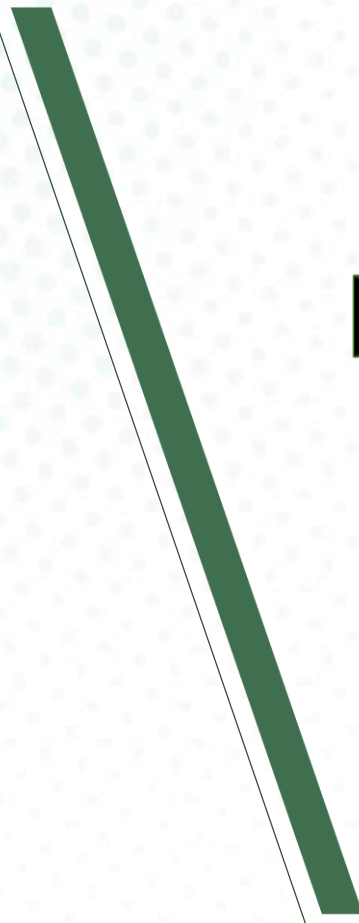
January 2020 vs 2021

Production of heavy vehicles in Mexico

January 2020 vs 2021

PRODUCTION			
Units	January		
	2020	2021	Var %
Heavy Duty Vehicles	13,520	12,408	-8.22%
Passengers	250	171	-31.60%
Grand Total	13,770	12,579	-8.65%





Production of heavy vehicles for exports in Mexico January 2020 vs 2021

Production of heavy vehicles for exports in Mexico January 2020 vs 2021

EXPORTS			
Units	Jan		
	2020	2021	Var %
Heavy Duty Vehicles	11,651	10,996	-5.62%
Passengers	14	4	-71.43%
Grand Total	11,665	11,000	-5.70%

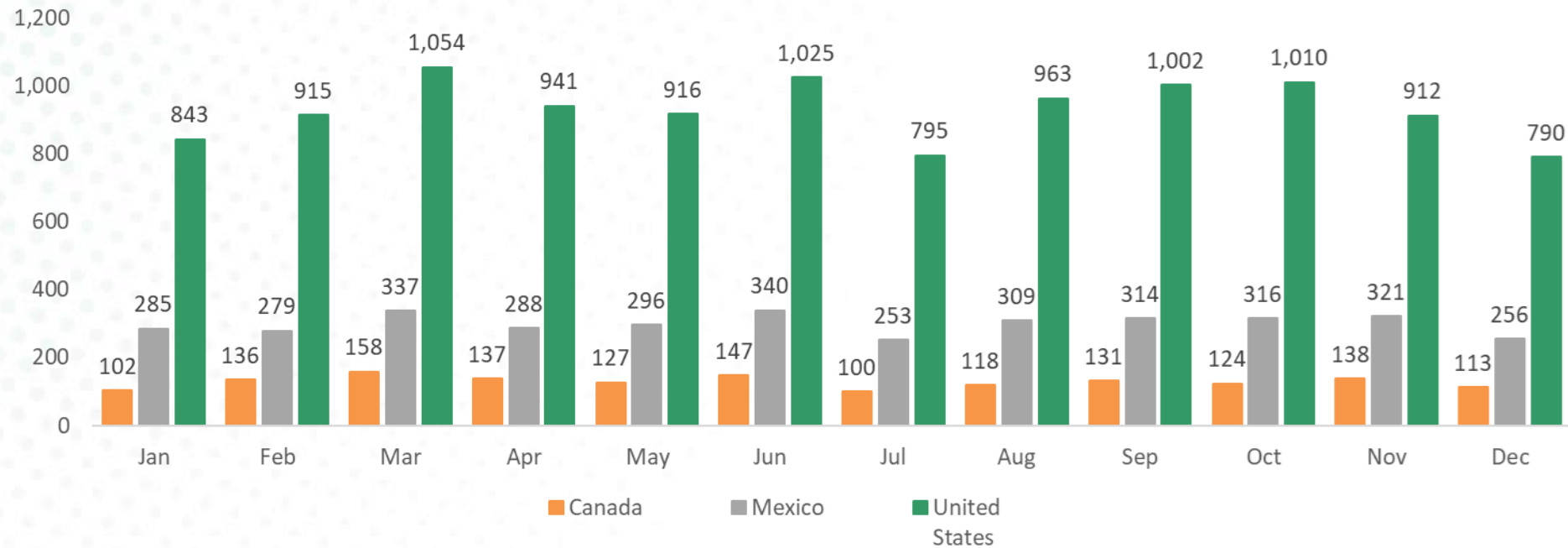




Forecast of light vehicles production In North America



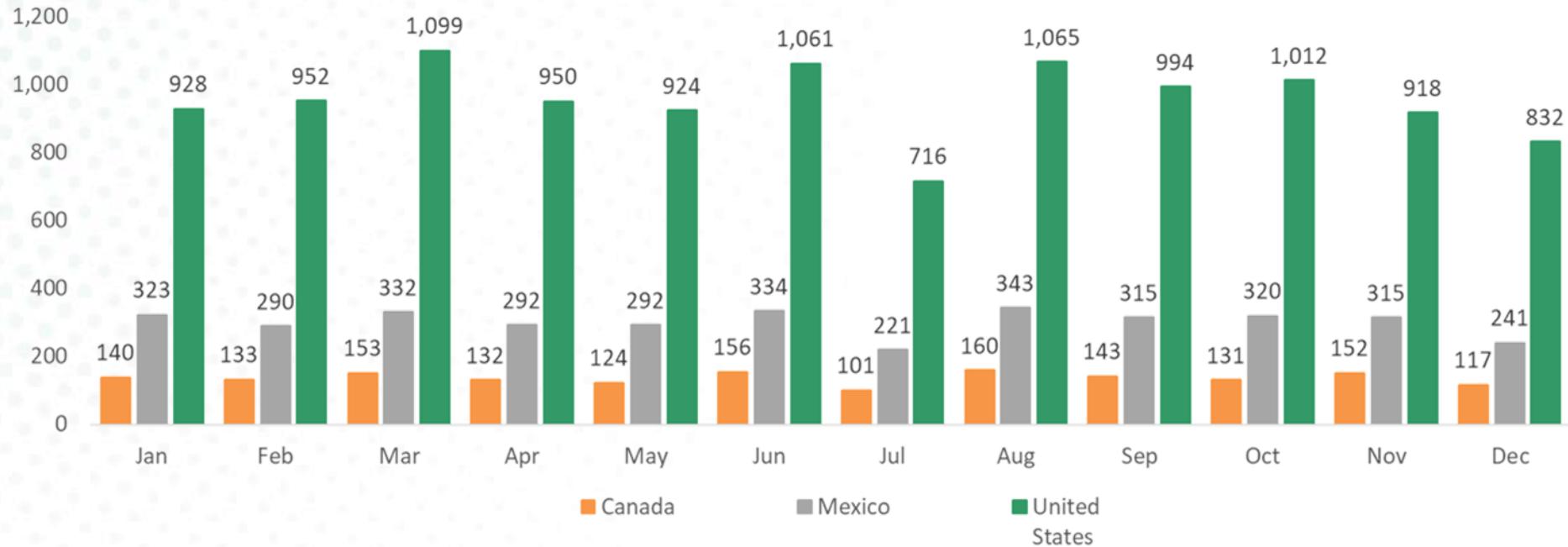
2021 Light vehicle production forecast for North America



(Thousand Units)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
United States	843	915	1,054	941	916	1,025	795	963	1,002	1,010	912	790	11,166
Mexico	285	279	337	288	296	340	253	309	314	316	321	256	3,594
Canada	102	136	158	137	127	147	100	118	131	124	138	113	1,532
Total	1,231	1,329	1,549	1,366	1,339	1,512	1,148	1,391	1,447	1,450	1,370	1,159	16,292



2022 Light vehicle production forecast for North America



(Thousand Units)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
United States	928	952	1,099	950	924	1,061	716	1,065	994	1,012	918	832	11,451
Mexico	323	290	332	292	292	334	221	343	315	320	315	241	3,619
Canada	140	133	153	132	124	156	101	160	143	131	152	117	1,642
Total	1,391	1,375	1,583	1,374	1,341	1,551	1,038	1,569	1,452	1,462	1,385	1,190	16,712

	BRAND	2021	2022	2023	2024	2025
TOTAL AMERICAN		2,912,390	2,937,372	2,897,242	2,825,804	2,803,801
		2,744,369	2,776,852	2,738,339	2,649,587	2,605,981
		2,302,190	2,193,718	2,245,271	2,210,108	2,263,231
		511,287	549,192	503,881	462,611	427,871
		8,470,236	8,457,134	8,384,733	8,148,110	8,100,884
TOTAL JAPANESE		2,004,039	2,099,954	2,029,215	2,116,568	2,132,056
		1,614,931	1,670,405	1,671,724	1,621,899	1,568,558
		1,201,934	1,180,762	1,128,842	1,123,161	1,114,375
		112,123	222,784	229,247	288,949	264,158
						
		70,757	85,241	84,604	79,552	75,604
		5,003,784	5,259,146	5,143,632	5,230,129	5,154,751
TOTAL GERMAN		551,909	508,462	480,875	457,919	507,147
		449,278	503,901	463,339	431,612	415,070
		349,467	333,578	350,400	348,008	362,518
		163,270	167,870	149,560	155,222	155,873
		1,513,924	1,513,811	1,444,174	1,392,761	1,440,608
TOTAL KOREAN		873,227	984,762	1,004,844	971,075	975,316
		873,227	984,762	1,004,844	971,075	975,316
TOTAL CHINESE		4,526	4,565	4,590	5,342	5,257
		4,526	4,565	4,590	5,342	5,257
OTHERS		426,247	492,609	626,322	710,495	758,897
TOTAL NORTH AMERICA		16,291,944	16,712,027	16,608,295	16,457,912	16,435,713

Source: IHS Markit

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